



APPLICATION BUSINESS CONSULTANT

AIT Business Services is searching for an experienced Application Consultant with deep understanding of ERP implementation strategies and concepts. The Application Business Consultant will be responsible for business process reviews, SyteLine/CloudSuite Industrial functional fit/gap analysis, application and functional process training, support of Conference Room Pilot testing and data validation activities of AIT Business Services customer project engagements.

We are seeking an Application Business Consultant professional with progressive experience in manufacturing and a solid background working with ERP software. The successful candidate must be organized, detail-oriented personality with a focus on customer welfare, and a take-charge team player attitude.

The right team member must be able to effectively interact with AIT and customer team members providing clear and concise direction to the end user and the customer project sponsor. Having the ability to multi-task, effectively listen to the customer, provide experienced business process recommendations, and communicate in positive teamwork fashion work with clients and AIT team members is critical to the success of this role. This is a primary customer facing role that requires up to 50-75% travel during customer project engagements.

To the qualified candidates we offer:

- Generous compensation based on proven and verifiable professional experience
- Incentive and bonus structure
- Health, Dental and Vision insurance
- Generous and flexible vacation policy
- 401(k) with employer match

Primary Responsibilities

- Work directly with AIT customers on SyteLine/CloudSuite industrial implementations, upgrades, optimization, special projects from inception through completion and subsequent ongoing support activities.
- Facilitate current and defining future state business processes while identifying and documenting fit/gap requirements.
- Prepare and lead onsite/remote instructor-led functional training sessions.
- Prepare, lead and document customer preparedness through training, pilot testing and system validation exercises including pass/fail stats with reasoning.
- Guide users in the development and creation of customer specific functional work instructions.
- Analyze fit/gap issues, provide solution ideas and recommendations based on better practice experience.
- *Proactively* identify and communicate AIT customer risks, issues, and opportunities.
- Ensure all project activity status reporting is kept current and communicated frequently to the project manager.
- Be an active AIT internal support team member focusing on knowledge sharing and continuous business process improvement contributions.

Required Knowledge, Skills, and Abilities

In addition to the following skills, the Application Business Consultant position is expected to be a key contributor in the continuous improvement of AIT business processes. A foundation of 4+ years of Infor SyteLine/CloudSuite versions 8, 9 and 10 implementation and power user experience incorporating complex business process and technology-based activities is critical to the success of this position.

- 3+ years with SyteLine/CloudSuite Industrial ERP software consulting or business analyst implementation and support experience
- 5+ years of experience in manufacturing and/or distribution industries with Lean methodologies
- Demonstrates proven expertise in specific business areas and SyteLine/CloudSuite Industrial functions.
- Proficient in MS Office (Word, Excel, PowerPoint) plus Microsoft Visio. Zoho Projects a plus.
- Ability to read a room and dynamically shift presentation approach and style based on audience response.
- Excellent analytical, multi-tasking, problem-solving and documentation skills.
- Demonstration of effective and confident communications that are well-organized, appropriately concise, informative, and tailored to engage the respective level audience.
- Eagerness in self-improvement skills' education; willingness to independently learn and share new skills both internally and externally.
- Solid process review, process modeling, fit/gap identification & analysis accompanied by creative thinking skills.
- Educational B.A./B.S. in related field. Industry certifications experience (Six Sigma, ISO, APICS/CPIM, etc.) is a plus.

Physical Demands

- Frequent travel (up to 75%) to domestic locations with potential for international, if necessary.
- Commitment to work within and outside normal working hours to meet customer expectations.

Work Environment

- Must be comfortable working in a variety of environments from the Board Room to the Shop Floor.
- Frequent site visits to industrial sites that may involve exposure to heat, noise, large industrial equipment, moving assembly lines, chemicals, and other environmental factors.
- Home Office environment is the responsibility of the individual with an established internet connection, cell phone service and an environment where the employee can demonstrate professional multi-media communications with customers.
- Extensive driving, flying, and other forms of transportation are expected based on customer engagements.

Company Overview

AIT Business Services, located in North America and founded in 1993, is an accredited Infor Gold Channel Partner with hundreds of successful Infor SyteLine ERP application implementations. The AIT Business Services team has been providing strategic high value consulting services to our clients in the mid-market manufacturing and distribution industries: SyteLine Training, Business Process Improvement Guidance, ERP and Supporting Technology Selection Guidance, Implementation Oversight & Governance, Project Management, and Organizational Change Management.

With several hundred successful client engagements, one of AIT's core beliefs is in partnering with and serving as a "trusted advisor" to its clients. AIT's staff of skilled consultants is seasoned in guiding businesses through a transformation of legacy information systems and business processes to modern enterprise information systems incorporating better practice business processes. Ultimately, the end game is always partnering with its customer to help improve their overall business.

All job candidates must be eligible to work in the United States. AIT Business Services does not sponsor individual Work Visas.

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