

SPRING 2016

Discovery Guide

An Overview of Infor's
Strategy & Solution Offerings

infor

TM

Infor.com

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“

The lightweight, easy to install and configure Infor ION produced a quick return on investment.”

John Vaughan
Pride Industries

SECTION 1

Enterprise Release

Faster, more collaborative, and easier to use.

The Infor Technology Platform

Cloud, mobile, and science combine to help companies operate seamlessly, automatically, and intelligently—anywhere in the world.

At Infor, we don't believe in standing still. Your business doesn't and neither do the customers you serve. Today matters, but what's coming tomorrow? Knowing the answer is one thing. Shaping it is another matter entirely. That is our mission for one simple reason—it's what you need to take your business to the next level.

In the last 5 years, Infor has delivered over 11,500 product enhancements and 300 new applications. The 10x technology platform brought major enhancements to Infor's core product lines. Rolling out during the course of 2016 will be the **Xi technology platform**—an evolution of 10x that features multi-tenancy, open source capabilities, mobile-first design, and dynamic science analytics. And we have no intention of stopping there. We will continue innovating with solutions and strategies based on the following three principles:

- **Specialized by industry**—We understand that the needs of dairy producers are different than those of brewers or automotive manufacturers. As the world's first industry cloud company, we have built industry-driven cloud suites that give you last-mile functionality with all the benefits of cloud deployment. Our range of industry solutions will continue to expand.
- **Powered by science**—The next generation of enterprise software won't just collect, report, and distribute information. Infor is investing in data science to give you solutions that will anticipate problems and respond with solutions. Our goal is to put the power of predictive analytics at your fingertips.
- **Built to work beautifully**—Our intuitive, responsive, and elegant user experience design empowers Infor applications to work the way you do. We've replaced confusing workflows and complicated screens with a beautiful, consumer-inspired interface designed around each user's role. This focus on creating experiences people love will remain a key guiding principle for every effort we undertake.

We encourage you to explore this Discovery Guide and learn about all that Infor has to offer.

Infor Momentum

Roadmap

2004	2011	2012
<p>Founded in 2004 with a mission of deeper industry specialization</p>	<p>Infor Industry Teams</p> <p>Expert teams assigned by industry</p>	<p>Infor 10</p> <p>Next Generation Enterprise Suite</p> <ul style="list-style-type: none"> • Common platforms for social, mobile, analytics, and integration • Integration across all products and applications • Global capabilities and industry-specific functionality
		<p>Hook & Loop</p> <p>In-house design firm to create beautiful user experiences</p>
2013	2014	2016
<p>Infor 10x</p> <p>Social collaboration and cloud capabilities</p> <ul style="list-style-type: none"> • Infor Ming.le™ social collaboration platform and SoHo user interface • Centralized reporting, mobility, and analytics through a common platform • Cloud service through Amazon® Web Services • Infor Customer Upgrade Program 	<p>Infor CloudSuite</p> <p>Industry-specific software bundles deployed securely in the cloud</p>	<p>Infor Dynamic Science Labs</p> <p>Analytics that empower the enterprise</p>
		<p>Infor Xi</p> <p>Open source functionality and mobile-first design</p> <ul style="list-style-type: none"> • In-context capabilities for every solution and role-based dashboards • Support for open sources (Postgres Plus, Linux); single set of APIs • Modern cloud with auto-scaling for better economics

VISION

Science-powered business

- Machine-to-machine (M2M) solutions
- Workforce Management for healthcare
- Price and performance optimization

What's New?

New cloud solutions

GT Nexus

GT Nexus, acquired by Infor in 2015, built a world-class offering around a simple but powerful idea: put a single, cloud-based collaboration platform at the center of a huge but enormously inefficient industry—global trade and logistics. The result is an offering that gives companies a rapid, low-cost way to enable hundreds of inter-company supply chain processes on a global scale and across entire trading communities to drive new levels of operational efficiency and business agility.

Together, Infor and GT Nexus will redefine modern manufacturing and global trade by providing customers with a global commerce cloud that offers unprecedented supply chain visibility into goods in transit and at rest, as well as the ability to control and optimize production. Multi-enterprise partners will collaborate in Infor's commerce cloud to design, plan, build, ship, and deliver products faster and more accurately match them to actual demand with less buffer inventory. Benefits will include reduced inventory buffer in the supply chain, faster delivery times, optimized transit costs, and the ability to handle frequent order changes based on market conditions. The combination of Infor's CloudSuite™ applications and the GT Nexus cloud will represent the future of multi-enterprise manufacturing and commerce.

Infor CloudSuite Distribution

Infor CloudSuite Distribution is a ready-to-run solution built especially to meet the needs of the distribution industry. Offering all the benefits of cloud deployment, the solution provides proven capabilities in key areas like inventory management, order processing, pricing and rebates, supply chain and procurement, value-added services, financials, and more. You get a functionally rich, comprehensive, cloud-based suite designed to optimize your business, keep all of your distribution systems and data current and reliable, lower costs, increase profits, and get 24x7x365 access to your core business systems and data in a secure, flexible, hassle-free environment.

Key benefits

- 1 Single cloud-based collaboration platform
- 2 Low-cost way to enable inter-company supply chain processes
- 3 Unprecedented supply chain visibility

Key benefits

- 1 Streamline key processes across your business
- 2 Flexibility and scalability to easily take on new markets
- 3 Optimize every facet of your operation—from omni-channel sales, supply chain management, and procurement, to financials, value add, and more.

What's New? cont'd

New cloud solutions

Infor CloudSuite Distribution Enterprise

Infor CloudSuite Distribution Enterprise is a multisite, multi-company, multicurrency, and multi-language solution that gives wholesale distributors visibility into virtually every facet of their enterprise—including suppliers, customers, and products—across all markets. And it does all this within a secure infrastructure built specifically for the distribution industry. Infor CloudSuite Distribution Enterprise features robust capabilities that encompass everything from sales management to supply chain management, value-added services, purchasing, complex pricing, financial management, rebate management, demand planning, and more. Infor CloudSuite Distribution Enterprise provides comprehensive, end-to-end functionality that can help boost performance across your entire organization.

Key benefits

- 1 Support for 43 countries and 18 languages—to make expanding into new geographies easier
- 2 Preconfigured industry-leading business processes, templates, and more to speed deployment
- 3 Supports key processes, including sales, inventory and warehouse management, and value-add services

Infor CloudSuite Facilities Management

Infor CloudSuite Facilities Management is a set of proven solutions that includes a core enterprise asset management system combined with high-value extension applications—all delivered in the cloud. Designed to boost performance across the entire organization, it helps facility managers, service providers, building owners, and building tenants operate with visibility and transparency of information, comply with regulatory requirements and SLAs, effectively manage costs, and optimize the long-term value of assets. Companies around the globe—including more than 60% of the Fortune 500—use its core solutions, which continually evolve to match industry needs.

Key benefits

- 1 Better visibility into spending
- 2 Effectively manage costs
- 3 Optimize the long-term value of assets

What's New? cont'd

New cloud solutions

Infor CloudSuite Industrial Machinery

Infor CloudSuite Industrial Machinery is a comprehensive suite of capabilities and tools specifically designed to meet the needs of industrial machinery and equipment (IM&E) manufacturers who manage a complex array of information before they ever sell a product. IM&E companies get built-in, industry-specific tools to help them manage highly engineered products throughout their lifecycle. This solution provides deep visibility into every aspect of your business, so you can easily configure and price unique products, manage complex projects, streamline production, coordinate with global suppliers, manage factory floor activities, deliver quality products, and manage service operations.

Key benefits

- 1 Improve forecasting, planning, and responsiveness with in-context business intelligence, analytics, and collaboration
- 2 Manage logistics and aftermarket service
- 3 Free up capital to expand, modernize, and scale

Infor CloudSuite Financials and Supply Management

Infor CloudSuite Financials and Supply Management is a next generation solution that redefines what business management technology can be. Role-based, data driven, consumer-inspired, mobile enabled, and delivered in the cloud, this solution delivers end-to-end capabilities for improving the efficiency of core financial management functions and identifying opportunities to control indirect spend by increasing compliance and leverage with suppliers.

CloudSuite Financials features a customizable general ledger that can also act as a data warehouse, allowing you to import both financial and non-financial data; unlimited dimension strings that can be tailored to your industry; and embedded, in-context analytics that serve up information to users automatically based on their role. CloudSuite Supply Management offers full source to settle capabilities that provide complete visibility into indirect spend, empower staff to manage more categories of spend, and help streamline sourcing and procurement to enable efficient management of the full spend lifecycle.

Both components of this fully integrated solution also feature a role-based, consumer inspired user interface that aggregate processes and information and brings both work and information directly to users. Collaboration tools are embedded in the application to centralize and streamline communications, while deep industry-specific features give companies the unique functionality they require without extensive customizations. The result is a solution that allows you to become the financials and supply management department you always knew you could be. Learn more about [Infor CloudSuite Financials](#) and [Supply Management](#).

Key benefits

- 1 Customizable general ledger
- 2 Consumer-inspired, role-based user interface
- 3 Market-leading last mile industry functionality

What's New? cont'd

New cloud solutions

Infor CloudSuite Public Sector

Infor CloudSuite Public Sector is designed to address public sector needs from national government and federal agencies to state and local governments to colleges and universities. Offering all the benefits of cloud deployment, the solution provides proven capabilities in key areas like budgeting, finance, procurement, public safety, asset management, human resources, payroll, governance risk and compliance, and community development and regulations. You get an end-to-end solution with functionality tailored to meet the complex industry demands of government, education, transit, and utilities—all within a secure cloud infrastructure built specifically for government.

Key benefits

- 1 Reduce IT upgrade and maintenance costs
- 2 Easily manage budgets, payroll, and assets
- 3 Deliver better citizen services

An enterprise release that delivers major advancements across the entire suite.

Our objectives:

Lower total cost of ownership

Deliver pre-configured solutions and Implementation Accelerators that make deployment faster and more efficient. Continue to invest in platform independence, virtualization support, and private and public cloud deployment options.

Specialize by industry

Enable customers to get out of the software business by relying on standard packaged software without the need for modifications. Empower customers to simplify complex processes using industry best practices for Industrial Machinery & Equipment, High Tech, Automotive, Aerospace & Defense, Industrial, Manufacturing, and MRO Service providers.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with packaged ION-based integrations to Sales & Operations Planning, Time Track, PLM, Infor Risk and Compliance, Expense Management, LN Multi-Books, Treasury Management, and e-commerce.

Make upgrades seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, or phased upgrades and mobile applications.

Offer industry-specific CloudSuites tailored to meet companies' end-to-end business processes—because no two clouds should be alike.

Solution Map

Soho user experience

- **Infor Ming.le:** Social Business
- **Analytics:** In-context business intelligence

Microvertical suites

MANUFACTURING	HEALTHCARE	PUBLIC SECTOR	DISTRIBUTION	HOSPITALITY	
Financials	Expense Management	Learning Management	Marketing Resource Management	Asset Management & Sustainability	Warehouse & Transportation Management
Budget, Planning & Consolidation	HR & Payroll	HR Shared Services	Sales CRM	Product Lifecycle Management	Supply Chain Management
Governance, Risk & Compliance	Talent Management	E-commerce	Service Management	Product Configuration Management	Social S&OP
Procurement	Workforce Scheduling Time & Attendance	Inbound/Outbound Marketing			

Technology

- **Local.ly** Cloud based localizations—Tax reporting, accounting, bank messages
- **Mongoose** Rapid application development
- **ION** Integration, Workflow, Alerts, Business Vault, Business Intelligence
- **CloudSuite** Hybrid, SaaS, Sky Vault

Infor Technology Platform

Achieves major advancements in Infor’s emerging technology platform, particularly in the areas of core ION integration, enterprise collaboration with Infor Ming.le, the mobile development platform, and Infor Analytics, which includes the Business Vault, Reporting, and pervasive business intelligence content.

Core Features

Major investments have been made in each application to achieve new features that support microvertical business processes in focus industries, performance and scalability enhancements, and packaged content to reduce deployment complexity and total cost of ownership.

Common Component Adoption

All major Infor applications feature a reinvented user experience through HTML5 and the Infor Ming.le collaboration platform, pervasive and in-context analytics embedded throughout workflows, mobile-enabled workflows, packaged integration via ION to high value extension applications, and expanded globalization via Local.ly.

Analyst Validation

Research from prominent industry analysts is abuzz with talk of Infor 10x technology, which is easily available through the Infor Upgrade Program. Read below for a sampling of expert opinions.

“

The ‘10x user experience strategy’ allows users to get stuff done faster with fewer screens and clicks for better comprehension, action and results.”

Ralph Rio
ARC Advisory Group

“

Infor’s commitment to an open source stack is another key piece of its strategy to disrupt its main competitors (SAP, Oracle), reducing and challenging their steady technology license streams.”

Infor runs CloudSuite on AWS — Inflection Point or hot air balloon?

Holger Mueller
Vice President and Principal Analyst, Constellation Research, Inc.

Analyst Validation cont'd

“

SaaS adoption has been strong among medium and small size organizations. Expectations are that this will extend to larger enterprises. Infor's CloudSuite fits this trend for a lower initial acquisition cost with a proven infrastructure for high security and reliability.”

Ralph Rio
ARC Advisory Group

“

...they have some of the most amazing UI I have seen for Enterprise Software in many years if not ever. Mobile, desktop, tablet — all well covered and retaining the main attributes of the interfaces. The ability to build and modify interfaces easily also supports the move to adopt mobile as the leading platform by most organizations. All in all, definitely a key differentiator for them if not the best.”

thinkJar
“Infor, The Teenager,” Esteban Kolsky

Beauty as a core competency

Hook & Loop is the internal creative development group of Infor. Part product R&D, part creative lab, Hook & Loop is an energetic think tank where creative curiosity becomes business reality.

Composed of more than 80 talented creatives—including designers, writers, developers, and filmmakers, all experts in the art of creative problem solving—Hook & Loop works closely with Infor developers and product managers around the world to create innovative product experiences.

Our team helps Infor communicate its brand vision—delivering intuitive, responsive, and elegant user experience designs that offer experiences people love. We're fueled by the same start up energy that has powered the company's recent growth and are driven to solve problems and deliver results.



Focus on experiences

As Infor moves forward, the need to design and deliver pleasurable and meaningful experience becomes more and more important. The future lies not in the fundamentals of technology or the basics of what is expected from enterprise software—but rather in what is unexpected. We've shifted the focus from "look and feel" to concentrating on a holistic, fully-integrated experience.

To accomplish that, we begin at the end. We start with the user. We observe, ask questions, and wonder "What if?" With a deep understanding of what the user needs and how he or she works, we create solutions that transcend useful, reliable, and convenient to become pleasurable, meaningful, and beautiful.

“

For too long, business software has been about features and functions. We want to create human experiences—to speak to people on their terms.”

Marc Scibelli
Chief Creative Officer, Infor

“

I have a thousand ideas going through my head on ways that we could possibly make use of ION to leverage the data inside our applications.”

Mike Johnson
Caldrea Company

SECTION 2

Technology Platform

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Infor Business Intelligence and Analytics

Raw data to competitive advantage

1

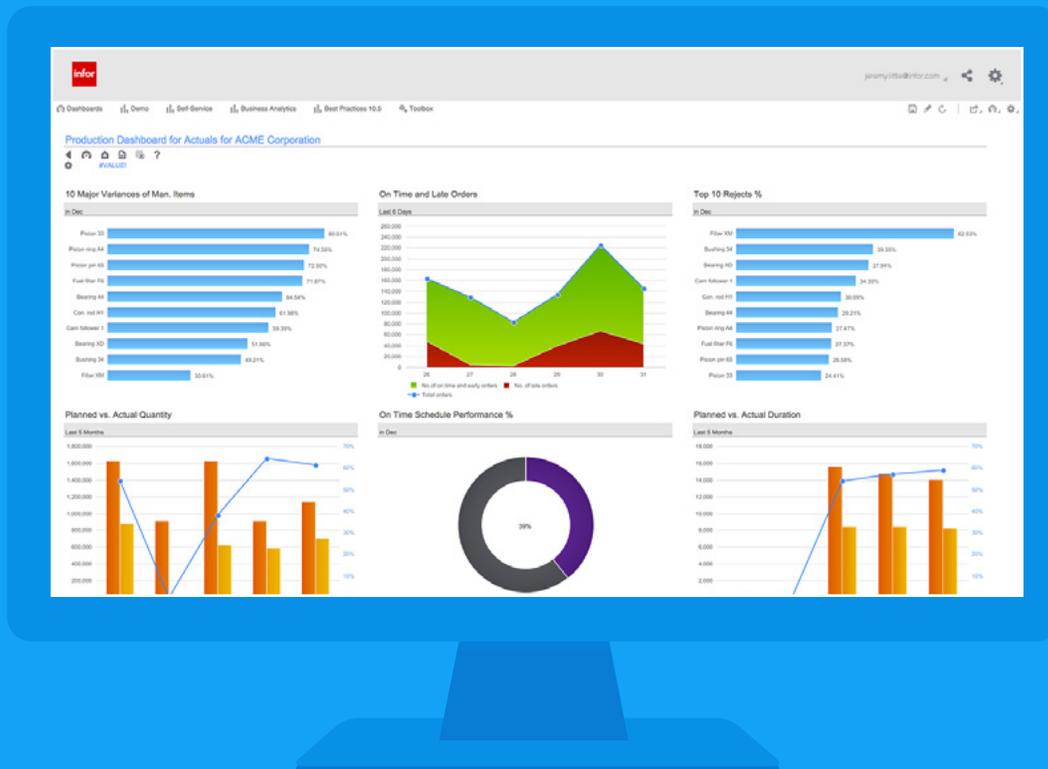
Increase visibility into business

2

Make BI pervasive, relevant

3

Make data consumable, actionable



Infor Business Intelligence (BI) is a unique platform that takes traditional BI to the next level.

It combines BI capabilities for organization-wide information publishing with innovative components for self-service dashboard creation, governed data discovery, predictive analytics, planning and data entry into a single integrated suite. Infor BI is the platform for Infor d/EPM, Infor Analytics, and individual solutions for BI and Performance Management.



Infor Business Intelligence

Infor BI delivers self-service business intelligence. Users can access, filter, analyze, and publish information throughout their organizations and display that information in personalized dashboards—anytime, anywhere. The platform provides full mobile support for all its business intelligence and performance management capabilities. Infor BI is a fully-integrated platform that can be configured easily by business users, so they can make the most of the solution’s predictive analytics, data entry, and planning capabilities.

With Infor BI, users get a fully configurable environment to create a solution that fits their needs for any financial or operational data topic. Infor leverages these capabilities to deliver predefined content solutions—Infor Analytics—and Infor d/EPM applications that are based on the technology of the Infor BI platform, creating a truly integrated set of solutions on a single technology platform.

Roadmap

2016		
New Self-Service Visualizations	Fully-integrated Self-Service BI for multidimensional and relational data	Instant DataLinks
Application Modeling Service	In-context BI Self-Service	Proactive BI

Strategic Objectives

Deliver a modern user experience

Deliver a cutting edge platform for report and application design, data visualization, usability, and scalability powered by the latest in user experience capabilities, mobility, and collaboration.

Enable integration

Continue to provide an integrated user experience for BI and performance management functionality that seamlessly interacts with other Infor technology components.

Provide flexible deployment options

Provide cloud offerings and on-premise deployment options that work seamlessly and efficiently.

Strategic Capabilities

Self-service BI for web, desktop, and mobile for business users

Powerful in-memory analytics

SoHo User Experience

Infor Ming.le and Microsoft Office integrations

Designed for individual application building for BICCs (Business Intelligence Competency Centers)

Connectors for Infor ION and applications, SAP BW, and Microsoft Analysis Services

Industries

Infor BI can generally be applied in any industry. Infor provides predefined Infor Analytics content for its major industries.

Benefits

Personalized and seamless experience

Users create personal and departmental content that can be viewed in the office or on a mobile device while on the go.

BI for non-BI people

No need for deep technical understanding of BI systems required. Self-service and wizard driven UIs make everyone a BI user.

Interaction and communication

Content can be shared through Infor Ming.le and BI can become a valuable source of information throughout the whole organization.

One flexible solution for all BI purposes

Scales from small to large applications and offers reporting, planning, advanced analytics, and self-service capabilities on the same platform.

Compatible with multiple deployment methods

Solutions can be deployed on-premise, in hosted environments and in the cloud.

Integration with operational system

Drill through to operational systems and data to better understand causes, their effects, and to make better decisions.

In-memory engine at the core

A sophisticated in-memory engine at the center of BI that handles both large and complex queries at high performance

ERP Integration

Infor BI is generally available for any Infor business application; many of these applications provide out of the box analytical content for the Infor BI platform—see Infor Analytics. Infor BI also connects to databases and applications from other vendors like SAP or Oracle.

Language Support

The Infor BI user interfaces are available in the following languages:

Chinese (simplified)	•	Japanese	•
Chinese (traditional)	•	Korean	•
Czech	•	Malaysian	•
Danish	•	Norwegian	•
Dutch	•	Portuguese (Brazil)	•
English	•	Polish	•
Finnish	•	Russian	•
French	•	Swedish	•
French-Canadian	•	Spanish	•
German	•	Thai	•
Italian	•	Vietnamese	•

Additionally, any other application language can be set up and maintained individually by the customers.

Infor's Analytics solutions make it easy to find the information you need to understand your business and allow information to find you.

You can have personalized information delivered to you—at your desktop or through a mobile device—to alert you of potential problems and help in daily decision making.

Your employees will be able to make better decisions and have automatic access to business intelligence as a routine part of their jobs.



Infor Analytics

With Infor Analytics, customers can access, filter, analyze, and publish information throughout the organization—anytime, anywhere. The Infor BI and Infor Ming.le platforms provide the robust capabilities that business users need.

- Allows users to create personalized dashboards and reports, taking advantage of a variety of chart options.
- Provides full mobile support and the ability for business users to change the way data is represented so it makes the most sense to them, without help from IT.
- Provides access to role-based dashboards, reports, and industry specific KPIs to boost productivity.
- Infuses business process flows with pervasive, seamless, in-context BI.

Roadmap

2015		2016	
Infor M3 Analytics (Fashion, F&B, Equipment, QM)	Infor Distribution Business Analytics (Sales, Finance)	Infor M3 Analytics (Fashion, F&B, Equipment, Distribution, Manufacturing)	LN Analytics Program Cost Ledger
Infor HCM Analytics (Productivity, WFM, Health & Safety)	Infor Lawson Analytics 10 (Healthcare, Financials, Supply Chain)	Infor HCM Analytics (Role-based Dashboards, Benefit Reporting, Talent Science integration)	LN Analytics Quality Management
Infor CloudSuite Business BI (Finance, Inventory, Purchasing, Sales, Service, HR, Planning)	LN Analytics Program Cost Ledger	Infor CloudSuite Business BI (High-value KPIs, Executive Dashboards)	LN Analytics Foundation (Corporate Performance Indicators, Sales, Finance, Production, Procurement, Executive Dashboards)
Infor CloudSuite Industrial BI (Manufacturing, Printing & Packaging, Automotive, Inventory, Purchasing, HR, Finance, Planning, Sales)	Infor CloudSuite Industry Analytic Packs	Infor CloudSuite Industrial BI (High-value KPIs, Executive Dashboards)	LN Analytics Service Management
		Infor Distribution Business Analytics (Procurement, Inventory)	FSM 11 Analytics (Financials, Supply Chain, Healthcare)
		Infor Lawson Analytics 10 (Healthcare High-value KPIs, Grant Management)	Infor CloudSuite Industry Analytic Packs

Strategic Objectives

Deliver a modern user experience

Provide a cutting edge platform for report design, data visualization, usability, and scalability powered by the latest in user experience capabilities, mobility, and collaboration.

Power industry suites

Build high value industry analytic content and related workflows for focus industries and microverticals.

Enable flexible deployment

Provide cloud and on-premise deployment options that work seamlessly and efficiently.

Highlights

Infor M3 Analytics using Infor BI

M3 Analytics is built from a rich repository of KPIs and metrics and these can be employed to further evolve and customize your analytics solution to meet your specific needs. M3 Analytics content covers multiple business domains including Sales, Finance, Purchasing, Production, Warehousing, and Equipment.

Lawson Analytics using Infor BI

With Infor Lawson Project Accounting Analytics, your organization can access and share the project information many top organizations have found to be critical in building a lean business.

Infor Lawson Supply Chain Analytics deliver critical supply chain KPIs, measures, and views related to requisitioning, spend, inventory, and buyer/supplier performance help you run a more efficient and cost-effective supply chain operation.

With Infor Lawson Financial Management Analytics, your organization can access and share the financial information many top organizations have found to be vital to economic viability.

Infor HCM Analytics for Healthcare

With Infor HCM Analytics for Healthcare, you can help your medical organization gain insight into labor costs and productivity, plan for fluctuating staffing needs, and manage overtime, agency, and staffing costs

Infor Lawson Analytics for Healthcare

Built for healthcare organizations by healthcare experts, Infor Lawson Healthcare Supply Chain Analytics reflects a deep knowledge of your industry and the near optimal business processes that help ensure the delivery of quality patient care. You'll get the supply chain data you need to evaluate processes and reveal opportunities for enhancing efficiencies.

Infor Healthcare Financial Management Analytics isolates key data to help reveal patterns and trends and provide decision support to help improve financial management.

Infor FSM 11 Embedded Analytics

Supporting the technology tenets of Infor Xi, Infor FSM 11 extends the concept of a user role by supporting analytics and reporting specific to an individual's role. These role-specific analytics are part of the core application and do not require an additional license. Whether a user is a controller or a buyer, they are presented with near real-time key analytics and measures that are designed to drive better and faster decision-making. This helps users turn analytics into a competitive advantage and turn siloed information into synchronized data that allows role-based users to see a real-time view of their strategic and operational performance.

Infor CloudSuite Industrial Analytics

CloudSuite Industrial Analytics offers integrated data, total visibility, and accurate tracking that make it easy to analyze data down to the detail level. Flexible reporting aids in decision-making and planning, and provides engineering with the information they need to adapt product and part designs.

Infor CloudSuite Business Analytics

CloudSuite Business Analytics delivers integrated data, total visibility, and accurate tracking to make it easy to analyze data down to the detail level. Flexible reporting aids in decision-making and planning, and provides finance, sales, and procurement with the information they need to run their businesses more efficiently.

Infor LN Analytics

Infor LN Analytics is built for manufacturers who want better business intelligence and focused, interactive insights. It includes a robust industry data model, KPIs, cubes, and dashboards from data collected in a single, integrated data platform. Built on the world-class Infor LN technology platform, Infor LN Analytics provides accurate, timely information about your operations so that you gain greater visibility and can more clearly see the connection between strategy and results.

Infor Distribution Business Analytics

Infor Distribution Business Analytics includes a robust industry data model and KPIs, combined with standard reporting and role-based analytic dashboards for foundational domains such as Sales, Finance, Inventory, and Procurement. It is integrated with Distribution SX.e and Distribution A+.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information includes desired or planned future capabilities in the roadmap that go beyond current state of product readiness

Infor ION

Powerful middleware to unify your systems

1

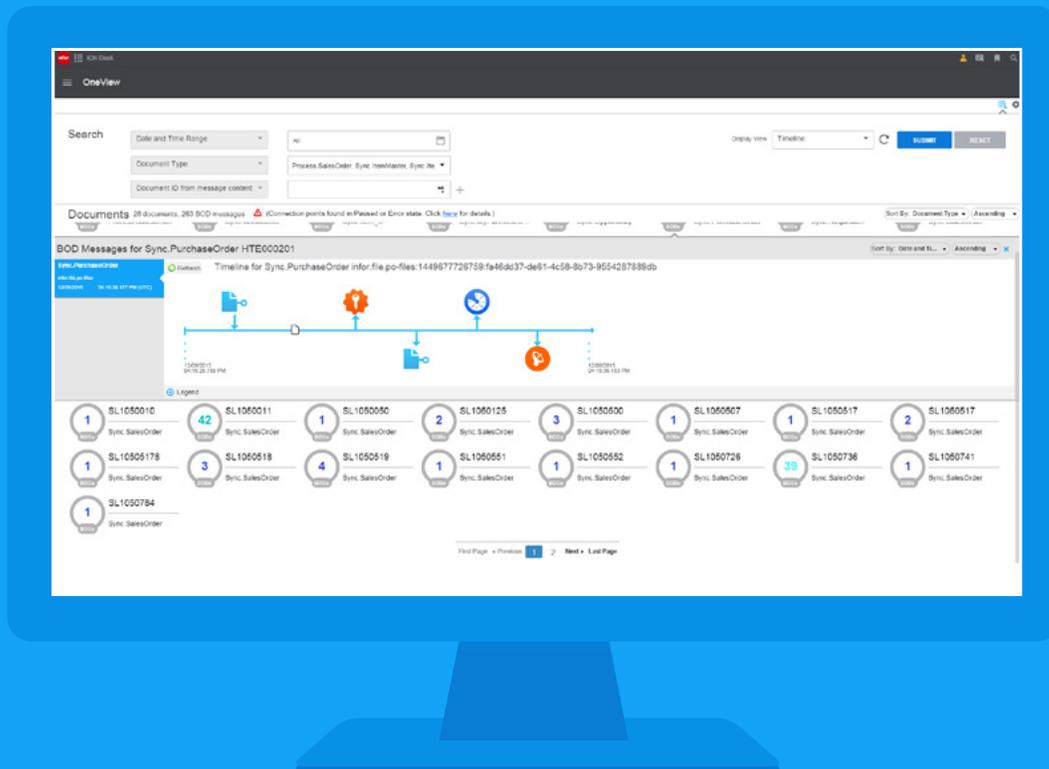
Integrate systems seamlessly

2

Make data available and consumable

3

Reinvent enterprise processes



Infor's ION[®] technology lets you easily integrate both Infor and non-Infor systems, so your applications can talk to each other without complex integrations or customizations.

ION also uses a loosely-coupled architecture that allows you to upgrade one system—or even have it go down—without impacting the others. Think of it like the Internet. If one application goes down, the Internet doesn't go down with it. It's the same with Infor ION.

With the release of Infor Xi Platform 12.0, ION now delivers new levels of scalability, so you can meet any requirement for system up-time and availability.



Infor ION

Infor ION enables intelligent business operations by simplifying integration between disparate systems, while combining contextual business intelligence, common reporting and analysis, streamlined workflow, and business monitoring in a single, consistent architecture.

- Embraces open, non-proprietary standards like OAGIS (industry standard XML format) to ensure that both Infor and non-Infor applications can talk to each other in the same common language.
- Provides role-based access and intuitive modeling tools to ensure business users can build event monitors and workflows, as well as modify business processes, as needed.
- Provides key capabilities in the areas of exception management through rules-based monitoring and unified logging and error reporting, and delivers alerts to any business user on their desktop or their mobile device.

Roadmap

FIRST HALF 2016

Features

- ION Desk—HTML5 (Cloud Edition 12.0 and On-premise 12.0)
- Support for XSL2 mapping (Cloud Edition 12.0 and On-premise 12.0)
- Graphical Web Mapper (Cloud Edition 12.0 and On-premise 12.0)
- Support ION Grid 2.0 (Cloud Edition 12.0 and On-premise 12.0)
- Support Enterprise DB (Cloud Edition 12.0 and On-premise 12.0)
- Translations for Chinese, English, Dutch (Cloud Edition 12.0); other languages (On-premise 12.0)
- Adoption of SoHo Xi standards (Cloud Edition 12.0)
- Infor Ming.le adoption (Cloud Edition 12.0)
- Role-based Homepages (Cloud Edition 12.0)
- Xi Homepages (On-premise 12.0)

Cloud v2.0 Certification

- Cloud 2.0 certified (Cloud Edition 12.0)
- Automated provisioning (Cloud Edition 12.0)
- Auto-scaling (Cloud Edition 12.0)
- Enterprise DB and Cent OS support (Cloud Edition 12.0)

Integrations

- EAM and HMS (Cloud Edition 12.0)
- All ION-enabled Infor apps (On-premise 12.0)
- Infor Ming.le (Cloud Edition 12.0)
- Homepage Widgets (On-premise 12.0)
- OneView Mobile (On-premise 12.0)

ION API

- Service-level API registration in Infor Registry
- Infor Mobile Applications Registry
- Support for policies, including Quota, Cache, RegExpression, etc.
- Registration of third-party APIs by Tenant Admin
- OAuth 2.0 support
- Security Client SDKs
- Registering of custom BODs

Roadmap

SECOND HALF 2016

Features

- ION API Connector
(Cloud Edition 12.1 and On-premise 12.1)
- Enterprise Connector in ION Grid
(Cloud Edition 12.1 and On-premise 12.1)
- Relay connectivity
(Cloud Edition 12.1 and On-premise 12.1)
- Functional enhancements
(Cloud Edition 12.1 and On-premise 12.1)
- Architectural enhancements
(Cloud Edition 12.1 and On-premise 12.1)
- Flow app
(Cloud Edition 12.1 and On-premise 12.1)
- Xi Homepages
(Cloud Edition 12.1 and On-premise 12.1)

Cloud v2.0 Certification

- Cloud 2.0 certified
(Cloud Edition 12.1 and On-premise 12.1)
- Automated provisioning
(Cloud Edition 12.1 and On-premise 12.1)
- Auto-scaling
(Cloud Edition 12.1 and On-premise 12.1)
- Enterprise DB and Cent OS support
(Cloud Edition 12.1 and On-premise 12.1)

Integrations

- ION CE—additional Infor apps, third-party cloud apps
(Cloud Edition 12.1 and On-premise 12.1)
- Oneview Mobile app
(Cloud Edition 12.1 and On-premise 12.1)
- Homepage Widgets
(Cloud Edition 12.1 and On-premise 12.1)

ION API

- Cloud to on-premise seamless connectivity
- Support for transformations
- Auto-scaling of ION API
- Flow modeling
- Oneview APIs
- ION Manage APIs

Xi Platform 12.0 Highlights

ION Grid Enablement

Provides scaling, high availability, load balancing, and disaster recovery.

Role-based ION Desk

Provides consumer-grade user experience for system administrators and other end-users of the business process platform.

Business Connectors

Enables connection with Oracle enterprise business solutions via packaged integration to Infor extension business applications, such as EAM.

Infor ION API

Allows users to build next-generation mobile applications that leverage the existing rich application APIs in a simple, secure, and user-friendly way.

ION OneView

Provides the ability to view the full life cycle of business documents to create more robust business process orchestration.

Graphical Mapping Tool

Supports robust geo-spatial functionality integrated to business process flows—for example, customer and supplier addresses.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Xi Platform 12.0 Highlights

ION enablement for Grid architecture

Integrated ION Desk with Grid management console

Externalized message queue processing using database

Oracle EBS Connector

Asynchronous active connections information

ION OneView graphical view of document tracking timeline

Role-based ION Desk

Role configuration and access console

Compliance reporting

Full tracking of user actions reportable via PDF

New ION Desk menu and navigation

Workflow exit points

Web service based exit points

Notes propagation across workflow

Notes visible in tasks/alert emails

Translations in Pulse BODs

Combined modeling with system flows and user interactive workflows

Support subworkflows

Out of office and delegation of responsibilities

ION Cloud Connector v2.0

Support complex data structures in workflows

HTML5 ION Desk

XI SOHO UI design

ION API

Browser-based graphical mapper

Smart matching in mapper

ION Registry

Integrated ION Desk in to Infor Ming.le

Local date/time in ION Desk

Multi-language ION Desk

Advanced search criteria in OneView

Extended connectivity options for cloud deployment

Extended connectivity options for hybrid deployment

Extended connectivity options for on-premise deployment

Scheduled purges

Simplified topology

Consolidated databases

Common installer

Enterprise database support

Infor Ming.le

Social business collaboration

1

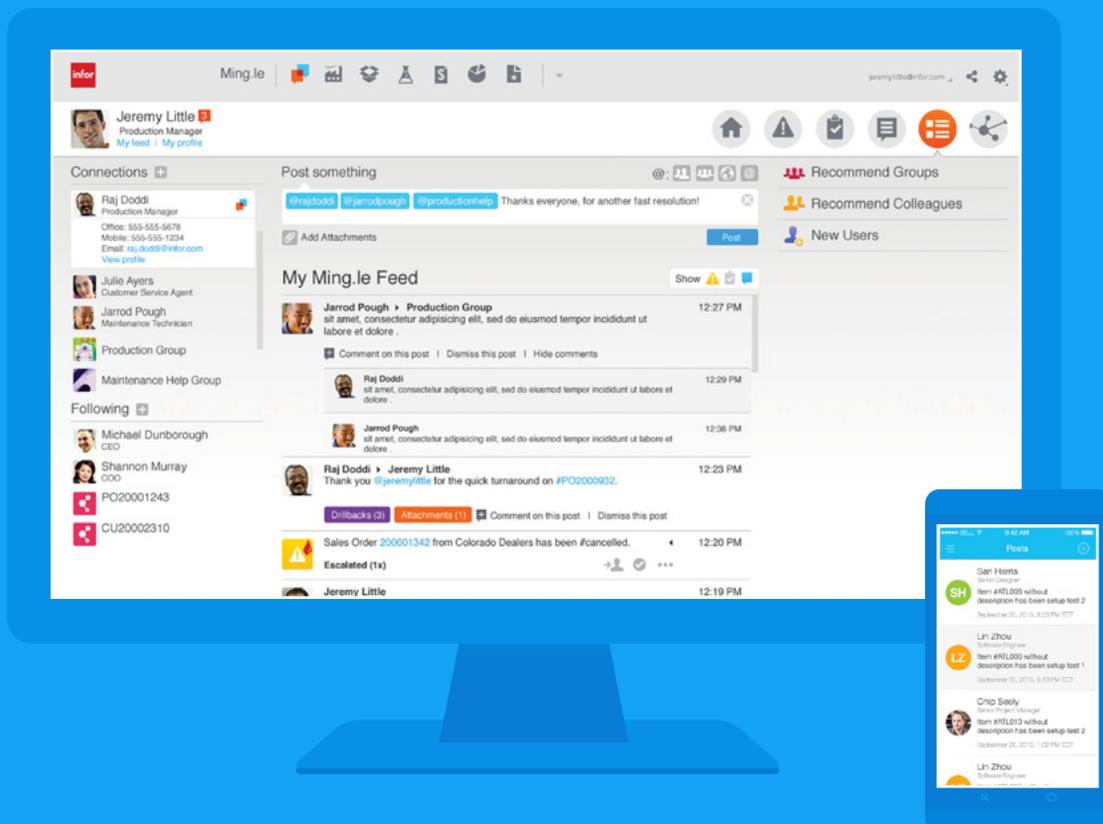
Connect teams completely and effortlessly

2

Capture, organize, and audit communication

3

Revolutionize productivity and business processes



Infor Ming.le is a comprehensive platform for social collaboration, business process improvement, and contextual analytics.

Giving you the most innovative social media concepts translated into a business environment, the solution marries communications with business processes to help you work smarter and faster. From collaborating alongside core systems like ERP and financials to “following” people and objects, you’ll be able to solve problems and get work done in ways you never thought possible.



Infor Ming.le

Infor’s social business platform focuses on structuring business processes and improving organizational collaboration by bringing people, assets, and information together.

- Provides business collaboration capabilities that improve productivity and create a searchable knowledge base of best practices.
- Captures conversations, documents, alerts, tasks, and events related to the business process, so users can take control of their organizational processes.
- Provides an understanding of the organizational ecosystem through the ability to “follow” people, assets, and applications, and to analyze information in context.
- Allows you to add external users who are outside of your organization to conversations.
- Allows users to customize their start view using drag and drop homepage widgets, have multiple homepages to reflect all their roles, and even share homepages with colleagues.
- Provides mobile capabilities via Infor Ming.le Mobile, so users can zero in on the issues that matter from any mobile device and take the necessary steps to resolve problems.

Roadmap

JUNE 2012	JUNE 2013	FEB 2014	JAN 2015	2016
10+	10x	10x	Infor Ming.le Cloud Edition (CE) 11.1	Xi
SocialSpace	Infor Ming.le	Structured Conversations	Amazon Web Services	Homepages
Updated User Experience	Tasks	External users	Various deployment options	Common installer
	Alerts	SharePoint 2013	Context apps by form	Single sign-out
	Post	Manual Workflows	New user experience design	New Portal
	Paparazzi			New IFS interface
	Workflow Progress Indicator			Mobile support for iOS, Android, Windows platforms
	API			Non-SharePoint capabilities for on-premise systems
				Enterprise DB

Strategic Objectives

Reinvent business processes with pervasive, persistent collaboration

Introduce a new platform that changes the way businesses operate internally and with key external stakeholders by capturing conversations, documents, alerts, tasks, and events related to the business process.

Expand the value of transactional systems

Unlock the power of data in core systems by wrapping them with a collaboration and user experience platform that allows role-based business processes to flow seamlessly across applications and organizations.

Enable a partner development ecosystem

Expand and tighten integrations with Infor enterprise applications to provide partners and customers with the opportunity to add products to the Infor Ming.le community.

Provide deployment flexibility

Offer customers the option of deploying on-premise or in the cloud to accommodate a variety of business and technology objectives, such as globalization, risk mitigation, and growth initiatives.

10x Highlights

Launch of new collaboration platform

Evolves first generation of Infor user experience. Launches Infor Ming.le—a single platform with robust collaboration capabilities around business process management.

Paparazzi

Provides the ability to “follow” people, tasks, and social objects in the system to see when someone provides a new communication on a topic, an order changes in quantity, a delivery changes date, etc.

Context Sharing

Enables users to grab contextual applications, like business intelligence, from their application Workflows and share with other stakeholders via their own posts or news feeds.

Workflow Progress Indicator

Allows users to track past steps of a Workflow to understand how a decision was made. All major user experience components—alerts, tasks, and feeds—are combined into a seamless interface that powers a centralized workstation.

Infor Ming.le Communities

Securely invite suppliers or customers to conversations in Infor Ming.le.

Streams

Streams are organized and recurring conversations around a business topic are tracked.

Homepages

Gives users the power to customize their start view from the entire suite of applications. They can drag and drop widgets to configure the homepage to their liking, have multiple homepages to reflect all their roles, and even share homepages with colleagues.

Mobile

Users can zero in on the issues that matter from any mobile device and take the necessary steps to resolve problems with Infor Ming.le Mobile. The workflow interface pushes approvals and alerts to the appropriate people when problems arise. Users can easily filter, view, and monitor tasks that need to be completed. They can share and discuss important information with coworkers by posting alerts and tasks to specific user groups and organizing conversations around specific processes and issues.

Languages

Dutch	•	Portuguese (Brazil)	•
English	•	Russian	•
Finnish	•	Simplified Chinese	•
French	•	Spanish	•
German	•	Swedish	•
Italian	•	Thai	•
Japanese	•	Traditional Chinese	•
Polish	•		

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Core Features

Social Capabilities

Single sign-on

Integration with enterprise systems

Infor Ming.le Feed

Search

Share external content

Profiles

Connections

Widget creation

Groups

Direct message

#hashtagging like topics

@user tagging

Task approval from the feed

Alert approval from the feed

Workflow progress indicator

Streams

Social Graph

Homepage Widgets

Notes

Web

Image

Bookmarks

Menu

Posts

Top Social

Contributors

Contributors by Dept

Trending Social

Objects

Tasks

Tasks by Workflow

Tasks by Status

Tasks Execution

Time

Workflow Activity

Locator

Alerts

Alerts by Status

Alerts by Monitor

Alerts by Week

BI

IDM

Contextual Applications

Alerts

Context Viewer

In-context BI

Paparazzi

Posts

Tasks

Technology

SQL support

APIs

AWS

iOS

Android

Windows

Enterprise DB

Infor Mongoose

1

Make systems work the way you want

2

Create apps in a flash

3

No complex code required

The screenshot displays the Infor Drive mobile application interface. At the top, the status bar shows 'Carrier', signal strength, '5:07 PM', and '100%' battery. The app header includes 'Infor Drive' and navigation tabs for 'Watchlist', 'Analytics', and 'Customers'. The main content area is divided into four sections:

- Invoices:** A list of invoices with columns for invoice number, amount, and company name. Some invoices have a green checkmark icon.
- Customers:** A list of customer profiles, including 'Denton Contractors LLC', 'GRANDVIEW INDUSTRIALS', and 'GLEN EAGLE GOLF'.
- Sales Orders:** A list of sales orders with columns for SO #, amount, and creation date.
- Quotes:** A table with columns for Quote #, Company, Followup Date, and Total.

Quote #	Company	Followup Date	Total
1005467-00	GRANDVIEW INDUSTRIALS		113,082.09 USD
1004600-00	NETWORK, INC		34,183.00 USD
1007257-00	ST-LAURENT MERCEDES		34,111.67 USD
2001390-00	G.J. PLUMBING & HEATING		7,003.70 USD

With Infor Mongoose, you'll have the tools to make systems work the way you want.

Building applications and creating enhancements takes just a fraction of the time required with traditional development approaches. No knowledge of complex source codes or programming languages is required. The Infor Mongoose rapid development platform can be used to enhance existing systems or to build standalone applications that are integrated with your current family of solutions.

End users can easily modify Infor Mongoose applications after they've been deployed. Most importantly, all enhancements and new applications built using Infor Mongoose are automatically upgradeable.



Infor Mongoose

Infor's rapid development framework provides simple and flexible tools that can be used to build everything from complex ERP systems to simple web parts, delivering a low-cost, unified platform for all application development.

- Applications built on Mongoose can be easily integrated to Infor and non-Infor applications via ION, Infor's lightweight middleware platform, and leverage ION functionality like alerts, business processes, and exception management.
- A wizard-driven interface allows users to create business application features without extensive programming knowledge.
- Users can develop and deploy Mongoose-built applications either on-premise or in the cloud, which allows these apps to be extended to users outside the organization.

Roadmap

MAY 2016	JAN 2017
PaaS for Infor CloudSuite	Open source version
First Class User Control	Un-tethered for mobile solutions
Responsive design enhancements	New theming attributes
Native Mongoose reporting engine	Next generation SoHo filtering
Next generation standard controls	Enhanced application deployment
Complete designer in a browser	Pixel layout enhancement

Strategic Objectives

Enable customers and partners to easily extend existing Infor products

Deliver a wizard-driven design that is Infor aware via ION and JSON.

Offer cloud-based development and deployment

Make developing and deploying to the cloud as easy as doing a backup, while offering great flexibility around a mixed deployment approach of cloud or on-premise and the ability to switch with no effort.

Achieve automatic web deployment and multi-device enablement

Provide the ability for forms to dynamically adjust layout for different devices and as a web page.

Deliver rapid application development

Enable customers and partners to build applications in days versus weeks, using forms and data maintenance wizards with basic functions preplumbed.

10x Highlights

Infor Mongoose PaaS

True multi-tenant development in the Infor CloudSuite is now available. Having a PaaS option means you can go into development without the hassle of installation and configuration. And because it is built to work with Infor ION and Infor Ming.le CE, you'll have all the power you need to get the most out of your partnership with Infor.

Infor Mongoose Reporting

This feature allows users to create any type of reports needed for their applications. These reports can be as simple as traditional column reports or as complex as forms-based reports, like customer statements or even checks.

First-class user control

Users can now add their own controls and have them appear in the Mongoose toolbox. These controls will act and work like native parts of Mongoose, which means easier and quicker development time without having to worry about extra steps to make the controls work.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Enhanced search notes capabilities

Drag/Drop with tree node control

Enhanced color array UI

Improved session management for Infor Ming.le web parts

Responsive design improvements

JSON metadata as a property class

New controls added to toolbox

Cloud 2.0 Certified

“

I don't trust any information that is two hours old. We need real-time information in one platform to make a good business decision, and Infor provides that ability.”

Luke Rains
System Development Director, Preferred Sands

SECTION 3

Infor CloudSuite

Industry CloudSuites

- 46 CloudSuite
- 52 Aerospace & Defense
- 54 Automotive
- 56 Distribution
- 58 Distribution Enterprise
- 61 Facilities Management
- 64 Fashion
- 67 Food & Beverage
- 70 Healthcare
- 72 Hospitality
- 74 Industrial
- 77 Industrial Machinery
- 80 Public Sector

Business CloudSuites

- 82 Business
- 85 Corporate
- 87 HCM

Infor CloudSuite

1

Reduce total cost of ownership

2

Dramatically simplify technology infrastructure

3

Keep technology optimized and up-to-date



Powerful microvertical solution suites

Infor CloudSuite offers a comprehensive portfolio of solutions to support manufacturing, healthcare, public sector, and more. Agile, highly flexible, and proven, Infor CloudSuite is currently serving more than 25 million subscribers and 2,600 customers worldwide. The solution can help you reduce the total cost of owning business systems, avoid redirecting limited IT resources, scale up or down to meet changing needs, and more easily keep your technology up-to-date.



Infor CloudSuite

Say goodbye to the excessive costs and risks of traditional software deployments and dramatically simplify your IT requirements with Infor CloudSuite. From hardware and OS licenses to IT operations and ongoing system upgrades, Infor can manage all of your key infrastructure components for you.

- Manage seasonal demand fluctuations of storage and computing needs by expanding and contracting capacity as needed, paying only for what you use.
- Get a high degree of scalability to effectively manage growth and change.
- Keep your systems up-to-date and more easily take advantage of innovative new technologies.

Strategic Objectives

Deployment

Deliver a comprehensive portfolio of business applications with deployment, pricing, and service models to meet every company's needs, while simplifying both deployment and ongoing maintenance through Implementation Accelerators, streamlined installation, and patch procedures.

Architecture

Maintain and optimize technical and infrastructure footprints to reduce total cost of ownership. Deliver a superior user experience through an intuitive, HTML5, mobile-first user interface that focuses on user roles and needs.

Performance

Create high-performance, cloud-centric applications that can operate at extreme scale, using best-in-class technologies to provide redundancy, fault tolerance, and high availability.

Service levels

Guarantee 99.5% server availability, 24/7/365, for all applications through the use of industry-best standards for disaster recovery and backups, ensuring that critical business applications are always available when needed. Historic availability of 99.9%.

10x Highlights

Application security

Best practices built into development

Regular code reviews

Vulnerability and penetration testing

Network security

Security through separation

Layered defense architecture

Third-party interception protection

Policies and procedures

ISO/IEC 27001 compliance

Regulatory compliance on as-needed basis (e.g., HIPAA, SOX, PCI, GLBA, regional privacy laws, etc.)

Physical security

Biometric-protected data centers

Guard-controlled access; locked cage spaces

Closed-circuit television monitoring

Systems for physical intrusion monitoring, detection, and alerting

Operations security

Restricted access, limited user account permissions

Hardening and managed patching

TLS and transaction-based business logic

Encryption using mechanisms like SSL, PGP, and secure FTP

Monitoring

Dynamic password management

Server authentication through digital certificates

Formal configuration and change management processes

Customer-owned data, privacy protection

Incident monitoring, logging, and auditing

Infor CloudSuite Solution Opportunities

Solution Suites

Automotive

Aerospace & Defense

Business

Corporate

d/EPM

Fashion

Food & Beverage

HCM

Healthcare

Hospitality

Industrial Manufacturing

Rhythm e-Commerce and
Engagement Platform

Infor Analytics

Industrial Manufacturing
& High Tech Analytic Pack

Automotive Analytic Pack

Aerospace & Defense Analytic Pack

Food & Beverage Analytic Pack

Fashion Analytic Pack

Equipment Dealers & Rental
Analytic Pack

Healthcare Analytic Pack

Public Sector Analytic Pack

Financial Services Analytic Pack

Hospitality Analytic Pack

Core Enterprise Management

CloudSuite LN

CloudSuite Infor CloudSuite
Industrial (SytelLine)

CloudSuite M3

CloudSuite EAM

CloudSuite Lawson

CloudSuite SunSystems

Innovation Technologies

Infor ION

Infor Ming.le

Infor Analytics

Infor Mongoose

Infor SkyVault

Industry Applications

Hospitality Management (EzRMS)

Hospitality Management (HMS)

Healthcare Information Exchange

Property Management (AMSI)

High Value Extension Applications

CloudSuite Enterprise Asset
Management (EAM)

CloudSuite Expense
Management (XM)

CloudSuite Supplier Exchange

CloudSuite Automotive Exchange

CloudSuite Configure Price
Quote (CPQ)

CloudSuite Marketing
Resource Management

CloudSuite Workforce
Management (Workbrain)

CloudSuite HR Service
Delivery (Enwisen)

CloudSuite Learning
Management (Certpoint)

CloudSuite Interaction Advisor
(Infor Epiphany)

CloudSuite Inforce (SFDC/ERP)

Talent Science

Specialization and cost-efficiency

Infor CloudSuite is transforming enterprise software by delivering business-critical applications with the cost benefits of cloud computing and the infrastructure of Amazon Web Services. With our game-changing microvertical suites, businesses are able to efficiently manage their singular and diverse needs with high-value extension applications and industry-driven solutions that work together beautifully. Our solution suites deliver highly targeted capabilities for specific industries and key business areas, such as e-commerce and human capital management.



Infor CloudSuite Aerospace & Defense

With Infor CloudSuite Aerospace & Defense, you get an end-to-end solution to efficiently manage your entire operational process, from product design to shop floor scheduling and aftermarket MRO services. The suite is backed by decades of industry-specific expertise and contains the deep industry functionality you need to ensure the highest levels of quality control, regulation compliance, and program management.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new plants and users.

Strategic Objectives

Infor's industry-tailored solution is already helping over 1,300 Aerospace & Defense manufacturers, contractors, suppliers, MRO, and service companies worldwide.

Support globalization

The solution provides real-time data that is accessible anytime, anywhere. It's easy to launch and expand to new locations, and you can allow controlled access to emerging partners, suppliers, joint ventures, and other global entities.

Realize a speedier time to value

Unlike legacy ERP launches, cloud launches can be completed in weeks or months—not years.

Ensure security and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security. Infor with AWS also provides an ITAR-compliant environment managed to meet citizenship concerns if required.

Reduce IT costs

Reduce up-front investment by eliminating the need for servers, hardware, or maintenance resources. Monthly subscription at a flat rate per user, per month for the complete system can be expensed as an operating cost, freeing more capital for strategic projects

Components & Features

Proven capabilities in key areas such as product innovation, quality control, regulation compliance, and collaboration with customers and colleagues, all delivered with a highly flexible architecture, ease of use, and a fully integrated framework.

Production Management

Shopfloor scheduling

Inventory management, with project costing tools built in

Contract Management

A 360° view of customer contracts and contract line items (CLINs)

Quality Management

Complex regulation compliance and program management including first article inspection (FAI)

Aftermarket Service

Maintenance, repair, and overhaul (MRO) services, plus preventive maintenance and break-fix repairs of complex components

Deep Analytics

Built-in reporting tools for easy access to critical data in consumable format

Supply Chain Visibility

Complete real-time visibility to supply chain partners worldwide for speed and traceability

Product Innovation

Design and engineering tools speed product introductions

Mixed-Mode Operation

Manage Make-to-Order (MTO) and Engineer-to-Order (ETO) processes as well as high-volume

Languages

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Simplified Chinese	•
Spanish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

High-value Extension Applications in the Cloud

Infor d/EPM

Infor Risk and Compliance

Infor Warehouse Mobility

Infor Time Track

Infor Reporting

Infor BI

Geographies

Americas

Canada	•
Mexico	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

Europe

Austria	•
Belgium	•
France	•
Germany	•
Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

Infor CloudSuite Automotive

Meet Infor CloudSuite Automotive, a comprehensive suite of industry-proven solutions, including a core ERP system combined with high-value extension applications—all delivered in the cloud. Backed by decades of industry expertise and continually enhanced with the latest innovations, it's designed to help automotive suppliers modernize, innovate, and drive competitive differentiation.

- **Free up capital**—Automotive suppliers have not been making the capital investments needed to keep up with increasing demand. A cloud-based ERP solution can help free up capital, while providing you with the flexibility to meet your evolving operational needs. You'll have funds to expand your plants and facilities, and be able to quickly and easily respond to opportunities in growth markets.
- **Forecast better and faster**—Improved planning, forecasting, and visibility help you prepare more effectively for skill shortages, supply chain bottlenecks, and business risks.
- **Save money and foster growth**—The ability to meet aggressive customer demands, increase productivity, and simplify compliance can help you maintain quality and improve profitability.

Strategic Objectives

Infor CloudSuite Automotive provides comprehensive, end-to-end functionality that helps boost performance across your entire organization. Eighty-four of the top 100 global auto companies use Infor Automotive core solutions, which continually evolve to match industry needs.

Meet customer demands

Infor CloudSuite for Automotive helps get your products to market quicker, do a better job of matching supply with demand, and manage your operations more efficiently.

Get targeted capabilities

With Infor CloudSuite Automotive, you get built-in, customer-specific shipping document and barcode label generation, analytics, and EDI capabilities.

Keep pace with change

With more than 25 years of expertise and commitment solving the business challenges of automotive suppliers, Infor can help ensure that you keep pace with today's intense and constantly changing business requirements and trading partner rules.

End-to-end supply chain insight

Connect and collaborate with all your suppliers on all standards in real time to anticipate parts shortages or delays that jeopardize delivery of parts to your customer.

Components & Features

Infor CloudSuite Automotive gives you visibility into every facet of your enterprise—including suppliers, customers, and products—all within a secure infrastructure built specifically for the automotive industry.

Quality & Production

Shop-floor scheduling and lean production tools

Compliance with OEM and other complex regulations

Program management

Supply Chain Visibility

Advanced procurement tools

Raw materials sourcing for lower costs

Faster product delivery across the supply chain

Customer Relationship Management

A 360° customer view with OEM profiles

Detailed transaction tracking tools

Planning & Inventory

Scheduling for all processes, MMOG requirements

High-volume production management

Deep, Custom Analytics

Easy-to-use, built-in reporting tools

Customized views for front-line users, managers, and executives

Languages

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Simplified Chinese	•
Spanish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Other High-value Extension Applications in the Cloud

Infor d/EPM

Infor Mongoose

Infor CRM

Infor Time Track

Infor Configure Price Quote

Infor EAM

Infor Talent Science

Infor Workforce Management

Infor Learning Management

Geographies

Americas

Canada	•
Mexico	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

Europe

Austria	•
Belgium	•
France	•
Germany	•
Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

Infor CloudSuite Distribution

With Infor CloudSuite Distribution, you get a ready-to-run, end-to-end solution to efficiently manage your entire operational process, from omni-channel engagement, to inventory rebate management, value-add services, and more.

The suite is backed by decades of industry expertise and contains the deep industry functionality you need to better serve your customers, outpace the competition, and increase profitability.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services (AWS).
- **Flexible deployment**—Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new plants or facilities.

Strategic Objectives

More than 6,000 distributors use Infor solutions worldwide and benefit from our 30 years of experience solving the specific business challenges of the wholesale distribution industry.

Support expansion

Real-time data is accessible anytime, anywhere, which makes it easy to launch and expand to new locations. Allow controlled access to new customers, partners, suppliers, joint ventures, and other entities.

Reduce total cost of ownership

Because data is no longer stored onsite, you can say goodbye to expensive servers and hardware and redirect personnel to more strategic activities.

Realize a speedier time to value

With preconfigured yet flexible, industry-leading business processes, templates, training materials, tools, and simulations, you can deploy or upgrade in weeks or months—not years.

Ensure security and reliability

With data managed by global, cloud hosting leaders, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring on a highly secure infrastructure.

Components & Features

Proven capabilities in key areas such as omni-channel engagement, sourcing and procurement management, and rebate management, all delivered with a highly flexible architecture, ease of use, and a fully integrated framework.

Order Management

Retain and reach new markets through streamlined omni-channel ordering that includes a fast order-entry process with item recommendations, non-stock and special order options, and optimized counter sales.

Inventory Management

Improve inventory management performance by increasing your ability to monitor inventory turns, demand, optimal levels, and the resulting profit.

Value-added Services

Meet increasing customer demands for more comprehensive services, with support for kitting, light manufacturing, assembly, private labeling, and more.

Purchasing

Accurately evaluate demand to plan and adjust your buying patterns in order to reach optimal inventory investments. Manage the purchase of stock and non-stock products with advanced order control, inventory management, and other flexible features.

Complex Pricing

Manage complex pricing requirements, including matrix pricing, pricing discounts, quantity breaks, packaging breaks, contract pricing, and special pricing agreements (SPAs).

Financial Management

Increase financial visibility and insight, and meet the unique challenges of operating multiple locations, companies, and currencies by seamlessly connecting your front and back office.

Rebate Management

Manage the rebate claim process from beginning to end to easily and quickly recover the rebates you are entitled to and achieve the best possible product margins.

Languages

English	•
French	•
Spanish	Coming Soon

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Geographies

Americas

Canada	•
United States	•

High-value Extension Applications in the Cloud

Infor Enterprise Search

Infor EPAK (Enterprise Performance Accelerator Kit)—content only

Infor Implementation Accelerator for Distribution

Infor ION

Infor Ming.le CE

Infor Operational Reporting

Coming soon:

Infor BI with Infor Distribution Business Analytics

Infor CloudSuite Rhythm

Infor Configure Price Quote (CPQ)

Infor CRM

Infor Document Management

Infor CloudSuite Distribution Enterprise

With Infor CloudSuite Distribution, you get a multisite, multi-company, multicurrency, and multi-language solution that gives you visibility into virtually every facet of your enterprise—including suppliers, customers, and products—across all markets. And it does all this within a secure infrastructure built specifically for the distribution industry. The suite is backed by decades of industry expertise and continually enhanced with the latest innovations to help you modernize, innovate, drive competitive differentiation, and grow.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services (AWS).
- **Flexible deployment**—Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new locations or facilities.

Strategic Objectives

More than 6,000 distributors use Infor solutions worldwide and benefit from our 30 years of experience solving the specific business challenges of the wholesale distribution industry.

Support expansion

You get support for 39 localizations and 18 languages, as well as real-time data that is accessible anytime, anywhere. Plus, you'll have the flexibility and scalability to easily take on new markets and quickly adapt to change.

Reduce total cost of ownership

Because data is no longer stored onsite, you can say goodbye to expensive servers and hardware and redirect personnel to more strategic activities.

Realize a speedier time to value

With preconfigured yet flexible, industry-leading business processes, templates, training materials, tools, and simulations, you can deploy or upgrade in weeks or months—not years.

Ensure security and reliability

With data managed by global, cloud hosting leaders, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring on a highly secure infrastructure.

Components & Features

Proven capabilities in key areas such as sales, inventory and warehouse management, and value-add services, all delivered with a highly flexible architecture, ease of use, and a fully integrated framework.

Sales Management

Maximize your global sales through a sophisticated sales order management system that serves as the hub for your customer and pricing information. Enter orders more quickly and accurately, easily manage EDI orders, and even accommodate intense order volumes in counter sales environments with customer order processing that is highly scalable.

Supply Chain Management

Manage the complex planning, scheduling, fulfillment, and execution of your global supply chain for both simple and complex distribution networks with full support for your warehouse and transport management, lot-allocation and traceability processes, internal distribution orders, statistics, and more.

Value-added Services

Meet increasing customer demands for more comprehensive services, with support for kitting, manufacturing, assembly, rental, service, and more.

Purchasing

Manage the purchase of stock and non-stock products with advanced order control, inventory management, and other flexible features.

Complex Pricing

Manage the flow from planning and calculating prices and agreements through following up on results in sales statistics. Increase sales and minimize manual input and costs of order entry, billing, and credit note handling using highly automated processes.

Financial Management

Capture, analyze, and simulate critical trends based on your unique business goals and requirements. Cut costs, eliminate redundancies, streamline activities, and allow redeployment of assets to more profitable activities with a highly configurable structure that can be tailored to meet local, regional, national, and global business models.

Localizations

Take on new markets easily and let your business evolve and expand into new geographies with flexible and scalable support for 39 countries and 18 languages—with more to come.

Rebate Management

Manage the rebate claim process from beginning to end to easily and quickly recover the rebates you are entitled to and achieve the best possible product margins.

Demand Planning

Review sales forecasts and capture market intelligence with a collaborative workflow that supports automatic forecast methods, competitive forecasting, dynamic grouping, and data aggregation.

Languages

Chinese	•
Czech	•
Danish	•
Dutch	•
English	•
Finnish	•
French	•
German	•
Hungarian	•
Italian	•
Japanese	•
Norwegian	•
Polish	•
Portuguese	•
Russian	•
Spanish	•
Swedish	•
Turkish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

High-value Extension Applications in the Cloud

Infor BI
Infor Document Management
Infor Enterprise Search
Infor Implementation Accelerator for Distribution
Infor ION Business Vault
Infor ION
Infor M3 Analytics for Distribution
Infor M3 Counter Sales for Distribution
Infor M3 Demand Planner
Infor M3 Warehouse Mobility
Infor Ming.le
Infor Smart Office

Geographies

Americas

Argentina	•
Bolivia	•
Brazil	•
Canada	•
Chile	•
Colombia	•
Mexico	•
United States	•
Uruguay	•

APAC

Australia	•
China	•
Hong Kong	•
India	•
Indonesia	•
Japan	•
Malaysia	•
New Zealand	•
Philippines	•
Singapore	•
Thailand	•

EMEA

Austria	•
Belgium	•
Czech Republic	•
Denmark	•
France	•
Finland	•
Germany	•
Hungary	•
Italy	•
Ireland	•
Luxemburg	•
Poland	•
Slovakia	•
South Africa	•
Spain	•
Sweden	•
Switzerland	•
The Netherlands	•
United Kingdom	•

Infor CloudSuite Facilities Management

Infor CloudSuite Facilities Management gives you all the tools to manage buildings of all types, from public or commercial and industrial spaces to offices and multi-unit residential buildings. The suite offers deep, proven capabilities in key areas such as revenue optimization, property management, asset management and sustainability, building information modeling (BIM), business intelligence, and mobility.

- **Industry-specific software**—This mature solution for facilities management offers proven functionality that is informed by 30 years of experience across multiple vertical industries.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring, with a secure and reliable cloud infrastructure managed by Amazon Web Services (AWS).
- **Quick value**—Infor CloudSuite offers a faster time to value, with a minimal upfront investment and revenue gains that can be measured in months, not years.

Strategic Objectives

Infor's industry-tailored solution is already helping over 1,300 customers and 4 million subscribers globally, including facility managers, service providers, building owners, and building tenants.

Manage your costs

Streamline how you run one location or manage multiple facilities with full visibility into the performance of your assets, the status of your work orders and budgets, the scheduling of your workforce, and the management of your energy needs.

Monitor and maintain performance

The solution provides real-time data that is accessible anytime, anywhere. It's also easy to launch and expand to new locations, and you can allow controlled access to connect your facilities personnel and tenants to the services and information they need.

Reduce total cost of ownership

Because data is no longer stored onsite, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.

Improve operational efficiency

With one unified system, your users will be able to learn the system more quickly and collaborate more effectively across the organization. And because everyone will have access to the same centralized information, you can make better decisions, faster.

Components & Features

Proven capabilities in key areas such as facility management, revenue optimization, asset management, BIM, and social business collaboration, all delivered with a highly flexible architecture, ease of use, and a fully integrated framework.

Facility Management

Control critical functions like work orders, purchasing, inventory, and preventive maintenance

Building Information Modeling (BIM)

Create preventive maintenance schedules, record product warranties, establish asset sustainability and facility baselines, forecast facility operational costs, and access initial layout designs for space management

Revenue Optimization

Calculate demand forecasts for each future use of your facilities to determine the appropriate strategies to maximize your yield and profit.

Asset Management

Desktop and mobile tools for creating, managing, and tracking work orders and service requests

Social Business Collaboration

Communication tools for across the enterprise between systems, departments, and people, including social networking with all building stakeholders and tenants

In-context Analytics

Built-in reporting tools for easy access to critical data in a consumable format

High-value Extension Applications in the Cloud

ESRI ArcGIS Connector

OpenCAD

Languages

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Norwegian	•
Portuguese (Brazil)	•
Russian	•
Simplified Chinese	•
Spanish	•
Swedish	•
Others by local partners	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Geographies

Africa

African Republic	•
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Americas

Argentina	•
Brazil	•
Canada	•
Chile	•
Colombia	•
Ecuador	•
Mexico	•
Peru	•
United States	•
Venezuela	•

APAC

Australia	•
China	•
Hong Kong	•
India	•
Indonesia	•
Japan	•
Malaysia	•
New Zealand	•
Philippines	•
Republic of Korea	•
Singapore	•
Thailand	•
Vietnam	•

Europe

Bulgaria	•
Czech Republic	•
Denmark	•
France	•
Germany	•
Hungary	•
Italy	•
Netherlands	•
Norway	•
Poland	•
Russia	•
Slovakia	•
Slovenia	•
Spain	•
Sweden	•
United Kingdom	•

Infor CloudSuite Fashion

Infor CloudSuite Fashion offers modern software, a beautiful user experience, and pre-configured fashion best practices. You'll be able to manage both style and non-style products in the same system and gain visibility across every aspect of your value chain. Connect and share information with your internal team, suppliers, production staff, and customers, all within a secure infrastructure built specifically for fashion.

- **Industry-specific software**—Infor CloudSuite Fashion includes the same proven functionality that has helped over 250 apparel, footwear, and textile companies gain and maintain industry leadership.
- **Secure infrastructure**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring, with a secure and reliable cloud infrastructure managed by Amazon Web Services (AWS).
- **Cloud economics**—Infor CloudSuite Fashion offers a faster time to value with minimal upfront investment, reductions in labor costs, and hassle-free adoption for users.

Strategic Objectives

Infor CloudSuite Fashion offers a predefined set of applications and good practice processes—all for a monthly subscription fee. More than 1,700 fashion companies worldwide use Infor Fashion core solutions, which continually evolve to match their industry needs.

The complete suite experience for staff and executives

Infor CloudSuite Fashion provides small-to-large sized fashion, apparel, footwear, accessories, luxury goods, and textile companies with a full suite of tools to manage the entire fashion process from design, development, and sourcing, to production, distribution, customer service, and finance.

Analyze your business for growth

End-users get access to industry-specific analytics that provide critical metrics and key performance indicators, delivered through a unique user interface powered by Infor ION, and Infor Ming.le. These enhancements support global value chains by allowing users to view real-time data at any time, from any location.

Modernize your technology platform with minimal upfront investment

Users can significantly lower their capital investment in IT, and also quickly share data, such as sales revenues, product specifications, production plans, and customer information in real-time. This allows teams to be more collaborative and efficient.

Reduce IT overhead and implementation

With cloud delivery through AWS, users can experience a faster return on investment and a reduced total cost of ownership. Because users don't have to purchase servers and hardware or hire supplementary IT staff, they get a more cost-effective solution than possible with traditional on-premise IT, and can move costs from capital expenditure to operations expenditure.

Components & Features

Infor CloudSuite Fashion gives you business intelligence with industry-specific analytics, powerful search functionality, social business collaboration, and mobility—all delivered within an integrated framework.

Master Data

Styles, colors, sizes, and other characteristics

Accessories and other items

Customers

Suppliers

Company structure

Order to Cash

Preseason orders and replenishment

Buy to order

Bulk orders and distros

Pick, pack, dispatch, proof of delivery and invoicing

Mass change

Credit limits

Design & Development

Budget import, collection planning, and line planning

Material and trim development

Specification packs

Sampling process and costing

Critical path management

Production

Grouping and management of production orders in a cut

Allocation and issue of fabric and other raw materials

Working with subcontracted operations

Sewing line and bundle

Management

Rescheduling

Demand Management & Planning

Sales budgets, forecasts, and collaborative demand planning

Sourcing, production, and raw material planning

Reorder point planning

Rescheduling

Warehouse Management

Direct putaway and 2-step putaway

Locations

Movements between warehouses

Inventory counting and reclassification

Bulk and pick face management

Procure to Pay

Agreement and price handling

Purchasing of finished goods, subcontract items, fabrics, and trims

Monitoring activities and purchase orders

Sourcing and purchasing costs

Advanced shipping notices

Receipt of goods and quality inspections

Claims

Financials

General ledger

Accounts payable

Accounts receivable

Cost accounting

Fixed assets

Sales

Bonus and commission

Discounts

Bulk order agreements

Price adjustment and corrective invoicing

Customer returns

Analytics

Fashion industry specific analytics

Contextual business analysis

Reporting analysis

Workflow management tools

Business monitoring

Languages

Danish	•
Dutch	•
English	•
Finnish	•
Flemish	•
French	•
German	•
Hungarian	•
Italian	•
Japanese	•
Norwegian	•
Polish	•
Portuguese	•
Simplified Chinese	•
Spanish	•
Swedish	•

Geographies

Americas

Brazil	•
Canada	•
Mexico	•
United States	•

APAC

Australia	•
New Zealand	•
Singapore	•

Europe

Austria	•
Belgium	•
Denmark	•
France	•
Finland	•
Germany	•
Italy	•
Ireland	•
Luxemburg	•
Spain	•
Sweden	•
Switzerland	•
Netherlands	•
UK	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

High-value Extension Applications in the Cloud

Product Development and Line Planning

Advanced Forecasting and Demand Planning

Document Management

Warehouse Mobility

Graphical Product Configuration for Embellishment and Make-to-Order

Tactical Fashion Production Planning

Fashion Manufacturing Scheduling

Infor CloudSuite Food & Beverage

Infor CloudSuite Food & Beverage has all the right ingredients to manage your complex operations and compliance requirements. This complete, yet flexible, solution gives you deep, proven end-to-end capabilities for all your critical processes.

- **Industry expertise**—Proven Food & Beverage ERP capabilities across all major segments of the industry, including: bakery, beverage, dairy, meat and poultry, prepared and chilled, and food ingredients.
- **Secure hosting**—Best practices in application, network, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—CloudSuite Food & Beverage offers a faster time to value with minimal upfront investment, reductions in labor costs, and hassle-free adoption for users.

Benefits of the Cloud

Infor CloudSuite Food & Beverage is an agile, secure, and highly flexible hosting platform that allows you to:

Become more agile to drive global growth

The solution provides real-time data that is accessible anytime, anywhere. It's easy to expand to new locations, add users as your company grows, and have visibility across multiple sites and warehouses.

Reduce your total cost of ownership

Because data is no longer stored onsite, you no longer need expensive servers and hardware. You can devote fewer resources to hardware purchases, software upgrades and fixes, and IT personnel.

Improve productivity by modernizing your technology

Mobility features, collaboration tools, embedded analytics, and an intuitive user interface drive efficiency and help you make faster, better decisions.

Stay current with the latest innovations

Because the solution is in the cloud, you get the latest Food & Beverage ERP features and updates automatically—without installing upgrades and new versions.

Components & Features

Infor CloudSuite Food & Beverage offers an end-to-end solution with deep, proven functionality for all your critical business processes.

Manufacturing Operations

Forecasting and demand planning down-to-the-minute

Production planning and scheduling

Recipe and least cost formulation

Supply Chain Management

Raw materials and ingredient inventory visibility

End-to-end tracking and traceability

Warehouse and distribution management

Analytics and Reporting

Easy-to-use, built-in reporting tools

Deep analytics for faster, better decisions

Modern user interface and tools for workforce productivity

Financial Management

Accounting, budgeting, and reporting

Visibility and compliance across multiple sites

Product Development

Sophisticated product development tools

Integrated quality management and label compliance

Advanced product lifecycle management for faster launches

Languages

Danish	•	German	•	Portuguese	•
Dutch	•	Hungarian	•	Simplified Chinese	•
English	•	Italian	•	Spanish	•
Finnish	•	Japanese	•	Swedish	•
Flemish	•	Norwegian	•		
French	•	Polish	•		

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Geographies

Americas

Argentina	•
Bolivia	•
Brazil	•
Canada	•
Chile	•
Colombia	•
Mexico	•
Unites States	•
Uruguay	•

Africa

South Africa	•
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APAC

Australia	•
China	•
Hong Kong	•
India	•
Indonesia	•
Japan	•
Malaysia	•
New Zealand	•
Philippines	•
Singapore	•
Thailand	•

Europe

Austria	•
Belgium	•
Czech Republic	•
Denmark	•
France	•
Finland	•
Germany	•
Hungary	•
Italy	•
Ireland	•
Luxemburg	•
Norway	•
Poland	•
Portugal	•
Slovakia	•
Spain	•
Sweden	•
Switzerland	•
Netherlands	•
UK	•

Infor CloudSuite Healthcare

Infor CloudSuite Healthcare offers a ready-to-run cloud solution built specifically to meet the needs of healthcare organizations that require proven solutions in financial management, supply chain management, and human capital management.

- **Comprehensive**—Our healthcare suite covers virtually every aspect of your organization, from attracting and retaining talent and closing the books to managing your complex supply chain.
- **Healthcare-specific**—We've pre-packaged and seamlessly integrated a suite of solutions the industry has come to recognize as #1 in managing all aspects of a healthcare organization's administrative and operational business processes.
- **Mature**—Infor has been delivering enterprise software for over 30 years, including 10 years delivering cloud-enabled applications.

Strategic Objectives

Infor CloudSuite Healthcare currently serves more than 100 healthcare organizations and 1 million subscribers in the US.

Reduce your total cost of ownership

Because data is no longer stored on-site, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.

Ensure security and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring.

Improve performance

Automatic upgrades ensure up-to-date, optimized solutions with scalable processing to respond to changing environments.

Support multi-facility operations

The solution provides real-time data that is accessible anytime, anywhere and that easily expands to accommodate the addition of new facilities or clinics.

Components & Features

Infor CloudSuite Healthcare delivers proven capabilities in key areas such as financial management, supply chain management, global human resources management, talent management, and dynamic enterprise performance management, all offered in a secure, integrated framework.

Infor Lawson

Full financial and supply chain management suite

Accounts receivable and payable

General ledger

Fixed assets

Infor Global HR

Core HR and payroll solution

Absence management

Benefits administration

Employee and manager self-service

HR administration

Infor Talent Management

Includes compensation management, goal management, employee performance management, learning and development, talent acquisition, and succession planning.

Infor d/EPM

Includes budgeting, planning, cost accounting, strategy management, and financial consolidations.

Languages

English •

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Geographies

Americas

Canada •

United States •

Infor CloudSuite Hospitality

With Infor CloudSuite Hospitality, you get a hotel-specific solution suite backed by decades of practical application and continuously enhanced with the latest innovations, from mobile access and social technologies to industry-driven analytics.

- **Industry expertise**—An industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new properties.

Strategic Objectives

Infor's industry-tailored solutions are already helping more than 19,500 hospitality companies worldwide

Create a better experience for staff, guests, and executives

Exceed expectations with our ease of use and collaboration tools that can enable superior service delivery. You also get pricing controls and analytics that lower costs and provide real-time visibility into performance.

Increase revenues up to 7% from the first year

With sophisticated revenue management forecasts, guest recognition capabilities, and dynamic guest experience packaging, you can sell the right product to the right customer at the right time and for the right price.

Modernize your technology platform

Realize the benefits of expedited service delivery through mobility, centralized staff collaboration, embedded analytics, and a beautiful user interface that drives efficiency.

Reduce IT overhead and implementation time

Eliminate the need for servers, hardware, and maintenance resources with a monthly subscription at a flat rate per room, per month. The complete system can be expensed as an operating cost, freeing more capital for strategic projects.

Components & Features

Revenue Management

Demand modeling and forecasting

Database loading and consolidation

Rate optimization and recommendations

Transactional data analysis and reporting options

Property Management

Mobile check-in, check-out and concierge service

Customizable screens and workflow

Lifetime guest value at reservation and check-in screen

Encrypted, tokenized credit data

Asset & Incident Management

Schedule and track work orders and incidents

Mobile work-order delivery

Automated maintenance alerts

Mobile housekeeping scheduling and room readiness updates

Social Collaboration

Auditable internal communication

Automated tasks and alerts

Enterprise-wide data sharing

Immediate guest service across departments

Integrated Framework

Contextual business analysis

Reporting analysis

Workflow management tools

Business monitoring

Languages

English •

French •

German •

Simplified Chinese •

Spanish •

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

High-value Extension Applications in the Cloud

Infor Restaurant Management (planned)

Infor Mongoose

Infor CloudSuite Business

Infor CloudSuite Corporate

Infor Marketing Resource Management

Infor Interaction Advisor

Infor CRM

Infor Talent Science

Infor HR Service Delivery

Infor Workforce Management

Infor Learning Management

Geographies

Americas

Canada •

Mexico •

United States •

APAC

Australia •

China •

Malaysia •

Singapore •

Europe

France •

Germany •

Ireland •

UK •

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Infor CloudSuite Industrial

With Infor CloudSuite Industrial, you get an end-to-end solution to efficiently manage your entire operational process, from product design to shop floor scheduling and aftermarket service. The suite is backed by decades of industry-specific expertise and contains the functionality, agility, and deep capabilities you need to respond to today's global economy.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new plants or facilities.

Strategic Objectives

Infor's industry-tailored solution is already helping manufacturers worldwide, from mid-size family-owned businesses and service providers to enterprise-size fabricators and global manufacturers.

Support globalization

The solution provides real-time data that is accessible anytime, anywhere. It's easy to launch and expand to new locations, as your company grows. You can also collaborate and share data with strategic supply chain partners worldwide.

Ensure speed, security, and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security. With special acceleration packs, implementation is easier and faster than you thought possible.

Reduce IT costs

Reduce up-front investment by eliminating the need for servers, hardware, or maintenance resources. Monthly subscription rates can be expensed as an operating cost, rather than a one-time capital investment, freeing more capital for strategic projects.

Components & Features

Production Management

Shop floor scheduling

Inventory management

Lean production tools

Packaging and Distribution

Time and attendance

Batch scheduling

Quality control warehouse

Pick, pack, and ship capabilities

Customer Relationship Management

360° view of customer accounts and transactions.

Contact management

Lead and opportunity tracking

Sales forecasting

e-commerce B2B and B2C

Social Collaboration and Integration Tools

Integrated social tools

Team- and project-specific portals for faster information sharing

Powerful abilities when combined with Microsoft .NET and SQL

Improved efficiency and teamwork across geographic boundaries

Aftermarket Service

Multi-tiered customer warranties

Extended service contracts

Scheduling technicians for break-fix repairs

Deep Analytics

Deep analytics for forecasting and strategic planning

Built-in reporting tools for easy access to critical data

Real-time view of enterprise-wide performance

Personalized dashboards, workflows, and alerts

Supply Chain Visibility

Auditable internal communications

Automated tasks and alerts

Mixed Mode Operation

Make-to-Order (MTO)

Engineer- to-Order (ETO)

Repetitive Make-to-Stock (MTS)

Process

Vendor and Procurement Management

Procurement, requisition center, and sourcing

Contract management and mobile supply chain management

Supplier portals to enable more efficient service

Financial Management

General ledgers

Accounts payable, accounts receivable, project accounting, and cost accounting

Reporting and analysis of performance throughout the organization

Languages

Dutch	•
English	•
French	•
German	•
Japanese	•
Simplified Chinese	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Geographies

Americas

Canada	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

Europe

France	•
Germany	•
Ireland	•
Netherlands	•
UK	•

High-value Extension Applications in the Cloud

Infor Configure Price Quote (CPQ)

Infor Enterprise Asset Management (EAM)

Infor Product Lifecycle Management (PLM)

Infor Supply Chain Management (SCM)

Infor Mongoose

Infor CRM

Infor CloudSuite Industrial Machinery

Infor CloudSuite Industrial Machinery is a comprehensive suite of capabilities and tools specifically designed to meet the needs of industrial machinery and equipment manufacturers who manage a complex array of information before they ever sell a product. Backed by decades of industry expertise and enhanced with the latest innovations, CloudSuite Industrial Machinery helps you deliver profitable growth in an industry that requires ever increasing levels of technical specialization with support from an extensive group of supply-chain partners. CloudSuite Industrial Machinery can help you streamline operations, exceed customer expectations, and drive competitive differentiation.

- **Free up capital**—Fulfilling large, capital-intensive orders that require you to maintain an inventory of high-value parts and components can make managing cash flow especially challenging. Now you can explore options for structuring technology investments as operating expenses, potentially freeing up capital to expand, modernize, and quickly scale based on the current needs of your business.
- **Forecast better and faster**—Improve forecasting, planning, and responsiveness with role-based screens featuring in-context business intelligence, analysis, and collaboration tools that provide immediate improvements in operational visibility and control. Now your employees can make quick adjustments in response to individual customer requirements, while tracking and responding to broader market trends and volatility.
- **Manage logistics and aftermarket service**—Obligations don't end when a product is assembled and ready for delivery. Rely on timely information in support of installation, set-up, and user training and access up-to-date product details and employee schedules in support of warranty, maintenance, and service efforts. Turn these "must-haves" into sources of profit and differentiation—a bridge to building critical customer-centricity.

Components & Features

Infor CloudSuite Industrial Machinery provides visibility into every facet of your enterprise—across customers, products, and suppliers—all within a secure infrastructure built specifically for the IM&E industry.

Customer Relationship Management

Lead and opportunity tracking

Customer 360° dashboard

Sales forecasting and activity tracking

Collaboration, workflow, and alerts

Support complex configurations and pricing

Production Quality

Lot and Serial Control and Tracking

Material and First Article Inspections

Compliance with testing procedures

Return material authorizations

Supply Chain Visibility

Competitive sourcing with lower costs

Vendor managed inventory

Tighter control of inventory levels and movements

Tracking of assemblies, sub-assemblies, and components

Service Management

Warranty, maintenance, and multi-tier service contracts

Territory and Group Planning

In-field and depot repair

Inspections, predictive, and preventative maintenance

Detailed service histories

Mobile Field Service (optional)

Deep, Custom Analytics

Easy-to-use, built-in reporting tools

Customized views for front-line employees, managers, and executives

Languages

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Simplified Chinese	•
Spanish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

High-value Extension Applications in the Cloud

Infor d/EPM

Infor Mongoose

Infor CRM

Infor Time Track

Infor Configure Price Quote

Infor EAM

Infor Talent Science

Infor Workforce Management

Infor Learning Management

Geographies

Americas

Canada	•
Mexico	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Indonesia	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

Europe

Austria	•
Belgium	•
France	•
Germany	•
Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

Infor Cloud Suite Public Sector

With Infor CloudSuite Public Sector, you get a cost-effective cloud environment that delivers unmatched efficiency, reliability, security, and compliance. Your organization can reduce IT upgrade and maintenance costs, easily manage budgets, payroll and assets, and deliver better constituent services thanks to this advanced, end-to-end solution.

Your agency, department, or campus will benefit from powerful, proven capabilities in budgeting, finance, procurement, public safety, asset management, human resources, payroll, governance risk and compliance, and community development and regulatory administration.

- **Public sector expertise**—Government-specific solution suite, focused on capabilities most important to public sector organizations, fully integrated and deployed securely in the cloud.
- **Secure hosting**—Compliant with Federal Risk and Authorization Management Program (FedRAMP), includes comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—Deploy in the cloud to manage capital expenditures more effectively and achieve cost-savings with minimal asset deployments.

Strategic Objectives

Increase agility

Empower citizens and contractors, which can help shorten response times to requests for services. Deploy scalable solutions across your agency or organization to achieve cost effective management of your mission.

Ensure greater security and reliability

Enjoy the reliability and scalability of best-practice protocols for application, network, physical, and operational security.

Decrease your total cost of ownership

Reduce dependence on expensive servers and hardware, while shifting technology resources to focus on service delivery. Save money with a lower total cost of ownership and limited up-front investment that allows capital to be saved for expenditures that directly impact constituents.

Improve citizen service delivery

Gain tools designed to increase access and targeted outcomes, and engage citizens in government.. Maximize responsiveness to requests for citizen services like 311, emergency management, or education and transportation needs.

Components & Features

Proven capabilities in key areas such facility management, revenue optimization, asset management, BIM, and social business collaboration, all delivered with a highly flexible architecture, ease of use, and a fully integrated framework.

Financial Management and Procurement

Financials and project accounting

Procurement and contract supplier order management

Cash and treasury management

Human Resources and Payroll

Global HR

Human resources

Employee and manager self service

Workforce and Learning Management

Community Development and Regulation

Community development and regulation (CDR)

Customer relationship management

Call center

Public Safety

EnRoute

Infor Cloverleaf®

Workforce and learning management

Languages

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Spanish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

High-value Extension Applications in the Cloud

Infor d/EPM

Infor Risk and Compliance

Infor Reporting

Infor BI

Geographies

Americas

Canada	•
Mexico	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

Europe

Austria	•
Belgium	•
Germany	•
France	•
Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

Infor CloudSuite Business

Infor CloudSuite Business is a ready-to-run cloud platform that provides streamlined management and deep visibility into every facet of your business, including financials, human resources, supply chain, and project and customer relationship management. With easy-to-use collaboration and analytic tools, your team can make better decisions faster—from any location.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new properties.

Strategic Objectives

With Infor CloudSuite Business, you can integrate and streamline management of your entire business to position your organization for rapid growth, all within a flexible cloud infrastructure that's highly secure and cost-effective. Your company always runs the latest version—and pays only for what's needed.

Build a modernized technology platform that's optimized for growth

With automatic upgrades and pre-built integrations to technologies like mobility, big data, and social business, you can easily take advantage of innovative new applications.

Ensure security and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring.

Reduce your TCO

Because data is no longer stored on-site, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.

Gain global essentials

Handle complex currencies and revaluations, fulfill both local and global regulatory requirements, and have greater financial visibility.

Realize a speedier time to value

Unlike legacy ERP launches, cloud launches can be completed in weeks or months—not years.

Components & Features

Infor CloudSuite Business offers you proven capabilities in key areas such as financial management, analytics, performance and supply chain management, social business collaboration, mobility, and more, all delivered within an integrated framework.

Financial Management

Consolidations, allocations, eliminations, and re-valuations

General ledger, strategic ledgers, accounts payable, accounts receivable

Project accounting and cost accounting

Reporting and analysis of performance throughout organization

Implementation Accelerators

Predefined and configurable menus, processes, templates, business descriptions, etc.

Analytics and Business Intelligence

BI tools to synchronize siloed information

Real-time view of enterprise-wide performance

Personalized dashboards, workflows, and alerts

Human Resource Management

Integrated, end-to-end HR management with alerts and reports that provide a 360° view of the entire business

Tools for payroll, absence management, benefits, and administration

Time and attendance management

Employee and manager self-service options

Supply Chain Management

Auditable internal communication

Automated tasks and alerts

Enterprise-wide data sharing

Immediate guest service across departments

Project and Resource Management

Manage projects in multiple currencies

Set budgets, track activity, and have milestone billing

Fully integrated with GL, AP, and AR Microsoft Project interface (import/export)

Sales Order Management

Quote/order management

Pricing/commissions
Order configuration

Customer Relationship Management

Contact management

Lead and opportunity tracking

Sales forecasting

E-commerce B2B and B2C

Social Collaboration and Integration Tools

Team- and project-specific portals for faster information sharing

Powerful abilities when combined with Microsoft .NET and SQL

Improved efficiency and teamwork across geographic boundaries

Production, Packaging and Distribution

Inventory and warehouse management

Work order management

Service Management

Call center

Work orders

Labor and expense management

Scheduling and dispatch

Preventative maintenance

Service contracts

Loaners and rentals

Service history

Languages

English	•
French	•
French (Canada)	•
German	•
Italian	•
Japanese	•
Portuguese (Brazil)	•
Simplified Chinese	•
Spanish	•
Thai	

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Geographies

Americas

Canada	•
Colombia	•
Ecuador	•
Mexico	•
United States	•
Venezuela	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
New Zealand	•
Singapore	•
Thailand	•

Europe

France	•
Germany	•
Ireland	•
Italy	•
UK	•

High-value Extension Applications in the Cloud

Infor ION

Infor Ming.le

Employee Self Service Portals

Customer Portals

Vendor Portal

Factory Track

Mobile

Country pack(s)

Infor d/EPM

Infor Business Intelligence

Infor Rhythm

Infor EAM

Infor CloudSuite Corporate

Infor CloudSuite Corporate is a ready-to-run cloud solution built specifically to meet the needs of enterprises requiring proven solutions in financial management, supply management, and human capital management.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.
- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.
- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale capacity as needed to easily add new applications or users.

Strategic Objectives

With Infor CloudSuite Corporate, you can easily manage your company's business needs within a secure, flexible, and cost-effective cloud infrastructure. Your company always runs the latest version—and pays only for what's needed.

Improve bottom-line performance and financial discipline

Consolidate information across your enterprise and deliver financial data to decision-makers who can improve budget management, cost-reduction strategies, and forecast accuracy.

Standardize your supply chain

Automate procurement, manage supplier relationships more strategically, and closely monitor spending to lower your company's cost-per-purchase-order and cost-per-receipt. Greater contract compliance can help increase savings.

Empower HR and streamline service delivery

Hire more strategically and standardize onboarding processes with a unified human resource management solution that spans your entire organization and connects to various transactional and operational systems.

Tie employee performance to business strategy

Create opportunities for top performers, reduce attrition, and provide incentives for exceptional performance throughout your organization with a robust talent management platform.

Simplify travel and expense management

Eliminate manual processes, allow employees to enter expenses on the go and ultimately cut the cost of processing reports by up to 80%.

Reduce risk with real-time analytics

Give your management team the in-context business intelligence they need to make informed and timely decisions with world-class business analytics and complete financial performance data—accessible anytime, anywhere.

Components & Features

Infor CloudSuite Corporate offers you proven capabilities in key areas such as financial management, analytics, performance and supply management, social business collaboration, mobility and more, all delivered within an integrated framework.

Financial Management

Strategic ledger, project accounting

Cash and treasury management

Invoice automation and reconciliation management

Human Resource Management

Integrated, end-to-end HR management with alerts and reports

Tools for payroll, absence management, benefits, and administration

Employee and manager self-service options

Supply Management

Comprehensive source to settle solution, including sourcing, self-service requisitioning, purchasing and payables

Contract management and mobile supply chain management

Supplier relationship tools

Languages

English •

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Talent Management

Compensation, goal, and employee performance management

Learning and development tools

Talent acquisition and succession planning tools

Financial Performance Management

Budgeting, forecasting, financial consolidation, and strategic planning

Reporting and analysis of performance throughout the organization

Business Analytics

BI tools to synchronize information that traditionally resides in siloes

Real-time view of enterprise-wide performance

Personalized dashboards, workflows, and alerts

Expense Management

Management of employee-initiated expenditures and revenue

Travel and entertainment claims, planning, and pre-approvals

Rechargeable time capture and supplier payments

Geographies

Americas

Canada •

United States •

High-value Extension Applications in the Cloud

Infor Risk and Compliance

Infor Workforce Management

Infor Expense Management

Infor HR Service Delivery

Infor Enterprise Asset Management

Infor CloudSuite HCM

Infor CloudSuite HCM is a cloud-based human capital management solution that replaces complex processes, workflows, and systems with sophisticated, yet intuitive technology. The solution provides broad talent and HR optimization capabilities, unique and insightful science-driven tools, and flexible technology so you can target your key business objectives now and in the future.

- **Broad capabilities**—Deploy the HCM capabilities and end-to-end functionality you need in one solution from a single vendor, with great depth and breadth compared to other available solutions.
- **Science driven tools**—Build competitive advantage, predict outcomes, tailor programs to individuals, and optimize day-to-day decisions by applying powerful science to talent process.
- **Flexible technology**—More easily buy, deploy, use, and maintain, one of the most agile HR cloud technology solutions, even as demands change.

Strategic Objectives

Infor CloudSuite HCM is deployed in the Infor Cloud, an agile, secure, and highly flexible hosting platform that is currently serving thousands of customers and more than 45 million globally.

Optimize and align talent

Apply insightful tools that give you a complete picture of employees, so you can optimally develop and deploy your talent, boost workforce effectiveness and business performance, and ultimately turn your workforce into a strategic advantage.

Simplify and improve HR

Empower HR with modern, easy-to-use solutions that help streamline processes and improve support despite constant change and expanding responsibilities. You'll be able to encourage more strategic focus and increase HR's value.

Deploy modern technology

Give today's dispersed workforce the access they need anytime, anywhere, and on any device with leading cloud technology and secure infrastructure that provides flexibility for your specific needs.

Reduce your total cost of ownership

Because data is no longer stored on-site, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.

Leverage the Cloud Today

Today's distributed, mobile workforce requires HR solutions that can address their needs whenever and wherever your business takes them. With Infor CloudSuite HCM, you can take advantage of a modern cloud infrastructure to deliver workforce applications that keep up with your business and reduce the burden on your IT team.

Components & Features

Infor CloudSuite HCM offers proven capabilities in key areas such as Global Human Resources, Talent Management, Talent Science, Learning Management, and HR Service Delivery, along with Payroll, Workforce Management, and HCM Analytics, all delivered within an integrated framework.

Infor CloudSuite HCM Core Bundle

Global Human Resources

Organizational/Person structure

Employee Safety

Position Budgeting

Benefits

Employee Relations

Occupational Health

Time Entry

Talent Management

Talent Science

Talent Acquisition and Onboarding

Compensation

Goals

Performance Development

Learning

Succession

HR Service Delivery

Knowledgebase

Case Management

Infor CloudSuite HCM Add-on Bundles

Payroll

Pay and Deductions

Gross to Net

Checks

W2, Tax, and ACH

Workforce Management

Time and Attendance

Scheduling

Workloads

Assignments

HCM Analytics

Labor Productivity

Staffing Effectiveness

Quality Measures

Pre-delivered Content

Data-driven Decisions

“

We genuinely believe that if software is fun and good looking, people will enjoy using it, which in turn boosts its ability to deliver success within the business. The social media capabilities are hugely valuable in engaging and motivating new talent, which in turn will allow us to innovate and propel future growth.”

Bruce Hutchison
Managing Director, Huchison Technologies

SECTION 4

Core Application Portfolio

Enterprise Resource Planning		Financial Management Solutions		Business Applications		Human Capital Management	
91	Infor CloudSuite Industrial (SyteLine)	154	Expense Management	170	Customer & Marketing Management	207	Global HR/ Human Resource Management & Talent Management
96	LN	159	Infor Lawson Financials and Supply Management	173	Dynamic Enterprise Performance Management	210	HR Service Delivery
101	LX	164	Infor SunSystems	178	Infor Risk and Compliance	211	Learning Management
105	Infor M3 Chemicals			182	EAM Enterprise	214	Talent Science
110	Infor M3 Distribution			188	Configure Price Quote	216	Workforce Management
115	Infor M3 Equipment			192	Product Lifecycle Management Accelerate		
123	Infor M3 Fashion			194	PLM Discrete		
129	Infor M3 Food & Beverage			197	Optiva		
134	Infor M3 Manufacturing			200	Integrated Business Planning/ Sale+Operations Planning		
140	System21			203	Supply Chain Execution		
144	VISUAL						
149	XA						

Infor CloudSuite Industrial (SyteLine)

Infor CloudSuite Industrial (SyteLine) is a robust ERP solution specifically designed with built-in best practices and highly efficient process flows to help manufacturers improve productivity.

- Flexible deployment—on-premise, in the cloud, or both—with the same full-featured system.
- Multi-site support allows an organization to be modeled site by site, with complete integration to the overall enterprise.
- A mixed-mode application that meets the unique requirements of engineer to order, configure to order, repetitive, and service-based manufacturers.

Roadmap

2013	2014	2015	2016
10x	10x	Xi	Xi
Social, mobile, and UX	Automotive Suppliers	Pick/Pack/Ship enhancements	Currency engine
Single instance multi-site	Japanese localizations	Finance enhancements	ITAR compliance
Reseller Portal	Distribution for manufacturers	Human Resource enhancements	Infor Quality Management
Business Intelligence	Dimensional planning	Employee self-service portal	Mobile Service
Time Track	Molding and Fabrication	Germany, France, Spain, and Italy localizations	Global Payroll
	Infor Factory Track, Shop Floor	Process manufacturing	Office 365
	Supply Chain Execution	Infor CRM	Sweden, Norway, Denmark and Russia local.ly
	Demand Planning	Infor PLM Accelerate	
	Product Configuration on Customer Portal	Infor Query & Analysis	

Strategic Objectives

Lower total cost of ownership

Continue to minimize total cost of ownership with the expansion of industry and manufacturing solutions, such as adding support for multi-site to minimize the need for customizations.

Specialize by industry

Deliver specialized functionality for focus industries, including Printing & Packaging, Automotive Suppliers, Distribution for Manufacturing, Injection Molding, Process Manufacturing, and Aerospace & Defense; add pre-packaged integration, role-based business process flows, and analytic content, including Electronic Signature, Service Management, Shop Floor Automation, Dimensional Inventory, and Approved Manufacturers.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with packaged integrations. ION-based integrations to Expense Management, Enterprise Asset Management, Supply Chain Execution, mobile applications, e-commerce and Business Intelligence, point-to-point integrations, to Configure Price Quote and Product Lifecycle Management, Infor CRM, Infor PLM Accelerate, and Query & Analysis to ION.

Make upgrades seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud or phased upgrades, and mobile applications.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Highlights

Move to the future with new ION integrations to extension apps

Provides a more compelling extended suite with a less risky, lower cost way to take advantage of new, high value capabilities.

New, modern user new, modern user experience—social and mobile

Reinvented user experience provides a completely modern solution, while delivering more robust functionality through compelling workflows built in to the application and across a broader suite. Our new 360 Forms replace 70+ forms with 4, and Process Builder helps you create your own workflows.

Expand microvertical functionality—automotive suppliers, printing & packaging

Helps automotive suppliers, printing & packaging, process manufacturing, and molding/plastics fabrication companies to leverage and extend their core ERP investment with best of breed applications that are pre-integrated and share a common look and feel. Integrations are resilient to upgrades and enable increased business and IT alignment as new applications can be deployed rapidly with minimal training effort.

More robust business intelligence

Helps customers and prospects get more value out of their deployment by enabling better, expanded visibility into the business at all levels, to drive better decision making.

Languages

Bulgarian	•	Polish	•
Czech	•	Portuguese (Brazil)	•
Dutch	•	Russian	•
English	•	Simplified Chinese	•
French	•	Slovakian	•
German	•	Spanish	•
Italian	•	Thai	•
Japanese	•	Vietnamese	•
Korean	•		

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Service Providers	•	•	•
Food & Beverage	•	•	•

10x Core Features

Infor Ming.le

Data search across entire application

Data view actions and styles

Multi-site support for customer order creation across different entities

Web rendering updates

- To Excel
 - Menu and keyboard shortcuts
-

Greener report options

A/R and A/P and payroll updates

Enhanced Microsoft Office integration

Communication wizard email blasts

Electronic signature capture

Dimensional inventory

Approved manufacturers

Batching

Scrap and yield

Printing and Packaging Industry pack

- Quoting and estimating
 - New Workbenches
 - Material Tracking
-

Enhanced picking, packing, and shipping

- FedEx and UPS integration
 - Shipping labels
-

Credit Card Interface improvements

APS/MRP demand and plan detail charts

Inventory control—cycle count variance reporting

Cradle to grave lot and serial tracking

Container inventory

Consigned inventory portals

- Customer
 - Vendor
-

Mobile

Auto vouchering

SSRS reports

Multi-currency payments

IFRS certification

Control accounts

Quick journal entries

Surcharges

Promotions and Rebates

Multi-Books

10x Common Component Adoption

Integrations

Configure Price Quote

Inforce (Salesforce)

Enterprise Asset Management (EAM)

Expense Management (XM)

Corporate Performance Management (CPM)

PLM (Discrete)

Warehouse Mobility

E-commerce

Time Track

Printing and Packaging Industry Pack

Financials

- SunSystems
- Varial
- EDGAR Online (XBRL Reporting)

New Localizations

India

Argentina

Colombia

Venezuela

Brazil

Ecuador

Chile

Japan

German

Mobile

Road Warrior

Infor CloudSuite Industrial (SyteLine) Mobile

Analytics

DataViews Critical Numbers

Infor CloudSuite Industrial (SyteLine) BI

Infor BI—Business Vault

Business Analytics Manufacturing Foundation

Microverticals

Discrete Manufacturing

Furniture, Windows, Doors

High Tech

Aerospace

Defense

Metal and Plastics Fabrication

Medical Devices

Automotive—Tier suppliers

Specialty Vehicles

Sand and Aggregates

Infor CloudSuite Industrial (SyteLine): Why Upgrade?

CAPABILITIES

	SyteLine v6.x or earlier	SyteLine v7.x or v8.x	Upgrade to SyteLine v9.00.20	CloudSuite Industrial
Microsoft .Net solution	●	●	●	●
Mongoose Development Framework	●	●	●	●
RoHS, Reach Governance, and Compliance	●	●	●	●
Promotion/Pricing and Rebates	●	●	●	●
APS (Advanced Planning & Scheduling)	●	●	●	●
Service Management	●	●	●	●
Quality Management	●	●	●	●
Doc-Trak	●	●	●	●
Infor ION	●	●	●	●
Infor Mingl.e	●	●	●	●
SyteLine BI Vendor/Customer Portals	●	No (v7) and Optional (v8)	●	●
Infor Factory Track	●	●	●	●
ION BI and Reporting	●	●	●	●
Employee Self Service Portal	●	●	●	●
Auto and/or Supplier Exchange	●	●	●	●

● Yes
 ● No
 ● Optional

Infor LN

Infor LN is a comprehensive ERP solution that provides a consolidated view of complex global operations from design to delivery, including manufacturing, supply chain management, and after-market services.

- Enable global system consolidation and business process standardization using a single, global ERP instance.
- Simplify complex processes using industry best practices delivered through standard packaged software.
- Industry-specific analytics populated by ION into a single Business Vault.
- Deliver on strategic and operational agility and create customer-centric operations using best in class supply chain, manufacturing, project, and service life cycle management.
- Streamline compliance with fast changing regulations across 48 countries.

Roadmap

2014	2015	2016
Segment accounting	US DoD contracting improvements including borrow/loan payback and costing breaks	Bid package management
Precious metal surcharges		IAS8 segment accounting
Next-generation document management	Mobile service management	Silent patching
Human capital management	Engineering and construction management	Service management analytics
Expense management	Enhanced sub-contracting management	Visual modeler
Infor Rhythm™	Governance risk and compliance	Localizations:
Role-based permission management enhancements	Infor ION Grid	• Vietnam
Data Level Security enhancements	Implementation Accelerators	• Hungary
Zero footprint HTML5	Infor CloudSuite Aerospace & Defense	• Bulgaria
Infor CloudSuite Industrial		Local.ly adoption
		Resource management
		Export trade compliance
		Contract terms and conditions

Strategic Objectives

Lower total cost of ownership

Deliver pre-configured solutions and implementation accelerators that are available in the cloud and on-premise to make deployment faster and more efficient. We continue to make investments in platform independence, virtualization support, and private and public cloud deployment options.

Enable adoption of high-value extension applications

Provide high-value extended solutions for customers, via packaged Infor ION-based integrations to Infor Sales & Operations Planning, Infor Factory Track, Infor PLM, Infor Risk and Compliance, Infor Expense Management, Infor CRM, and Infor Rhythm for e-commerce.

Make upgrades seamless

Help companies free resources they would have otherwise used to manage future ERP upgrades, and devote those resources to more strategic projects. Infor UpgradeX helps ensure that your software is always current.

Infor offers multiple service and support options, pre-defined methodology for data migration, and business process engineering to help users move to the cloud. Industry-specific Infor CloudSuite offerings are tailored to suit the end-to-end business processes of each industry, because no two clouds should be alike.

10x Highlights

New modern user experience—HTML5 and Infor Ming.le

The Infor next-generation user experience helps companies deploy new process capabilities and innovate more quickly, while reducing the need for training and lowering end-user resistance. The reinvented user experience increases end-user productivity through in context information and supports better decision-making based on accurate, timely information. Embedded social collaboration helps users solve problems more quickly across a global workforce and helps them develop corporate knowledge through the sharing of best practices.

Expanded industry functionality— aerospace & defense, automotive

Recent releases of Infor LN have added industry best practices for automotive and aerospace & defense verticals on top of existing industry capabilities for high tech, industrial machinery & equipment, distribution, and service providers. Infor CloudSuite offerings provide a more compelling, out-of-the-box solution for targeted microverticals, faster deployment and lower TCO, while eliminating customizations to help preserve upgrade paths.

New Infor ION integrations to extension apps

Infor ION helps companies to leverage and extend their core ERP investment with best-of-breed applications that are pre-integrated and share a common look and feel. Integrations are resilient to upgrades and help to increase business and IT alignment, because new applications can be deployed rapidly with minimal training or development effort.

Languages

Arabic	•	Italian	•
Bulgarian	•	Portuguese (Brazil)	•
Croatian	•	Romanian	•
Czech	•	Serbian (Latin-based)	•
Dutch	•	Simplified Chinese	•
English	•	Slovenian	•
Finnish	•	Spanish	•
French	•	Thai	•
German	•	Traditional Chinese	•
Hebrew	•	Turkish	•
Hungarian	•	Vietnamese	•

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Service Providers	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Financial Management

Cross-dimensional Validations

Electronic bank statements

Auto-cash

Self-billing

Payment method discounts

3-Way Match for Self-billing

Invoicing 360 screen

Role-based homepage for Finance

Governance, Risk, and Compliance

US DoD compliance

US Government invoice formats

EU invoicing directive

Process authorizations

Sourcing and Procurement

Corporate purchase contracts

Tactical sourcing for subcontracting operations

Supplier Progress Payment

Purchasing Workbench

Supply Chain Management

ATP/CTP enhancements

Landed Cost

Auto-generate handling unit from ASN

Manufacturing Management

Critical Safety Item (CSI)

Production Order Split

Shopfloor Operator Workbench

Quality Management

Sampling plans

Non-conformance

Corrective action plans

First article inspection

Quality Management Reporting

Project Lifecycle Management

Project Pegging

Project Costing breaks

Borrow/Loan/Payback

Project Pegging in

Purchase Schedules

Customer acceptance, e.g., DD250 Material Inspection and Receiving Report

Multiple bank guarantees against a contract line item number

HTML5 user interface

Service Lifecycle Management

Claim Management

Warranty Terms

Mobile Field Service

10X Common Component Adoption

Integrations

- Dynamic Enterprise Performance Management (d/EPM)
- Infor Risk and Compliance
- Configure Price Quote
- Rhythm
- Customer Exchange
- Sales & Operations Planning (S&OP)
- Demand Planning
- Supply Chain Planning
- Supply Chain Execution Suite
- Supplier Exchange
- EAM
- Product Lifecycle Management (PLM)

Technology

- Infor Ming.le CE adoption
- HTML5
- Extensibility
- Enterprise DB PostgreSQL
- Analytics**
- Financial Analytics
- Sales Analytics
- Purchasing Analytics
- Manufacturing Analytics
- Quality Statistical Process Control (QSPC)
- Program Cost Ledger
- Earned Value Management System
- On-time Delivery Analytics
- Aerospace & Defense Contract Analytics

Microverticals

- Automotive OEM, Tier 1-2 suppliers
- High Tech & Electronics
- Commercial Aerospace
- Industrial Manufacturing
- Defense Contract Manufacturing
- Industrial Machinery & Equipment Manufacturing
- MRO—Maintenance, Repair, Overhaul Service Management

Infor LN: Why Upgrade?

CAPABILITIES

	Old Versions	LN On-premise	Industry CloudSuites
System administration and application management	●	●	●
Upgrades for new applications, operating systems, and database releases	●	●	●
Data backup and recovery	●	●	●
Automatic performance tuning and database sizing	●	●	●
Manufacturing, supply chain, and finance in the core	●	●	●
Automotive and A&D capabilities in the core	●	●	●
Globalization capability in single instance	●	●	●
Open integration to extended solutions	●	●	●
Infor ION Business Vault with industry analytics	●	●	●
Enterprise-wide planning	●	●	●
Contract/Project/Customer pegging	●	●	●
Depot Repair	●	●	●
Assembly Line Control	●	●	●
Flexible costing with landed cost	●	●	●
Role-based dashboards	●	●	●
In-context business intelligence	●	●	●
Infor ION-enabled with workflow and event management	●	●	●
Infor Ming.le social enterprise capability	●	●	●

* LN customers can migrate to an LN based Industry CloudSuite such as CloudSuite A&D, CloudSuite Automotive, CloudSuite Industrial or M3-based CloudSuite Fashion or CloudSuite Food & Beverage. In some instances, maintenance credits can be applied towards Industry CloudSuite subscription fees. Contact your sales or support representative for information.

● Yes ● No

Infor LX

Infor LX is an ERP solution that offers deep industry functionality and flexibility to help companies adapt to new manufacturing trends and regulatory changes.

- Most complete process manufacturing functionality and the latest Infor technology together on the most cost-effective computing platform.
- Deploy locally or globally with multi-language, currency, time zone, and facility capabilities for flexibility.

Roadmap

2014	2015	2016
10x <hr/> 8.3.5 10x Feature Pack e-Commerce Infor Reporting Expanded in-context ability WebTop 4.5 EGLi Enhancements Modernized user experience	10x <hr/> Infor CloudSuite LX Supplier Exchange Infor CRM Infor d/EPM Serialization for General Manufacturing EGLi consolidations Inter-company enhancement	10x <hr/> Infor LX 8.4 <ul style="list-style-type: none"> • IDF maintenance key master data • Field expansion • SQL database • Improved UI • Foundation for future feature packs • Infor CPQ integration Infor Xi adoption

Strategic Objectives

Lower total cost of ownership for Power Systems

Deliver advanced technology and rich functionality to the IBM® Power Systems™ base, extending existing low total cost of ownership with unlimited scalability.

Specialize by industry

Engineered to support key manufacturing industries through flexible configuration options and prepackaged integrations, role-based business process flows, and analytic content for focus verticals, particularly Food & Beverage and Chemicals & Life Sciences.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with packaged integrations to Supply Chain Execution, Inforce and Salesforce®, Infor Reporting, Business Analytics, F9, e-Commerce, and more to come.

Make upgrades seamless

Provide opportunities to upgrade and modernize easily and efficiently with Flex program and packaged Infor ION-based integrations to Infor Ming.le, Infor ION Process, and new IDF applications.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Highlights

New workspace user interface combined with Pulse and ActivityDeck™

New Infor Ming.le user Interface with Alerts, Posts, and Feeds.

Infor ION enabled

Extends the core footprint to include high value extension applications quickly and efficiently.

Extended applications

Adds new capabilities to deliver significant business value with little disruption on top of core, proven ERP.

Flexible global deployment

Delivers single instance for improved total cost of ownership.

Reporting and analytics

Provides a single version of the truth across the enterprise. Drives greater value from core ERP solution and makes data available across the enterprise.

Languages

Dutch	•	Japanese	•
English	•	Portuguese	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•		

Limited Availability: Korean, Russian, and Swedish

Industries

	Americas	EMEA	APAC
Chemicals & Life Sciences	•	•	•
Consumer Packaged Goods	•	•	•
Food & Beverage	•	•	•
General Manufacturing	•	•	•
Industrial Manufacturing	•	•	•

10x Core Features

Application Capabilities

Extensive process industry capabilities

- Cross-dimensional Validations
- Serial number traceability
- Potency, yields, and by- and co-product support
- Dynamic weights and measures

Quality control

Electronic signature

Product life cycle control

Flexible manufacturing methods support

Lean business process support

Handles complex pricing scenarios and promotions

True multi-facility support for global deployment

Multiple language support

Global financials with multi ledger and COA

Technology Capabilities

Infor Ming.le Foundation

Infor Ming.le 11

Infor ION Process, Pulse, Activity Deck, Workflow

In-context enabled

Business Vault

Infor Mobile Dashboards

Single sign-on

Web-enabled

360° view to business essentials

EDI through ECM

Extensive exit points

Extension file ready

iASP support for simplified disaster recovery

Double byte enabled

Extremely scalable

10x Common Component Adoption

Integrations

Supply Chain Execution

Inforce (Salesforce)

Warehouse Mobility

Corporate Performance Management (CPM)

Optiva® (PLM)

EPAK

Enterprise Asset Management

Infor Reporting

e-Commerce

EAM

Localizations

Brazil

Argentina

Italy

China (ICS)

Japan (ICS)

Mexico

Others in core

Infor Local.ly, as available

Mobile

Infor Road Warrior

Infor ActivityDeck

Infor Mobile Dashboards

Analytics

Cognos® 8.4 and 10.1

Infor Business Analytics and Manufacturing Foundation

Microverticals

Food & Beverage

Life Sciences

- Pharmaceuticals
- Medical Devices

Chemicals

Industrial Manufacturing

General Manufacturing

Process Automotive

Infor LX: Why Upgrade?

CAPABILITIES

	Old versions	LX On-premise	LX 10x on Cloud	Industry CloudSuites
Finance, distribution, and manufacturing in core	●	●	●	●
Supports a global instance	●	●	●	●
Master data management	●	●	●	●
SoHo modern user interface	●	●	●	●
IDF for extensibility on the IBM i platform	●	●	●	●
Product lifecycle management	●	●	●	●
Dynamic weights and measures/catchweight	●	●	●	●
Enriched lot control/qualifiers/tracing	●	●	●	●
Robust byproduct/co-product management	●	●	●	●
Integrated with Infor PLM Optiva	●	●	●	●
Modern GL with multi-ledger, book, chart	●	●	●	●
Advanced business analytics and dashboards	●	●	●	●
Infor ION with Enterprise Analytics and reporting	●	●	●	●
Infor Ming.le	●	●	●	●
Cloud deployment and SaaS by Infor	●	●	●	●

● Yes ● No ● Not applicable

Infor M3 Chemicals

Infor M3 Chemicals is a comprehensive ERP solution designed to solve chemical industry-specific challenges, such as the planning of co-products and by-products, formula matching and optimization, attribute costing, safety, and quality. You can only take advantage of these benefits if you upgrade to the latest version on-premise or to Infor CloudSuite M3.

- Tools to support unique chemical industry-specific challenges such as the planning of co-products and by-products, formula matching and optimization, attribute costing, safety, and quality.
- Capabilities including calculated tests, blending tests, pre-shipment testing, lab order requests, and improved views into lot specifications by item help improve regulatory compliance.
- Chemical-specific configurations include pre-packaged data models, reports, embedded analytics, and business process flows.

Roadmap

2014	2015	2016
Enriched Infor Ming.le experience	Existing CloudSuites upgraded to 13.3 base	Supplier invoice matching based on agreements for services, leasing, subscriptions
Implementation Accelerator for chemical industry	Enriched analytics, KPIs, and dashboards	Support for e-Signatures
Further ION integrations	New open technology stack to reduce the cost of ownership	Factory Track Warehouse Mobility
Configure price quote (CPQ) integration	Lot blending and tank cleaning	Process manufacturing order-item pack
New quality management system	Lot mgmt., strict rotation, lot-no. rules	Sub-lot with catch weight
Enhancements to freight management capabilities for the US	Back-flush labor- and process-time at put-away	Approva integration
Infor CloudSuite M3	Further-certified ION integrations to Infor best-in-class products	Infor CRM integration
	Russia and Turkey support via Local.ly	Infor XM (expense management) integration
		Support for Windows 10/SQL2016
		Infor EAM integration

Disclaimer: This roadmap reflects the direction Infor may take with regard to the products or services described herein, all of which is subject to change without notice.

Strategic Objectives

Lower total cost of ownership

Continue to hone deployment and maintenance efforts by delivering packaged configurations and chemical-specific configurations that include pre-packaged data models, reports, embedded analytics, and business process flows. Offer greater flexibility in deployment models—on-premise or in the cloud.

Specialize by industry

Offer industry-specific suites with prepackaged integration, role-based business process flows, and analytic content for focus verticals, including chemicals, and other process industries.

Enable adoption of high-value extension applications

Provide high-value expansion opportunities for customers with packaged ION-based integrations to PLM, d/EPM, Advanced Planning, Business Intelligence, Infor Reporting, Local.ly, e-Commerce, and Warehouse Management.

Make modernization seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, and phased upgrades—particularly for Infor Ming.le adoption.

Expand globalization

Provide standard support for 43 countries and add support for even more localizations within Infor M3 and Infor Local.ly in the future, to help customers as they expand into new geographies.

10x Highlights

New HTML5 browser operating within Infor Ming.le

Enables M3 customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le, including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis.

M3 in the cloud

M3 is now available in the cloud for existing customers as Infor CloudSuite M3. This offers a competitive cost of ownership versus on-premise.

More certified Infor ION integrations to Infor best-in-class solutions

M3 customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality for our focus industries

Reduces need for customer-unique modifications and third-party solutions, and expands vertical reach.

Significant investment in M3

More than 1,200 enhancements over last major release.

Languages

Danish	•	Japanese	•
Dutch	•	Norwegian	•
English	•	Polish	•
Finnish	•	Portuguese	•
Flemish	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•
Italian	•	Turkish	•

Partners can provide: Hebrew and Greek

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Sales

Special price agreements (ship and debit)

Promotion management pricing and discounting process improved; possibility for entering orders prior to the promotion

Payment terms on customer order line rather than just at the order header

Enhanced product replacement capabilities in sales orders

New process for managing sales orders requiring prepayment

Improved back-order prevention

Infor 10x Enabled

HTML5 client multi-browsing with personalization, Web Mashups, and flexible start pages

Support for Infor Ming.le—Use of workflows and alerts connected with all existing 200+ app messages and new user-defined application messages

9 certified Infor ION integrations, with more to come

Content-rich analytics based on Infor BI and Business Vault

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

Inventory Management

Improved location-based inventory checks

Improved slotting capabilities for put-away in goods receipt

Automatic recount of physical inventory counts based on user defined tolerances

Lot management including strict rotation, lot-numbering rules, etc.

Delivery management

Freight outbound transport management including integration to third-party freight forwarders, freight shopping, charges and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Picking and inventory control improvements

New picking workload overview capabilities

Supply chain orders—upstream changes of dates

Customer channels with new ship to customer ID

Finance

Approximately 200 improvements over M3 10.1

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales orders

Introduced support for US sales tax without the need for Vertex

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to customs invoices

Manufacturing

Multi-MO reporting of goods receipt, material issues, and labor/process time

New quality module

Lot blending and tank cleaning

Process manufacturing order-item-pack

Manufacturing—back-flush labor- and process-time at put-away

Auto reporting of MO operation times based on quantity produced

Purchasing

Bulk order enhancements for make-to-order and make-to-stock

Staging of packages in receipt process

Purchase order ASN support for catch weight and expiry dates

New rules for automatic consolidation of purchase order proposals

Handling of supplier rebates on promotional products where there are special commercial terms

10x Common Component Adoption

Integrations

PLM Optiva

Inforce

M3 Customer LifeCycle Management (CLM)

Infor Supplier Exchange

Infor CPM

Infor BI

Infor Configure Price Quote (CPQ)

E-Commerce and Infor Rhythm for Commerce

Infor Supply Chain Execution

Infor Advanced Planning

New localizations

India

Brazil

Russia

Turkey

Mobile

CLM applications

Road Warrior

Analytics

Infor BI and industry-specific M3 Analytics

Infor Reporting

Microverticals

Agriculture chemicals

Plastics and resins

Paints and coatings

Soaps and detergents

Other specialty chemicals

Infor M3—Chemicals: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	M3 13.3 10x	Infor CloudSuite M3
New delivery model for functionality	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
ION enabled	●	●	●	●
Additional country support	<39 countries	39 countries	43 countries	43 countries
Web-based mashups	●	●	●	●
New Quality Management System	●	●	●	●
Infor Optiva PLM	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard/d/EPM	●	●	●	●
Lot blending and tank cleaning	●	●	●	●
Lot mgmt., strict rotation, lot-no. rules	●	●	●	●
Back-flush labor- and process-time at put-away	●	●	●	●
Infor Advanced Planner	●	●	●	●
One-screen multi MO-reporting	●	●	●	●

● Yes ● No

Infor M3 Distribution

Infor M3 Distribution can help you make more capital available, optimize your inventory, and improve your product availability. Infor M3 for Distribution is built for the following microverticals: building materials, industrial, electrical distributors, professional wholesalers, and food and beverage distributors.

- Tools to optimize every facet of a distribution operation—from inventory and warehouse management to financials, multichannel sales orders, purchasing, and more.
- Built-in CRM and POS integration.
- Includes tools for value added services, such as kitting, assembly, ticketing, packing, and rental.
- Now available in the cloud as Infor CloudSuite M3.

Roadmap

2014	2015	2016
New software delivery model	Enriched Infor Ming.le experience	Roll-out of Infor CloudSuite Distribution Global
Infor Ming.le enablement	Introduced Infor Sales Hub with intuitive and beautiful user experience for efficient order entry	New open technology stack to reduce the cost of ownership
HTML5 client multi-browser	Enhanced support for cash payments including day end processing.	Integration to Infor Configure Price Quote (CPQ)
Infor ION integrations, including Infor Supply Chain Execution	Further Infor ION integrations, including Infor d/EPM	Infor Factory Track for M3 for mobile warehouse management.
Web-based mashups	Automated supplier rebates management (buy side rebates)	Enriched industry-specific analytics, KPIs, and dashboards
New counter sales for distribution with order basket	Enhancements to freight management capabilities	CENPOS credit card integration
Trade promotion management for distributors	Support for Russia and Turkey, via Infor Local.ly	Improved buy-to-order support
Pre-payment control to reduce credit risk		

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Strategic Objectives

Lower total cost of ownership

Continue to hone deployment and maintenance effort by delivering packaged localizations and industry-specific configurations that include pre-packaged data models, reports, embedded analytics, and business process flows.

Specialize by industry

Offer industry-specific suites with prepackaged integration, role-based business process flows, and analytic content for distribution that reduces the need for modifications.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with packaged Infor ION-based integrations to mobile, d/EPM, Supplier Exchange, Business Intelligence, Infor Reporting, Local.ly, e-Commerce, and Warehouse Management.

Make modernization seamless

Enable customers to upgrade easily and efficiently through predefined content packs, the cloud, and phased upgrades, particularly for Infor Ming.le adoption.

Expand globalization

Provide standard support for 43 countries and add support for even more localizations within Infor M3 and Infor Local.ly in the future, to help customers as they expand into new geographies.

10x Highlights

New HTML5 browser operating within Infor Ming.le

Enables M3 Distribution customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le, including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis.

CloudSuite M3

Infor M3 Distribution is now available in the cloud as Infor CloudSuite M3.

More certified Infor ION integrations to Infor best-in-class solutions

M3 customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality for our focus industries

Reduces need for customer-unique modifications and third-party solutions, and expands vertical reach.

Significant investment in M3 and CloudSuite M3

More than 1,200 enhancements over last major release.

Languages

Danish	•	Japanese	•
Dutch	•	Norwegian	•
English	•	Polish	•
Finnish	•	Portuguese	•
Flemish	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•
Italian	•	Turkish	•

Partners can provide: Hebrew and Greek

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Sales

Enhanced sales price and discount handling

Special Price Agreements (ship and debit)

Promotion management pricing and discounting process improved and possibility for entering orders prior to the promotion

Counter sales, improved with shopping basket, search, cash-desk integration, and keyboard shortcuts

New cash desk mashup increases usability for trade counter sales

Payment terms on customer order line rather than just at the order header

Enhanced product replacement capabilities in sales orders

New process for managing sales orders requiring prepayment

Improved back order prevention

Infor 10x Enabled

HTML5 client multi browsing with personalization, Web Mashups, and flexible start pages

Support for Infor Ming.le—Use of workflows and alerts connected with all existing 200+ app messages and new user defined application messages

9 certified Infor ION integrations and more to come

Content-rich analytics based on Infor BI and Business Vault

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

Inventory Management

Kit generation method based on product quantity and size breakdown

Kit in purchase and auto kit price calculation

Attribute controlled kits

Improved location-based inventory checks

Automatic cartonization suggestions for packing

Improved slotting capabilities for put-away in goods receipt

Automatic recount of physical inventory counts based on user-defined tolerances

Delivery Management

Freight outbound transport management including integration to third-party freight forwarders, freight shopping, charges and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Pack and ship improvements for load building

Picking and Inventory control improvements

New picking workload overview capabilities

Supply chain orders—upstream changes of dates

Customer channels with new ship to customer ID

Finance

Approximately 200 improvements over Infor M3 10.1

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales orders

Introduced support for US sales tax without the need for Vertex®

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to Customs invoices

New Warranty Claim Management solution

Manufacturing

Lot management including strict rotation, lot-numbering rules, etc.

Manufacturing—back-flush labor- and process-time at put-away

Auto reporting of MO operation times based on quantity produced

Purchasing

Bulk order enhancements for make-to-order and make-to-stock

Staging of packages in receipt process

Infor ION integration to Infor Supplier Exchange

New rules for automatic consolidation of purchase order proposals

Handling of supplier rebates on promotional products where there are special commercial terms

10x Common Component Adoption

Integrations

Inforce

Infor M3 Customer LifeCycle Management (CLM)

Infor Supplier Exchange

Infor Corporate Performance Management (CPM)

Infor BI

Infor CPQ (Configure Price Quote)

Infor Rhythm and e-Commerce

Infor Supply Chain Execution

New Localizations

India

Brazil

Russia

Turkey

Mobile

CLM applications

M3 Warehouse Mobility

Analytics

Infor BI

Industry-specific M3 Analytics for Distribution

Infor Reporting

Infor M3—Distribution: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
New delivery model for functionality	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
Infor ION enabled	●	●	●	●
Additional country support	<39 countries	41 countries	43 countries	43 countries
Web-based mashups	●	●	●	●
Target buying workbench	●	●	●	●
Price and margin simulation	●	●	●	●
Special price agreements (ship and debit)	●	●	●	●
New version of counter sales	●	●	●	●
Infor M3 Report Manager	●	●	●	●
Infor BI Dashboard, Infor d/EPM	●	●	●	●
Prepayments on sales orders	●	●	●	●
New possibility for early orders for promotions	●	●	●	●
Enhanced trade promotions/rebate capabilities	●	●	●	●
Improved back order prevention	●	●	●	●

● Yes ● No

Infor M3 Equipment

Infor M3 Equipment is a comprehensive ERP solution designed for companies that rent, sell, service, and repair assets or equipment. Infor M3 Equipment is built for the following microverticals: equipment dealers, service providers, and rental companies.

- Capabilities for managing the entire equipment lifecycle, including initial forecasting, shipment, servicing, and final disposal.
- Support for repairable equipment and components; configuration of new equipment; and trade-in equipment.
- Warranty and claim management with flexible warranty periods and types.
- Now available in the cloud as Infor CloudSuite M3.

Roadmap

2013/2014	2015	2016
<p>New Equipment Transaction Register that brings operational transactions from the separate order flows (WO, rental, sales) into a single view</p> <p>Serial number-based pricing</p> <p>Rewritten equipment quotation trade-in process</p> <p>Significant enhancements to the rental re-rent (X-hire process)</p> <p>Graduated best-price calculation for rental agreements</p> <p>New rental counter function</p> <p>New work order labor and cost approval process and function</p> <p>New reservation process and function for order flows (for example rental and EQM)</p> <p>New sales order screen that allows the user to define what fields to display thus minimizing the number of panels</p>	<p>New mobile field service solution—Infor Mobility for Field Service (MFS)</p> <p>Enhanced maintenance customer order (MCO) periodic invoicing (capabilities from M3 service orders)</p> <p>Ability to change the warehouse on a purchase order together with a new supply chain rebuild function</p> <p>Rental planning board enhancements including drag and drop and extended mouse-over information</p> <p>Support for six-day week rental pricing calculations</p> <p>New rental statistics function “Rental Daily Flash”</p> <p>New equipment quotation management (EQM) quick quote feature</p> <p>Simplified move of work order transactions to correct mistakes</p> <p>Enhanced flexibility of MCO invoicing</p>	<p>Further enhancements to MFS including support for iOS, mobile phones, off-line capabilities, M3 Service Orders</p> <p>New—Infor CloudSuite Equipment Rental</p> <p>Further enhancements to the move of work order transactions function</p> <p>Further MCO periodic invoicing enhancements including better support for accruals</p> <p>Enhanced rental agreement price simulation</p> <p>Rental invoice history per equipment or serial number</p> <p>Split rental line across several warehouses to improve sourcing capabilities</p> <p>Support for bulk items (cables, etc.) in the rental planning board</p> <p>More flexibility in the maintenance scheduling board (MOS199)</p>

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Strategic Objectives

Lower total cost of ownership

Continue to hone deployment and maintenance effort by delivering packaged localizations and industry-specific configurations. These localizations and customizations will include pre-packaged data models, reports, embedded analytics, and business process flows.

Specialize by industry

Offer industry-specific suites with prepackaged integration, role-based business process flows, and analytic content for focus verticals, particularly equipment dealers, service providers, and rental companies.

Enable adoption of high-value extension applications

Provide high-value expansion opportunities for customers with packaged Infor ION-based integrations to mobile, d/EPM, Supplier Exchange, Business Intelligence, Infor Reporting, Local.ly, Infor Rhythm for Commerce, and Warehouse Management.

Make modernization seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, or phased upgrades particularly for Infor Ming.le adoption.

Expand globalization

Provide standard support for 43 countries; support more localizations within Infor M3 and Infor Local.ly in the future, to help customers as they expand into new geographies.

10x Highlights

New HTML5 browser operating within Infor Ming.le

Enables Infor M3 Equipment customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le, including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis.

M3 Equipment in the cloud

Infor M3 Equipment is now available in the cloud as Infor CloudSuite M3. Equipment customers can swap their traditional maintenance for software as a service (SaaS) user pricing and have access to the latest functionality through the cloud.

More certified Infor ION integrations to Infor best-in-class solutions

M3 customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality for our focus industries

Reduces need for customer-unique modifications and third-party solutions and expands vertical reach.

Significant investment in M3

More than 1,200 enhancements over last major release.

Languages

Danish	•	Japanese	•
Dutch	•	Norwegian	•
English	•	Polish	•
Finnish	•	Portuguese	•
Flemish	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•
Italian	•	Turkish	•

Partners can provide: Hebrew and Greek

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Sales

New transportation solution

Multiple sales-persons per order (also included in the rental and MCO flows)

New supplier rebate/parts marketing program support

Enhanced sales price and discount handling for equipment

Special price agreements (ship and debit)

Promotion management pricing and discounting process improved and possibility for entering orders prior to the promotion

Payment terms on customer order line rather than just at the order header

New process for managing sales orders requiring prepayment

Improved back order prevention

Enhanced parts supersession capabilities (also used in other order flows)

New screen in the sales order flow to define what the sale is being made again (for example equipment, industry, etc.)

New low value price matrix capability

Equipment

New customer service desk

New equipment cost and revenue summary function

New equipment transaction register

New equipment “life” concept

New Equipment Profitability Portal

Inventory Management and Parts Planning

Kit in purchase and auto kit price calculation

Attribute controlled kits

Improved location-based inventory checks

Automatic cartonization suggestions for packing

Improved slotting capabilities for put-away in goods receipt

Automatic recount of physical inventory counts based on user defined tolerances

Territorial roll-up calculations for demand figures in a distributed network

Improved statistics

New work order parts staging and delivery address

Significant enhancements to Core (repairable equipment management)

New “parts surplus return” process and functions

New function for pre-assembly of kits (example hoses)

Inventory sharing function (share excess stock information)

New equipment reservations

Delivery Management

Freight outbound transport management including integration to third-party freight forwarders, freight shopping, charges, and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Pack and ship improvement for load building

Picking and inventory control improvements

New picking workload overview capabilities

Supply chain orders—upstream changes of dates

Customer Channels with new ship to customer ID

10x Core Features cont'd

Finance

Approximately 200 improvements over M3 10.1

New equipment cost/revenue summary and new equipment transaction register

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales orders

Introduced support for US sales tax without the need for Vertex

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to Customs invoices

New Warranty Claim Management solution

Manufacturing

New Quality module

Lot management including strict rotation, lot-numbering rules, etc.

Manufacturing—Back-flush labor- and process-time at put-away

Auto Reporting of MO Operation times based on quantity produced

Purchasing

Staging of packages in receipt process

Infor ION integration to Infor Supplier Exchange

New rules for automatic consolidation of purchase order proposals

Extended purchase order approval flow

Ability to convert a purchase proposal to a distribution orders

Kits on purchase orders

New purchase order preview feature to print a PO without creating the real PO

New feature to create relationships between POs

Handling of supplier rebates on promotional products where there are special commercial terms

Infor 10x Enabled

HTML5 client multi browsing with personalization, Web Mashups and flexible start pages

Support for Infor Ming.le—use of workflows and alerts connected with all existing 200+ app messages and new user defined application messages

9 certified Infor ION integrations and more to come

Content-rich analytics based on Infor BI and Business Vault

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

10x Common Component Adoption

Integrations

Inforce

M3 Customer LifeCycle Management (CLM)

Infor Supplier Exchange

Infor Corporate Performance Management (CPM)

Infor BI

Infor Configure Price Quote (CPQ)

Infor E-Commerce and Infor Rhythm for Commerce

Infor Supply Chain Execution

New Localizations

India

Brazil

Mobile

Infor M3 CLM applications

Infor M3 Warehouse Mobility

Analytics

Infor BI

Industry-specific M3 Analytics for Equipment

Infor Reporting

Infor M3—Equipment: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
New delivery model for functionality	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
Infor ION enabled	●	Some	●	●
Additional country support	<39 countries	41 countries	3 countries	3 countries
Web-based mashups	●	●	●	●
New equipment cost/revenue summary and new equipment transaction register	●	●	●	●
Equipment Profitability Portal	●	Limited	●	●
CRM for Equipment	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard, Infor d/EPM	●	●	●	●
Enhanced equipment quotation management	●	●	●	●
Supply chain orders for WOs	●	●	●	●
Transfer of WOs between facilities	Limited	Limited	●	●
Create MCOs from history	●	●	●	●
New warranty claim management solution	●	●	●	●
Parts marketing programs/rebates	●	●	●	●
Service definitions defined on levels other than item	●	●	●	●
Change of serial number on WOs/MCOs	●	●	●	●

● Yes ● No

Infor M3—Equipment: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
Cash management across all order flows	●	●	●	●
Rental best-price calculation	●	●	●	●
Rental deposits	●	●	●	●
Rental and damage waiver	●	●	●	●
Reservations in main order flows	●	●	●	●
Re-rent (X-hire)	Limited	Limited	●	●
Lost sales in all order flows	●	●	●	●
EQM trade-in	●	Limited	●	●
EQM sales tax simulation	●	●	●	●
Serial-number based pricing	●	Limited	●	●
Transportation	Limited	Limited	●	●
Supplier rebates	Limited	Limited	●	●
Multiple sales persons per order	●	●	●	●
Parts supersession	Limited	Limited	●	●
Low value parts price matrix	●	●	●	●
Kits on POs	●	●	●	●
Attributes for kits	●	●	●	●
Territorial roll-up	●	●	●	●
Core management	Very Limited	Limited	●	●
Parts surplus return	●	●	●	●
Inventory sharing	●	●	●	●

● Yes ● No

Infor M3—Equipment: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
Mobile warehouse management	Very Limited	Limited	●	●
User-defined PO proposal consolidation rules	●	●	●	●
PO approval flow	Limited	Limited	●	●
Convert PO to DO	Manual	Manual	●	●
Kits on POs	●	●	●	●
Preview POs	●	●	●	●
PO relations	Limited	Limited	●	●
Fixed asset depreciation	Limited	Limited	●	●
VAT calculations for equipment	Limited	Limited	●	●

● Yes ● No

Infor M3 Fashion

Infor M3 Fashion is a comprehensive ERP solution that facilitates style and non-style product management—from design and sourcing to production, warehousing, sales, distribution, and finance.

- Tools to manage the entire fashion process—from design to distribution to customer service.
- Offers flexible style/color/size/fit matrix, plus inventory characteristics
- Delivers global inventory management to support omni-channel operations
- Product configuration capabilities support embellishment, personalization, and make-to-order
- Now available in the cloud as Infor CloudSuite Fashion.

Roadmap

2014	2015	2016
Enriched Infor Ming.le experience	Roll out of Infor CloudSuite Fashion	New fashion PLM module for assortment planning
Further ION integrations	Enriched industry-specific analytics, KPIs, and dashboards	Procurement portal
Configure price quote (CPQ) integration	New open technology stack to reduce the cost of ownership	3D images in PLM
Fashion PLM—a new fashion product lifecycle management application	Enhanced finished goods allocation capabilities for fashion customers	Value chain visibility and order management
Enhancements to freight management	PLM—3D BOM and 3D measurement	Bulk order at style, style color level
New merchandise planning module in Fashion PLM	Mass update of purchase, distribution, and customer orders	New credit check at delivery level
Infor CloudSuite M3	Batch allocation min/max and new allocation priority	Implementation Accelerator for Fashion enhancements
	Pricing at style-color level	
	Fashion PLM—Adobe® Illustrator® CC plug-in	
	Russia and Turkey via Local.ly	

Disclaimer: This roadmap reflects the direction Infor may take with regard to the products or services described herein, all of which is subject to change without notice.

Strategic Objectives

Lower total cost of ownership

Continue to hone deployment and maintenance efforts by delivering packaged localizations and industry-specific configurations that include pre-packaged data models, reports, embedded analytics, and business process flows.

Specialize by industry

Offer industry-specific suites with prepackaged integration, role-based business process flows, and analytic content for Fashion that reduces the need for modifications.

Enable adoption of high-value extension applications

Provide high-value expansion opportunities for customers with packaged Infor ION-based integrations to Fashion PLM, d/EPM, Supplier Exchange, Business Intelligence, Infor Reporting, Local.ly, Rhythm for Commerce, and Warehouse Management.

Make modernization seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, or phased upgrades particularly for Infor Ming.le adoption.

Expand globalization

Provide standard support for 43 countries; support more localizations in the future, to help customers as they expand into new geographies.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Highlights

New HTML5 browser operating within Infor Ming.le

Enables Infor M3 Fashion and Infor CloudSuite Fashion customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le, including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis. Infor CloudSuite Fashion customers receive the latest release automatically.

Infor CloudSuite Fashion

Infor M3 Fashion customers can now upgrade to Infor CloudSuite Fashion and swap their traditional maintenance for SaaS user pricing, and help ensure they have access to the latest technology and functionality.

More certified Infor ION integrations to Infor best-in-class solutions

Infor Fashion M3 customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality for our focus industries

Reduces need for customer-unique modifications or third-party solutions and expands vertical reach.

Significant investment in Infor M3 Fashion and Infor CloudSuite Fashion

More than 1,200 enhancements over last major Infor M3 Fashion release.

Languages

Danish	•	Japanese	•
Dutch	•	Norwegian	•
English	•	Polish	•
Finnish	•	Portuguese	•
Flemish	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•
Italian	•	Turkish	•

Partners can provide: Hebrew and Greek

10x Core Features

Sales

Matrix application for customer orders with unlimited number of columns and full maintenance capabilities

Sales price-list at style-color level

Mass maintenance of data—close, replace items, enhanced change of customer orders and deletions

Special price agreements (ship and debit)

Promotion management pricing and discounting process improved and possibility for entering orders prior to the promotion

Payment terms on customer order line rather than just at the order header

Enhanced product replacement capabilities in sales orders

New process for managing sales orders requiring payment

Improved back order prevention

Integration with Infor Configure Price Quote (CPQ)

Infor 10x Enabled

HTML5 client multi-browsing with personalization, web mashups, and flexible start pages

Support for Infor Ming.le—use of workflows and alerts connected with existing 200+ app messages and new user-defined application messages

9 certified Infor ION integrations and more to come

Content-rich analytics based on Infor BI and Business Vault

Fashion industry analytics with views by style, style color, season, and brand

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

Inventory Management

Kit generation method based on product quality and size breakdown

Kit in purchase and auto kit price calculation

Attribute-controlled kits

Enhancements to color and size in characteristics management

Improved visibility of kits order matrix in customer order and stock overview

New concept allocation priority

Prevention of allocations if not meeting min-max by SKU and or style-color

Improved location-based inventory checks

Automatic cartonization suggestions for packing

Improved slotting capabilities for putaway in goods receipt

Automatic recount of physical inventory counts based on user-defined tolerances

10x Core Features cont'd

Delivery Management

Freight outbound transport management including integration to third-party freight forwarders, freight shopping, charges, and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Pack and ship improvement for load building

Picking and inventory control improvements

New picking workload overview capabilities

Supply chain orders—upstream changes of dates

Customer channels with new ship to customer ID

Finance

Approximately 200 improvements over M3 10.1

New environmental tax management module

New accounting audit module

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales orders

Introduced support for US sales tax without the need for Vertex

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to customs invoices

Manufacturing

New quality module

Style composition by part/color covering complex apparel and footwear needs

Manufacturing—back-flush labor- and process-time at put-away

Auto reporting of MO operation times based on quantity produced

Purchasing

Bulk order enhancements for make-to-order and make-to-stock

Aggregated maintenance of purchase and distribution orders by style and color across and within orders

Staging of packages in receipt processes

Infor Supplier Exchange

ION integration

New rules for automatic consolidation of purchase order proposals

Handling of supplier rebates on promotional products where there are commercial terms

10x Common Component Adoption

Integrations

Infor Fashion PLM

Inforce

M3 CLM

Infor Supplier Exchange

Infor CPM

Infor BI

Infor Configure Price Quote

Infor Rhythm for Commerce

Infor Supply Chain Execution (for Warehouse Management)

Recent Localizations

India

Brazil

Russia

Turkey

Mobile

CLM applications

Analytics

Infor BI and industry-specific analytics for Fashion

Infor Reporting

Microverticals

Fashion manufacturers

Design/source/distribute brands

Own brand retailers

Vertically integrated

Infor M3—Fashion: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	Infor CloudSuite Fashion
New delivery model for functionality	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
ION enabled	●	Some ION integrations work with 10.1 but not all	●	●
Additional country support	<39 countries	41 countries	43 countries	43 countries
Web-based mashups	●	●	●	●
New Quality Management System	●	●	●	●
Infor Fashion PLM	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard/d/EPM	●	●	●	●
Mass update of customer, purchase, and distribution orders	●	●	●	●
New matrix application for customer orders	●	●	●	●
Improved finished goods allocation and reallocation	●	●	●	●
Sales price-list at style-color level	●	●	●	●
Prepacks handling across the supply chain	●	●	●	●
Improved kit generation and visibility	●	●	●	●

● Yes ● No

Infor M3 Food & Beverage

Infor M3 Food & Beverage is a comprehensive ERP solution designed to help food and beverage companies respond to changes in customer demands, manage and speed up a global supply chain, minimize shelf-life issues, and reduce waste. It is available in the cloud as Infor CloudSuite Food & Beverage.

- Tools for responding rapidly to changes in customer demands, speeding up the global supply chain to improve efficiency, minimizing shelf-life issues, and reducing waste.
- Can manage ingredients with characteristics such as grade, brix, fat, moisture, and weight, and provide down-to-the-minute planning.
- Track and trace tools help minimize risks of a recall.
- Now delivered in the cloud.

Roadmap

2014	2015	2016
Enriched Infor Ming.le experience	CloudSuite Food & Beverage	Supplier invoice matching based on agreements for services, leasing, subscriptions
Further Infor ION integrations	Enriched industry-specific analytics, KPIs, and dashboards	Process manufacturing order-item pack
New Quality Management System	New application to support farmer grower settlement	Sub-lot with catch weight
Enhancements to freight management capabilities for the US	Enhanced finished goods allocation capabilities	Operational trade agreement discounts
M3 in the cloud	Infor AP integration	Factory Track for M3 warehouse mobility
	Further-certified ION integration to Infor best-in-class products	Infor CMR integration
	Russia and Turkey support via Local.ly	Infor AS integration
		Infor EAM integration

Disclaimer: This roadmap reflects the direction Infor may take with regard to the products or services described herein, all of which is subject to change without notice.

Strategic Objectives

Lower total cost of ownership

Continue to hone deployment and maintenance effort by delivering packaged food and beverage-specific configurations that include pre-packaged data models, reports, embedded analytics, and business process flows on open stack technology.

Specialize by industry

Offer industry-specific suites with prepackaged integration, role-based business process flows, and analytic content for focus verticals, including food and beverage and other process industries.

Enable adoption of high-value extension applications

Provide high-value expansion opportunities for customers with packaged Infor ION-based integrations to PLM, d/EPM, Advanced Planning, Business Intelligence, Infor Reporting, Local.ly, e-Commerce and Rhythm, and Supply Chain Execution (Warehouse Management).

Make modernization seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, and phased upgrades—particularly for Infor Ming.le adoption.

Expand globalization

Provide standard support for 43 countries and add support for even more localizations within Infor M3 and Infor Local.ly in the future, to help customers as they expand into new geographies.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Highlights

New HTML5 browser operating within Infor Ming.le

Enables M3 customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le, including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis.

M3 in the cloud

M3 is now available in the cloud as Infor CloudSuite Food & Beverage for existing customers and new customers.

More certified Infor ION integrations to Infor best-in-class solutions

M3 and CloudSuite Food & Beverage customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality for our focus industries

Reduces need for customer-unique modifications and third-party solutions, and expands vertical reach.

Significant investment in M3

More than 1,200 enhancements over last major release.

Languages

Danish	•	Japanese	•
Dutch	•	Norwegian	•
English	•	Polish	•
Finnish	•	Portuguese	•
Flemish	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•
Italian	•	Turkish	•

Partners can provide: Hebrew and Greek

10x Core Features

SALES

Enhanced batch order entry toolbox (inbound EDI-orders)

Special price agreements (ship and debit)

Promotion management pricing and discounting process improved and possibility for entering orders prior to the promotion

Payment terms on customer order line rather than just at the order header

Enhanced product replacement capabilities in sales orders

New process for managing sales orders requiring prepayment

Improved back order prevention

Infor 10x Enabled

HTML5 client multi-browsing with personalization, Web Mashups, and flexible start pages

Support for Infor Ming.le—Use of workflows and alerts connected with all existing 200+ app messages and new user defined application messages

9 certified Infor ION integrations, with more to come

Content rich analytics based on Infor BI and Business Vault

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

Inventory Management

Improved location-based inventory checks

Automatic cartonization suggestions for packing

Improved slotting capabilities for put-away in goods receipt

Automatic recount of physical inventory counts based on user defined tolerances

Improved location based inventory checks

Lot management including strict rotation, lot-numbering rules, etc.

Delivery Management

Freight outbound transport management including integration to third-party freight forwarders, freight shopping, charges, and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Pack and ship improvement for load building

New picking workload overview capabilities

Supply chain orders—upstream changes of dates

Customer channels with new ship to customer ID

Strict (FEFO-based) rotation check

Finance

Approximately 200 improvements over M3 10.1

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales order

Introduced support for US sales tax without the need for vertex

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to Customs invoices

Manufacturing

Multi-MO reporting of goods receipt, material issues, and labor/process time

New quality module

Lot blending and tank cleaning

Manufacturing—back-flush labor- and process-time at put-away

Auto Reporting of MO Operation times based on quantity produced

Purchasing

New grower contracts management module to support purchasing of harvested materials from farmers and growers

Receive the same lot-number multiple times

Bulk order enhancements for make-to-order and make-to-stock

Staging of packages in receipt process

Purchase order ASN support for catch weight and expiry dates

New rules for automatic consolidation of purchase order proposals

Handling of supplier rebates on promotional products where there are special commercial terms

10x Common Component Adoption

Integrations

Optiva (PLM)

Inforce

Infor M3 Customer LifeCycle Management (CLM)

Supplier Exchange

CPM

Infor BI

Configure Price Quote (CPQ)

E-Commerce and Infor Rhythm

Infor Supply Chain Execution

Infor Advanced Planning

New Localizations

India

Brazil

Russia

Turkey

Mobile

CLM applications

Analytics

Infor BI and food and beverage-specific M3 analytics

Infor Reporting

Microverticals

Dairy

Meat and poultry

Fish/aquaculture

Beverage

Bakery

Confection

Prepared and chilled

Food ingredients

Cereals and grains

Other processed foods

Infor M3—Food & Beverage: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	M3 13.2 10x	CloudSuite Food & Beverage
New delivery model for functionality	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
ION enabled	●	●	●	●
Additional country support	<39 countries	41 countries	>43 countries	>43 countries
Web-based mashups	●	●	●	●
Fresh food planner	●	●	●	●
New Quality Management System	●	●	●	●
Infor Optiva PLM	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard/d/EPM	●	●	●	●
Lot blending and tank cleaning	●	●	●	●
Freight/Transport mgmt., rate shopping	●	●	●	●
Grower contract management	●	●	●	●
Infor Advanced Planner	●	●	●	●
One-screen multi-MO reporting	●	●	●	●

● Yes ● No

Infor M3 Manufacturing

Infor M3 Manufacturing is a comprehensive ERP solution designed for companies that manage complex, configured, and attribute-controlled products.

- Comprehensive, centralized ERP built for medium to large national and international manufacturers.
- Supports 19 languages and 41 countries.
- Offers quality management and customer relationship management tools.
- Now available in the cloud as Infor CloudSuite M3.

Roadmap

2014	2015	2016
Enriched Infor Ming.le experience	Enriched industry-specific analytics, KPIs, and dashboards	Supplier invoice matching based on agreements for services, leasing, and subscriptions
Infor Configure Price Quote (CPQ) integration	New open technology stack to reduce the cost of ownership	e-Signatures in M3
New quality management system	New applications for mobile field service management	Factory Track Mobility Warehouse (v2)
Enhancements to freight management capabilities	Enhanced finished goods allocation capabilities	Process manufacturing order-item-pack
M3 in the cloud	Further-certified ION integrations to Infor best-in-class products	Sub-lot with catch weight
	Russia and Turkey support via Local.ly	CENPOS credit card integration
	Factory Track Warehouse Mobility (v1)	Approva integration
	Infor Rhythm for Commerce integration	Infor CRM integration
		Infor XM (expenses management integration)
		Support for new countries
		Support for Windows 10/SQL2016

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Strategic Objectives

Lower total cost of ownership

Continue to hone deployment and maintenance effort by delivering packaged localizations and industry-specific configurations. These localizations and customizations will include pre-packaged data models, reports, embedded analytics, and business process flows. In addition, we will continue to deliver M3 in the cloud as Infor CloudSuite M3 to continue to drive down total cost of ownership.

Specialize by industry

Infor's industry-specific functionality and analytic content reduce the need for modifications.

Enable adoption of high-value extension applications

Provide high-value expansion opportunities for customers with packaged Infor ION-based integrations to Inforce, mobile, PLM, d/EPM, Supplier Exchange, Business Intelligence, Infor Reporting, Local.ly, Rhythm for Commerce, and Supply Chain Execution (best-in-class warehouse management)

Make modernization seamless

With predefined content packs, cloud or phased upgrades (particularly leveraging Infor Ming.le adoption), customers can easily and efficiently upgrade.

Expand globalization

Infor M3 supports 43 countries as standard and will support even more localizations within Infor M3 and Infor Local.ly in the future, to support customers as they expand into new geographies.

10x Highlights

New HTML5 browser operating within Infor Ming.le

Enables M3 customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis.

M3 in the cloud

Infor CloudSuite M3 is now available for existing customers. Customers can swap their traditional maintenance for software as a service (SaaS) user pricing and have access to the latest technology and functionality through the cloud.

More certified Infor ION integrations to Infor best-in-class solutions

Infor M3 and Infor CloudSuite M3 customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality

Reduces need for customer-unique modifications and third-party solutions.

Significant investment in M3

More than 1,200 enhancements over last major release M3 10.1.

Languages

Danish	•	Japanese	•
Dutch	•	Norwegian	•
English	•	Polish	•
Finnish	•	Portuguese	•
Flemish	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•
Italian	•	Turkish	•

Partners can provide: Hebrew and Greek

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Sales

Special Price agreements (ship and debit)

Improved the promotion management pricing and discounting process; and added the possibility for entering orders prior to a promotion

Counter sales, improved with shopping basket, search, cash-desk integration, and keyboard shortcuts

New cash desk mashup increases usability for trade counter sales

Payment terms on customer order line rather than just at the order header

Enhanced product replacement capabilities in sales orders

New process for managing sales orders requiring prepayment

Improved back order prevention

Integration with Infor Configure Price Quote (CPQ)

Infor 10x Enabled

HTML5 client multi browsing with personalization, web mashups and flexible start pages

Support for Infor Ming.le—Use of workflows and alerts connected with all existing 200+ app messages and new user defined application messages

9 certified ION integrations and more to come

Content-rich analytics based on Infor BI and Business Vault

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

Inventory Management

Kit generation method based on product quantity and size breakdown

Kit in purchase and auto kit price calculation

Attribute controlled kits

Enhancements to color and size in characteristics management

Improved visibility of kits in order matrix in customer order and stock overview

Improved location-based inventory checks

Improved slotting capabilities for put-away in goods receipt

Automatic recount of physical inventory counts based on user-defined tolerances

Delivery Management

Freight outbound transport management including integration to third-party freight forwarders, freight shopping, charges, and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Pack and ship improvement for load building

Picking and Inventory control improvements

New picking workload overview capabilities

Supply chain orders—upstream changes of dates

Customer channels with new ship to customer ID

Capture arrival and departure of carrier

Calculate detention and apply penalty freight charges

Allow easy add-on of necessary accessories for managing transport and apply additional charges

10x Core Features cont'd

Finance

Approximately 200 improvements over M3 10.1

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales order

Introduced support for US sales tax without the need for Vertex

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to Customs invoices

New Warranty Claim Management solution

Manufacturing

New quality module

Lot blending and tank cleaning

Lot management including strict rotation, lot-numbering rules, etc.

Manufacturing—back-flush labor- and process-time at put-away

Auto Reporting of MO Operation times based on quantity produced

Material workbench filter based on percentage of Sales Time in M3 Scheduling Workbench

Minimum coverage calculation using Safety stock days in M3 Scheduling Workbench

Purchasing

Bulk order enhancements for make-to-order and make-to-stock

Staging of packages in receipt process

Infor Supplier Exchange ION Integration

Purchase order ASN support for catch weight and expiry dates

New rules for automatic consolidation of purchase order proposals

Handling of supplier rebates on promotional products where there are special commercial terms

Support for new freight calculation process for inbound deliveries and shipments

10x Common Component Adoption

Integrations

Infor Optiva (PLM)

Infor Inforce

Infor M3 Customer LifeCycle Management (CLM)

Infor Supplier Exchange

Infor CPM

Infor BI

Infor Configure Price Quote

Infor E-Commerce and Infor Rhythm for Commerce

Infor Supply Chain Execution

New Localizations

India

Brazil

Russia

Turkey

Mobile

Infor M3 CLM applications

Analytics

Infor BI and industry-specific M3 Analytics for Manufacturing

Infor Reporting

Infor M3—Manufacturing: Why Upgrade?

CAPABILITIES

	Old Versions	M3 10.1	M3 13.3	CloudSuite M3
New delivery model for functionality	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
Infor ION enabled	●	Some	●	●
Additional country support	<39 countries	41 countries	43 countries	43 countries
Web-based mashups	●	●	●	●
New quality management system	●	●	●	●
Infor BI Dashboard / d/EPM	●	●	●	●
Lot blending and tank cleaning	●	●	●	●
Lot mgmt., strict rotation, lot-no., rules	●	●	●	●
Back-flush labor- and process-time at put-away	●	●	●	●
New modules—financial accounting, financial audit and accounting (FAA), and environmental tax management (ETM)	●	●	●	●
Support new freight calculation process for inbound deliveries and shipments	●	●	●	●
Detentions and accessorials support	●	●	●	●
Accounting String dimensions increased from 8 to 10 characters	●	●	●	●
Increased price list code length to 10 characters	●	●	●	●
User-defined app messages generate Infor Ming.le alerts and workflows	●	●	●	●
Auto reporting of operation times based on quantity produced	●	●	●	●
M3 Report Manager	●	●	●	●

● Yes ● No

Infor System21

Infor System21 features deep mixed-mode and distribution business manufacturing functionality together with the latest ERP technology on a cost-effective and secure industrial computing platform.

- Most complete mixed-mode and distribution business manufacturing functionality, together with the latest ERP technology on the world's most cost-effective and secure industrial computing platform.
- Monitors, controls, and optimizes all business processes.

Roadmap

2014	2015	2016	2017
10x			
Infor e-Commerce	System i Workspace 2015	System i Workspace 2016	Further integrations
ISA compliance	System21 in the cloud	Further cloud enablement	ERS-led enhancements to:
Brazil localization	Extend BOD coverage	Infor CPQ integration	• Finance
Infor BI	Extend BI solution	Further internationalization	• Customer Service
Enterprise Asset Management	Infor CRM integration	System21 Version 3.1:	• Logistics
Russia localization	Infor Optiva PLM integration	• Finance enhancements	Multi-site costing extensions
India localization	Compliance:	• CS&L enhancements	Purchasing enhancements
Select Unicode enablement	• Middleware, Payroll, Bond	• Importation	IDF extensions
Initial IDF Inquiries		• Extended multi-site manufacturing	
South American taxation		• IDF extensions	
Infor ION integration			
Infor Ming.le integration			

Strategic Objectives

Lower total cost of ownership for Power Systems

Deliver advanced technology and rich functionality to the IBM® Power Systems™ base, extending existing low total cost of ownership with unlimited scalability.

Specialize by industry

Engineer industry suites with pre-packaged integration, role-based business process flows, and analytic content for focus verticals, particularly Food & Beverage (Drinks), and Fashion.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for the customer base with packaged integrations to Infor e-Commerce, Infor Enterprise Asset Management, Infor BI, Infor Operational Reporting, Infor Demand Planning, Inforce Order Management, Infor Supplier Exchange, and Infor Warehouse Management.

Make modernization seamless

Provide opportunities to upgrade and modernize easily and efficiently with Infor ION-based integrations to Workspace, Infor Ming.le, and Analytics.

10x Highlights

New user interface combined with Pulse and ActivityDeck

Delivers a dramatically modernized user experience and will change the way people work.

Infor ION enabled

Extends the core footprint to include high value extension applications quickly and efficiently.

Extended applications

Adds new capabilities to deliver significant business value with little disruption on top of core, proven ERP.

Flexible global deployment

Delivers single instance for improved total cost of ownership.

Reporting and Analytics

Provides a single version of the truth across the enterprise. Drives greater value from core ERP solution and makes data available across the enterprise.

Languages

Chinese (double-byte)	•	Italian	•
Dutch	•	Spanish	•
French	•	UK English	•
German	•	US English	•

Industries

	Americas	EMEA	APAC
Fashion	•	•	•
Food & Beverage	•	•	•
General Distribution and Logistics	•	•	•
General Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Infor Ming.le Foundation

IDF Inquiries

iASP enablement

Compliance—middleware, bond payroll

Embedded workflow and Infor ION Workflow

Removal of historical data

Extended attributes

AR save filters in cash allocation

Working days and supplier calendars

Purchase order reservation

EDI order sourcing

Enhanced picking

Mass load release

Invoice posting control

Invoice alternative currency

Period end average costing

Inbound container tracking

Three-way invoice matching

Lot expiry in hours and minutes

Warehousing—multiple stockrooms

Retrospective discounts

Service VAT

General ledger cost reconciliation

Customer licensing

US state profiles

10x Common Component Adoption

Integrations

Infor BI

Infor Demand Planning

Infor Business Analytics Manufacturing Foundation

Infor ION Business Vault

Infor Ming.le

Infor Road Warrior

Infor Operational Reporting

Infor Supplier Exchange

Infor Warehouse Management

Inforce

Infor e-Commerce

Infor Enterprise Asset Management

Localizations

Brazil

Canada

China

France

Germany

Italy

Netherlands

United Kingdom

US

Mobile

Infor Road Warrior

Infor ActivityDeck

Analytics

Business Intelligence and Analytics

Dashboards

Infor ION Business Vault

Infor Reporting

Microverticals

Food & Beverage (Drinks)

Fashion

Infor System21: Why Upgrade?

CAPABILITIES

	Old Versions	10x On-premise	UpgradeX in Infor CloudSuite
Finance, Distribution, and Manufacturing in the core	●	●	●
Chinese/DBCS	●	●	●
Master Data Management	●	●	●
Infor SoHo modern user experience	●	●	●
Advanced Promotions	●	●	●
Warehousing—multiple stockrooms	●	●	●
Product Life Cycle Management	●	●	●
Advanced Business Analytics and Dashboards	●	●	●
Period End Average Costing	●	●	●
Supplier Receipts and Returns without a PO	●	●	●
Extended Customer Attributes	●	●	●
Removal of Historical Data	●	●	N/A
Archive Currency Exchange Rates	●	●	●
ION enabled	●	●	●
Infor Ming.le enabled for social collaboration	●	●	●

● Yes ● No

Infor VISUAL

Infor VISUAL®, level 8 is a powerful end-to-end ERP solution designed specifically to help order-driven manufacturers overcome complexity, increase productivity, and improve customer satisfaction.

- Map business processes visually and access tools that show how each part of the manufacturing process relates to the others—helping to resolve bottlenecks, schedule effectively, and price jobs accurately.
- Lean scheduling concepts help eliminate redundant or wasteful steps.
- “What if” schedule comparison helps manufacturers determine throughput gains and associated revenue increases.
- This mixed-mode application meets the unique requirements of engineer to order, configure to order, repetitive, and service-based manufacturers.

Roadmap

2014	2015	2016	2017
VISUAL Quality adoption of Infor Mongoose, Infor ION and Infor Ming.le™ to become Infor Quality Management—browser based thin client	Graphical document lifecycle indicating order status and attachments	Graphical performance lead-time Management Lifecycle	Material barcode transaction adoption of TD Mobile
SoHo user experience for Infor VISUAL CRM	Enhanced navigation using intuitive drill-to SoHo icons, graphics, and grids	Spreadsheet estimating with cost category budgets	VISUAL CRM adoption of SQLWindows
MS .NET 4.0 framework adoption for global financials, exchange, and time & attendance	Adoption of TD Mobile—Shop Floor dispatching and sales lookup	User definable dashboard analytics	ACH processing
Expanded Infor ION® BODs and solution integrations	Document activities with reminders	Gross profit and lead-time performance analytics	Opportunity management via TD Mobile
	Personalized dashboards analytics with drill-down to detailed documents	Automated business event alerts with integration to Infor Ming.le™	Wedge labor adoption of TD Mobile
	API toolkit	Labor and material automation via TD Mobile Dispatch	Integration to Infor Service Management
	Contextual analytics with drill-down to detailed documents	Expanded drill-to and advanced searching	Xi adoption
	Customizable web-link workspace	Single document posting to G/L	
	Windows Service Automation	Integration to Infor CPQ	
	Integration to Infor CRM and CADLink		

Strategic Objectives

Low cost of ownership

Infor VISUAL is designed to be intuitive and easy to use, which reduces training and implementation costs. The solution is deployed as a single database instance, which reduces maintenance costs. Users can upgrade to the next release level or through multiple release levels with a single mouse click.

Specialize by industry

Engineered industry suites for focus verticals include pre-packaged integration, role-based business process flows, and analytic content, along with actual costing, quality management, and lean scheduling at the core. This also includes project accounting for aerospace & defense, quality and serial/lot tracking for medical devices, dimensional inventory for fabrication, and project management for large-scale jobs.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with packaged Infor ION-based integrations to PLM, EAM, Inforce, Salesforce, mobile applications, and Business Intelligence.

Make upgrades seamless

Help customers to upgrade easily and efficiently to current releases of Infor VISUAL or industry specific cloud solution offerings.

10x Highlights

New user interface that meets SoHo experience standards

Transforms Infor VISUAL with a modern user experience that creates a consistent and unified look across all Infor solutions.

Infor Quality Management

New browser interface allows greater adoption of Infor 10x technologies. Users can more easily benefit from Infor's portfolio of innovative new technologies—user experience, collaboration, analytics, and mobile.

Graphical dashboard analytics

Core solution dashboard functionality allows users to configure period and summary graphics and grid views highlighting potential issues, with detailed drill-down to determine root cause of potential issues such as capacity or material constraints.

Configurable web-based workspace

Companies can now create customizable role-based workspaces by deploying webpages within Infor VISUAL's main splash screen. This provides easier access to business function tools, such as custom role-based webpages, the company intranet, Infor Ming.le, and more.

.NET API toolkit

The Infor VISUAL .NET API toolkit provides a seamless integration to the Infor VISUAL database for creating simple to complex application extensions. Users no longer need to decipher the table structure in order to extend the solution.

Adoption of TD Mobile for Shop Floor

The Infor VISUAL Shop Floor dispatch functionality can now be placed at the fingertips of shop floor personnel via browser-based mobile devices; now, managers and machine operators can quickly and effectively view the work schedule and check for available capacity and material.

Languages

Chinese	•	Italian	•
Dutch	•	Portuguese	•
English	•	Spanish	•
French	•		

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Graphical document life-cycle viewer

Contextual VISUAL view panels

Personalized dashboards

Personalized web workspace

.NET API toolkit

Adoption of the SoHo Experience

CADLink integration (SolidWorks Inventor, AutoCAD, Nx, Creo)

Document activities with alerts

Detailed A&D burden reporting

Enhanced Easy Lean functionality

Enhanced query tool with table and column drag and drop

Support of QR codes

Adoption of Mongoose for VISUAL Quality

Adoption of Infor Ming.le

Adoption of Infor ION

Inforce integration

Multi-entity multi-site in a single database

Grids with alerts and detailed drill-down

Adoption of .NET 4.0 for global financials and related solutions

Macros storage in the database

Process automation using Windows Services

Updated graphics engine

Supplier performance metrics and reporting

Additional security settings

Excel export from all grids

Flexible RMA evaluation feature

Grid view in manufacturing window

Dimensional inventory on SO and PO line item

Enterprise Asset Management integration

Infor BI (Synoptix) integration

Adoption of Team Developer Mobile

Enhanced navigation with expanded and intuitive drill-to

Adoption of IFS for single sign on

Expanded use of advanced searches and min/max window settings

Improved contact management

10x Common Component Adoption

Integrations

Enterprise Asset Management (EAM)

PLM Discrete (Product Lifecycle Management)

Infor Query & Analysis

Infor F9

CADLink for VISUAL

Infor BI—Synoptix

Inforce (Salesforce)

Configure Price Quote (CPQ)

Infor ION

Infor Ming.le

Infor Quality Management (IQM)

New Localizations

Netherlands—Dutch

Mobile

VISUAL Shop Floor Dispatch

VISUAL Sales

ActivityDeck

Infor Ming.le

Query & Analysis

Microverticals

Automotive

Specialty Vehicles

Metal & Plastics Fabrication

Precision Components

Medical Devices

Aerospace & Defense

High Tech & Electronics

Machinery & Equipment

Project-based Manufacturing

Discrete Manufacturing

Infor VISUAL: Why Upgrade?

CAPABILITIES

	VISUAL v6.x or earlier	VISUAL 7.0	VISUAL 7.1.2	Upgrade to VISUAL 8.0.0
Infor Ming.le	●	●	●	●
Infor ION	●	●	●	●
Document Life Cycle	●	●	●	●
Infor Quality Management on Mongoose with ION and Ming.le (formally VQ)	●	●	●	●
Multi-entity multi-site	●	●	●	●
Evaluation RMA's	●	●	●	●
Single sign-on	●	●	●	●
Graphical document life cycle	●	●	●	●
Dashboard analytics	●	●	●	●
Contextual graphical view panel	●	●	●	●
.NET API Tool Kit	●	●	●	●
AutoRun Windows Service	●	●	●	●
Web-based workspace	●	●	●	●
Document activities and alerts	●	●	●	●
Infor CRM	●	●	●	●
Infor CPQ	●	●	●	●
Latest SoHo User Experience	●	●	●	●

● Yes ● No ● In Progress

Infor XA

Infor XA is the deepest, most comprehensive and secure ERP product on the market today for discrete manufacturers.

- Most complete discrete manufacturing functionality and latest ERP technology, together on the world's most cost-effective and secure industrial computing platform.
- Offers total information access at the user level, along with embedded social networking, advanced integration architecture, and unmatched simplicity in administration.
- Mixed-mode application meets the unique requirements of engineer to order, configure to order, repetitive, and service-based manufacturers.

Roadmap

2014	2015	2016
Infor 10x release	9.2 release	9.3 release
Infor SoHo User Experience	Enterprise Accounts Payable	Repetitive manufacturing
Infor Business Intelligence	Enterprise Accounts Receivable	IDF development completion
Supply Chain Execution	IDF materials transactions	Cloud enhancements
Infor ION integration	Cloud enhancements	Globalization enhancements
Product Lifecycle Management		Release 10
XA in the cloud		Additional Infor ION integrations
Configure Price Quote enhancements		All IDF release
Supplier Exchange enhancements		
Enterprise General Ledger version 2		

Strategic Objectives

Low cost of ownership for Power Systems

Deliver advanced technology and rich functionality to the IBM Power Systems base, extending existing low total cost of ownership with unlimited scalability.

Specialize by industry

Deliver focused industry functionality with prepackaged integration and analytic content for focus verticals, particularly the Automotive Suppliers, Aerospace & Defense Suppliers, Equipment, and High Tech industries.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with packaged integrations to Supplier Exchange, EAM, Inforce, and Salesforce, mobile applications, BI, F9, Corporate Performance Management, Supply Chain Execution, and more.

Make modernization seamless

Provide opportunities to upgrade to cloud or on-premise deployment. Modernize easily and efficiently with packaged Infor ION-based integrations to Infor Ming.le, Infor ION Process, and Infor BI.

10x Highlights

New user interface IDF+Workspace

Delivers a dramatically modernized solution to System i® customers looking to modernize their proven solution in a non-disruptive way.

Cloud deployment options

Provides a more flexible infrastructure for business expansion or contraction, as well as a shift from capital expenditures to operating costs.

Extended applications

Delivers loosely coupled global implementations.

Global deployment flexibility

Supports Power System customers looking to grow or bolster their IT infrastructure globally.

Pervasive analytics

Drives greater value from the core ERP solution and makes data in the system more relevant to a broader audience within the enterprise.

Languages

Czech	•	Polish	•
English	•	Portuguese (Brazil)	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•	Swedish	•
Japanese	•	Turkish	•

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Infor Ming.le Foundation

Infor ION Process

360° data access across application

Data view actions and styles

Customer and internal multieverything planning, ordering, and fulfillment

Electronic signature capture

Multi-environment management from core

Master data replication by object embedded in security model

Security release profiles and auto content security

Global multi-book general ledger

Visual Planner and Scheduler with full capacity view

Attribute groups in business objects

Remote program interface

Embedded workflow and Infor ION Workflow

Publish and subscribe capability in core

Support for all manufacturing models

Context publishing in user experience

Multiple approaches to contextual analytics

10x Common Component Adoption

Integrations

Configure Price Quote (CPQ)

Supplier Exchange

Inforce (Salesforce)

Enterprise Asset Management (EAM)

Corporate Performance Management (CPM)

Infor Road Warrior

Field Service

B2B Portal

Manufacturing Execution System

Project Manufacturing

Global Execution

Localizations

France

Spain

Germany

Mexico

Italy

Poland

Brazil

China

Turkey

Argentina

Others in core

Infor Local.ly, as available

Mobile

Infor Road Warrior

Infor ActivityDeck

Analytics

Infor Business Intelligence

Infor Operational Reporting

Context Analytics

IDF Report Writer

Microverticals

Discrete Manufacturing

Engineer-to-order, Configure-to-order

Automotive—Tier 1, Tier 2

Furniture/Window/Door

High Tech

Aerospace & Defense

Metal and Plastics Fabrication

Medical Devices

Infor XA: Why Upgrade?

CAPABILITIES

	Old Versions	10x	Industry CloudSuites*
Manufacturing, Supply Chain, and Finance in the core	●	●	●
Customer Relationship Management in core	●	●	●
Infor 10x user interface	●	●	●
Master Data Management for multi-environment	●	●	●
ION with Enterprise Analytics and Reporting	●	●	●
Infor Ming.le social enterprise capability	●	●	●
Enterprise Asset Management integration	●	●	●
Configure, Price, Quote integration	●	●	●
Supplier Exchange integration	●	●	●
Supply Chain Execution integration	●	●	●
Inforce CRM integration	●	●	●
Industry-specific functionality	●	●	●

* XA Customer can migrate to an Industry CloudSuite, such as CloudSuite A&D, CloudSuite Automotive, CloudSuite Industrial, CloudSuite Fashion, or CloudSuite Food & Beverage

● Yes ● No ● Limited

“

Infor’s unmatched support and industry-specific expertise can make the difference for global organizations that want to stay on top of local jurisdictional reporting and taxation requirements while reducing risk, lowering costs, and reaching top financial performance.”

Mauro Sapiro
Director, ITG

Infor Expense Management

Infor Expense Management (XM) gives you the most configurable, enterprise-class expense solution for managing employee-initiated expenses.

- Allows companies to tailor the solution to meet specific business requirements and to plug into existing back-office infrastructure.
- Provides comprehensive control over employee spending, repeatable documented processes, automated workflow, digital receipt filing, and automated approvals.
- Lowers cost of ownership through pre-loaded common data, business rule templates, a best-practices approach to implementation, and multi-language, multi-currency capabilities.

Roadmap

2015	SPRING 2016	REMAINDER OF 2016	2017
	XM 10.0.3	Xi	Xi
Streamlined guest entry, associate multiple addresses for guests	Expense Report usability enhancements	Google™ for Work API update	Smart Wizard for Expense Reports
Multi-tenant cloud upgrade to Amazon Web Services (AWS)	Security enhancements	Expense Report auto create from Travel Plan	Workflow for Timesheet Implementation Accelerator
Infor SoHo 3.0 user experience updates	XM Reporting enhancements	OCR for receipts	Pre-populated Timesheet Import
Infor Xtreme® customer-requested enhancements	XMDB tool for archiving and purging data, full ETL for custom queries	HTML SAT updates	HTML SAT updates
Quick document approval	HTML SAT updates	Improved cloud integration for XMDB tool, Infor Reporting, Infor Ming.le, and Infor ION	Global compliance and monitoring for VAT, mileage rates, and European per diem rates
Downloadable SAT installer	Polish and Dutch translations	Expense Report and Timesheets connector with Infor CloudSuite Industrial via Infor ION	Additional user experience updates
HTML SAT updates	Mobile iOS 9 support	Native Windows Phone support	Infor Xtreme customer-requested enhancements
Mobile iOS 8 support	SAML 2.0 single sign-on support for AWS cloud	Android™ app update—SAML2 SSO and OS 5 support	Mobile iOS 10 Support
XMDB tool updates for archiving, full load	Expense Report integration with Infor LN via Infor ION	Windows 10 OS support	Mobile Timesheets redesign
Technology platform upgrades	AWS cloud performance and tuning updates	Windows Edge browser support	Mobile Travel Plans
Rerun of failed credit card files	Support for Infor Reporting on AWS cloud	SQL 2014 support	
Offline time and expense entry	Infor Ming.le CE adoption	Mobile Expense Reports entry and approval redesign	
T&E budget controls and reports	Infor ION adoption for AWS cloud		

Strategic Objectives

Bolster functional leadership

Invest in differentiators, including Infor Risk and Compliance, Infor Ming.le social messaging, open travel booking, automatic expense report creation, mobility, and OCR support to become a leader in the travel expense space.

Specialize by industry

Deliver solutions with prepackaged integrations, rules, and content for focused verticals, including financial industries, healthcare, pharmaceuticals, retail, manufacturing, and public sector.

Lower TCO through templates and new architecture

Enable rapid global expansion through Infor Local.ly™ and faster, more efficient deployment through adoption of the Infor 10x technology stack.

Make modernization seamless

Leverage the Infor 10x technology platform, including Infor ION, Infor Ming.le, Infor Business Analytics, and the Infor SoHo Experience to deliver exciting new functionality and automated upgrades for existing and new customers.

10x Highlights

Empower users with a consumer-grade user experience

Infor has invested in making the XM system beautiful and usable by leveraging the Infor SoHO design guide. The entire system has been rethought and redesigned to make document creation and management easier than ever.

Make upgrades more seamless

Move to Infor CloudSuite to reduce the burden of on-premise upgrades and streamline your IT operations and maintenance. Infor manages the environment for you and provides automated tooling for transitioning to the next release.

Move to the future with digital receipts

Leverage the XM Receipt Store to eliminate wasteful and inefficient paper receipts. Users can take advantage of mobile apps, email entry, and other services to make this an easy self-service experience.

New localizations and dual-currency support

The Infor 10x technology stack enables faster, better, and more efficient deployments.

Single currency reporting, T&E budget controls, reporting dashboards, and system administration wizards

Leverage enhanced reporting capabilities, targeted budgeting and planning, increased visibility, and configurable controls with low IT involvement.

Languages

English	•	Swedish	•
French	•	Dutch	•
German	•	Polish	•
Italian	•	Japanese	•
Portuguese (Brazil)	•	Korean	•
Russian	•	Simplified Chinese	•
Slovak	•	Thai	•
Spanish	•	Traditional Chinese	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

T&E budget controls	Proxy updates	Country sets—United Kingdom, France, Spain, Brazil
Consumer-grade user experience	Guest address consolidation	HTML System Admin improvements
Infor ION—ERP connector updates	Sunshine Act/Stark Law reporting	System Admin wizards
iPhone® native app	VAT bulk update/copy	Infor Ming.le adoption
Android native app	Configurable email/print templates	Infor Risk and Compliance
iPad® native app	Templates—Healthcare, Finance, Public Sector	

10x Common Component Adoption

Integrations

Lawson

SunSystems

Infor CloudSuite Industrial (SyteLine)

Infor Risk and Compliance

Infor Reporting

Infor ION

Infor Ming.le

New Localizations

England, France, Western Europe

Czech, Slovak, Eastern Europe

Brazil, Central America

China, Japan, Korea, Thailand

Russia

Australia, New Zealand

Mobile

Continue to leverage mobile technology for iPhone, iPad, and Android native apps

Analytics

Infor Risk and Compliance integration for 100% automated audit

Budget remaining vs. actual spend

Budget spend by vendor (air, rail, hotel, car)

Spend by corporate travel agency vs. outside

Suspicious, duplicate, out-of-policy expenses (Infor Risk and Compliance)

Specialized analytics by industry

Add meetings, travel, and expense insights for total cost analysis

Microverticals and Industries

Healthcare

Pharmaceuticals

Public Sector

Financials

Professional Services/Consulting

Hospitality and Gaming

Higher Education

Retail

Manufacturing

Infor Expense Management: Why Upgrade?

CAPABILITIES

	XM 8.x	XM 10.x
Cloud or on-premise available	●	●
Native iPhone, iPad, and Android applications	●	●
Free digital receipts	●	●
World-class user experience	●	●
T&E Budget Controls	●	●
Instrumental on system performance and usage	●	●
Create Time or Expense documents from offline MS Excel® template	●	●
Export system data to Excel	●	●
Quick expense entry on mobile	●	●
Quick expense entry on web	●	●
Guest list improvements	●	●
Hotel Itemization updates	●	●
Ping SAML 2.0 authentication	●	●

● Yes ● No

Infor Lawson Financials and Supply Management

In today's fast-paced, changing world, it's critical to keep your systems current. Which is why Infor has made significant investments in evolving the Infor Lawson® suite over the last five years—greatly enhancing what you have today, and delivering new capabilities that can help your organization be ready for tomorrow.

- Provides transparency of business, strengthens financial discipline, and helps improve business processes and reduce costs.
- Comprehensive, integrated information, turnkey analytics and reporting, and packaged, contextual solutions scale to meet growing business needs and are flexible and easy to use.
- Covers full cycle of source to settle, from RFX, to contract, to requisition, to purchase order, and payment.
- Industry-specific functionality and a commitment to open standards, for greater flexibility and lower cost of ownership than competing systems.

Roadmap

2015		2016	
Infor CloudSuite powered by Lawson v10	Global HR and Talent Management (with Benefits and Absence Management v11)	Next-Generation Infor CloudSuite powered by Infor Xi	New Global Ledgers
Infor 10x	Next-generation HR experience	Next-generation UI	Embedded, pervasive analytics
		Role-based Home Pages	Open stack
			HTML5

The value of modernizing Languages

Lower total cost of ownership

By moving to the Infor Cloud, you will be able to reduce the burden of managing your on-premise environment, increase security, and reduce operational costs.

Modernize finance and procurement capabilities

Next-generation capabilities allow you to better address key pain points within your finance, accounting, procurement, and supply chain operations. This includes: global expansion of operations; world class budgeting and planning capabilities that are tightly integrated with finance functions; automating key processes, such as accounts payable invoice processing; enhancing workflow and collaboration capabilities; and transforming the user experience to make the solution easier to use and deploy.

Make upgrades almost seamless

With a cloud-based solution, you can streamline your IT operations and reduce your need to manage complex IT infrastructure, such as with applying patches and performing regression testing. Infor manages the environment for you and provides automated tooling for transitioning to the next current release.

Arabic	•	Latvian	•
Danish	•	Lithuanian	•
English	•	Norwegian	•
Estonian	•	Portuguese (Brazil)	•
Finnish	•	Spanish	•
French	•	Swedish	•
German	•		

Industries

	Americas	EMEA	APAC
Financial Services	•	•	•
Healthcare	•	•	•
Hospitality	•	•	•
Professional Services	•	•	•
Public Sector	•	•	•
Retail	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Enhancements

New Products

Accounts Payable Invoice Automation

Cash and Treasury Management

Close and Reconciliation Management

Contract Management

Global Human Resources (including new absence and benefits functionality)

Recall Management

Strategic Sourcing

Talent Management

Finance Features

Accounts Payable

- Advanced Discount Options allowing users to set up multiple terms for one payment
 - AP178 now allows processing by Company Group
 - Supplier Invoice, Location, and AP Payment Triggers needed for ION Process
 - International address formats for Customer and Vendor
 - Vendor certification data and status
 - Multiple tax withholding options
 - Process level status for company mergers
 - Support Vertex O Series
 - Comments for cash reconciliation transactions
 - Allow Service Agreements to be invoiced and paid before the Effective Date
 - Allow auto-numbering of transactions in cash book
 - Bank Statement Reconciliation flag for Cash and Treasury
-

Accounts Receivable

- CB User Fields for AR to help facilitate easier reconciliation of cash transactions
- AP178 now allows processing by Company Group
- Added Customer Bill to AR90 and AR251
- AR Statements (AR150) for Swedish requirements

- Support Vertex O Series
 - AR Company, Process Level audit records
 - Due Date option for Interest Invoices
 - Long Legal name for Company searching
-

Lease Management

- LM Audit Analysis Report (LM278) generates an audit report for any of the analysis types in a single job
 - Added Net Present Value detail to Lease Projections Report
 - Lease Management transaction audits
-

Asset Management

- Location (AM07) and Quick Addition (AM20) now stores an asset's coordinates to support mobile device mapping and other GIS applications
 - Multi-year Activity Reconciliation Report
 - Below Zero Depreciation
 - Assets List Views
-

Invoice Matching

- MA90.x will now display the Description for all PO or Invoice Items
-

Grant Management

- Attributes added to GM Multi-Funded "Grants" for processing, analysis, and reporting
 - Grant Expenditure Allocation takes into account grants that require matching of sources
 - Expenditure Allocation can be run by invoice date or posting date
-

Supply Chain Features

Procurement

- Prevent requisition release if Vendor Minimum is not met, or Lifetime Max exceeded
 - Enforce buyer limits on service agreements
 - Increase RMA field size to 64 characters
 - Ability to use Vendor Attributes when interfacing Purchase Orders
 - Enhanced support for bill only Purchase Orders
 - Bill Codes on Purchase Order
 - Bill Only Job Filters on PO Receiving File Create and PO Interface form Lawson Applications
 - Indicate Line Number for Error on Vendor Agreements
 - Added Early Delivery Date and Vendor Attribute Expanded Reference Number on the PO Receipt
 - Auto update (substitute) Vendor Item on PO in Transmitted PO Acknowledgment
 - Requisition to Payment Contextual App
-

Inventory

- Configure to Bypass UOM Edits on Item Master
 - Dressing Option to Item Master Usage Identifier
 - CSV Item Master Important file layout changes
-

Requisition Center

- Internet Explorer 10
 - Bill Only support
 - Allow multiple URL attachments
 - From location in search results
 - Google Chrome on Windows and Apple OS X
-

MSCM

- Deliver and get single signature
- Deliver shipments picked in a WMS or WH

10x Common Component Adoption

Integrations

Infor Enterprise Asset Management

Infor d/EPM

Infor Risk and Compliance

Infor Distribution SX.e

Infor Public Sector Suite (Hansen)

Infor Expense Management

Infor Supply Chain Execution

Localizations

Germany

Sweden

Norway

Brazil

Denmark

Canada

United Kingdom

Spain

Finland

Mexico

Mobile Applications

Assets

Inventory

Mobile In Basket

System Mobile Monitor

Requisitions

Financials

Projects and Grants

Analytics

Financial Management Analytics

- General Ledger
- Strategic Ledger
- Payables

Project Accounting Analytics

- Project Accounting
- Grant Management

Supply Chain Analytics

- Spend
- Buyer/Supplier Performance
- Inventory
- Requisition

Human Capital Management Analytics

Industry-specific Analytics

Healthcare Financial Management Analytics

Healthcare Project Accounting Analytics

Healthcare Supply Chain Analytics

Microverticals

Healthcare

Public Sector

Professional Services

Financial Services

Retail

Non-Profit

Restaurants

Grocery Chains

Quick Serve

Technology components

Infor BI

Infor Ming.le

Industry Support

Healthcare

Public Sector

Professional Services

Financial Services

Banking

Retail

Major Release in 2016

New Global Ledger

Role-based Homepages and Workflow

In-memory technology

Java technology and applications

HTML5 user interface

Infor Lawson Financials and Supply Management: Why Upgrade?

CAPABILITIES

	v9 On-premise	v10 On-premise	Cloud
Deployment	●	●	●
Included in CloudSuite™ Corporate, Healthcare, and Public Sector	●	●	●
Extensive enhancements to all areas of the product across Financials, HR, SCM	●	●	●
New languages added/language support	●	●	●
New country support	●	●	●
New Global Regulatory Reporting support (IFRS, SEPA)	●	●	●
New integrations to extended functionality—d/EPM, Infor Risk and Compliance	●	●	●
New products including: AP Invoice Automation, Cash and Treasury Management, Close and Reconciliation, Recall Management, Strategic Sourcing, Contract Management, Global HR, Talent Management, Dynamic Enterprise Performance Management	●	●	●
10x technology adoption:			
• Social Collaboration (Infor Ming.le)	●	●	●
• Infor ION	●	●	●

● Yes ● No

Infor SunSystems

Infor SunSystems delivers integrated financial, purchasing, inventory, and sales management paired with social business, analytics, and in-context business intelligence.

- Optimize IT with multiple deployment options.
- Gain flexibility with web and mobility solutions.
- Drive peak performance and deliver results with self-service planning, budgeting, forecasting, and reporting tools.
- Get real-time financial data and reports delivered anytime, anywhere, on any device.
- Extend applications with Infor ION and 10x technologies.

Roadmap

2014		2015	2016
<p>SunSystems Core</p> <ul style="list-style-type: none"> • Unicode enablement of business unit database • Extended analysis • Enterprise data management (EDM) • SunSystems reporting services enhancements • Business unit administration updates • Browser-based data dictionary editor 	<p>User Experience</p> <ul style="list-style-type: none"> • Modern, browser based UI (HTML5) • Web user interface customization • Secure, contextual URL linking <p>Integration updates</p> <ul style="list-style-type: none"> • CPM , EAM, Inforce/SFDC, and Infor Ming.le <p>Tech stack</p> <ul style="list-style-type: none"> • Single-tenant cloud deployment • Full support of Infor Business Context (IBC) Messaging 	<p>SunSystems Core</p> <ul style="list-style-type: none"> • Financial calendars • Updated look and feel to bring compliance with new H&L SoHo guidelines • Google Web Toolkit (GWT) update to HTML5 <p>Integration updates</p> <ul style="list-style-type: none"> • Infor Document Management (IDM), XM, and EAM 	<p>SunSystems Core</p> <ul style="list-style-type: none"> • Static data onboarding updates • SunSystems home pages—personalization of UI • Currency rate types • Ledger import performance <p>Integrations</p> <ul style="list-style-type: none"> • Infor ION Business Vault and Infor Operational Reporting

Strategic Objectives

Bolster SunSystems' core feature set

Provide high priority features requested by the customers and the broader marketplace to ensure a compelling upgrade destination for previous release groups. Enrich current feature set for today's complex commercial environments.

Specialize by industry

Engineer industry suites with pre-packaged integration, role-based business process flows, and analytic content for focus verticals, particularly Hospitality and Hotels, Not for Profit and Aid agencies, Financial Services and Insurance, and Oil & Gas (upstream).

Expand globalization

Deliver tools that help organizations maintain compliance with changing local requirements. New translation localization in Arabic and Hindi (including Right-to-Left, Hijri calendar), Arabic-Indic numerals.

Enable adoption of high-value extension applications

Provide high value expansion opportunities for customers with ION-based packaged integrations to EAM, BI, Business Vault, Inforce and Salesforce, and Infor Risk and Compliance, and more.

Make upgrades seamless

Enable upgrade opportunities on the latest version of SunSystems and Infor CloudSuite offerings.

10x Highlights

Clear, intuitive, beautiful, easy to navigate user interface

Make the application easier to learn and use, reducing need for user training.

Expanded ION integrations to power SunSystems and cross-application workflows and event management

Proactive and preemptive control and foresight across application process flows.

Infor Ming.le and in-context queries OneView for BOD timeline

Clear, supporting insight and links to additional information at the direct point of decision, a compelling new solution capability for mid-market firms looking to grow.

Drill back from queries and Infor Ming.le social feed

From queries, drill directly back to source transaction and take immediate action—insight, action, and results.

Languages

Arabic	•	Polish	•
Czech	•	Portuguese (Brazil)	•
English	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Greek	•	Traditional Chinese	•
Hindi	•	Turkish	•
Italian	•	Vietnamese	•
Japanese	•		

Industries

	Americas	EMEA	APAC
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Infor Ming.le enablement for business collaboration

Full implementation of Infor Business Context (IBC)—new for SunSystems Control Desks

Contextual, cross application BI

Unstructured process enablement to engage with non-financial colleagues

Drill back from embedded BI to SunSystems

Auto balance by analysis code (e.g., project code, cost code, etc.) and by Version 4 currency code

Graphically track key data via Social Objects for realtime event updates

Drill back to Journal detail lines for ION Approval

Enhanced project accounting capabilities

Flexible, centralized control of key master dataEnhanced branch accounting capabilities for flexible multi-currency environments

Multi-currency functionality extended on fourth currency and daily rates

Compliance for regional regulatory updates, including China, India, Malaysia, and Portugal

Infor Support Assistant (ISA) for more proactive management of system support

Secure, contextual URL linking from web client to documents and applications

Latest technology platform adoption

Web user interface customization

Security resilience and scalability improvements

Unicode Business Unit database enablement for reduced global deployment TCO

Business Unit Administration improvements

SunSystems Connect XML payloads (SSML) via Infor ION

Right-to-Left for Arabic Hijri calendar

Utilize Infor ION to manage key master data across enterprise

Financial Calendars for extended integrations, including BI

Web enablement or Transfer desk, User Manager (Security Console)

Extended analysis capabilities allow you to view your business by additional criteria that you define giving you project based, grant based, property based views as required of your business in real-time whenever you require them

10x Common Component Adoption

SunSystems Integrations

Infor d/EPM

Infor Risk and Compliance

IDM

Expense Management

Infor Lawson

Business Vault

Business Intelligence (BI)

Inforce (Salesforce)

Enterprise Asset Management

Mobile

Mobile SunSystems

Query & Analysis

Infor ActivityDeck

Inforce

Q&A BI Dashboards

Technology Stack

Infor Ming.le

Context (IBC and Drillback)

Content

Infor ION (Workflow, Events, Integration)

Contextual webparts

Infor Ming.le Streams

Analytics

Financial Management Analytics

Project Accounting Analytics

New Localizations

Russian

Turkish

Czech

Greek

Vietnamese

Chinese

Microverticals

Hospitality (Hotels)

Not-for-Profit (Aid)

Financial Services (Insurance)

Oil & Gas (Upstream)

Professional Services Organizations

Infor SunSystems: Why Upgrade?

CAPABILITIES

	Old Versions	SunSystems 10x	CloudSuite Business
Core Financial Management and Order Fulfillment	●	●	●
Enterprise Data Management	●	●	●
Supply Chain Management	●	●	●
Human Resource Management	●	●	●
Infor Ming.le enabled for a modern user experience	●	●	●
ION enabled	●	●	●
ION Workflow and Event Management	●	●	●
Customer Relationship Management (Sales, CRM)	●	●	●
Customer and Vendor Portals	●	●	●
Analytic Packs	●	●	●
E-commerce	●*	●*	●
Project Management	●*	●*	●
Service Management	●	●	●

* Partner Solution Available

● Yes

● No

“

The lightweight, easy to install and configure Infor ION produced a quick return on investment; ION ensures that our applications operate together seamlessly to execute business processes.”

John Vaughan
Senior Vice President and CIO, Pride Industries

Infor Customer and Marketing Management

Infor Customer and Marketing Management provides organizations with a complete view of their customers at every stage in the marketing and sales cycle.

Using customer relationship management (CRM) and marketing management solutions together helps align the sales and marketing departments, leading to better real-time information sharing, shared strategy, and more effective marketing and sales campaigns.

- Robust CRM tools help drive new business and deliver an exceptional customer experience.
- Sophisticated marketing resource management tools for planning, executing, and monitoring multi-channel marketing campaigns.

Infor Customer Relationship Management

10x Highlights

Complete CRM out-of-the-box

Give users the tools to manage sales pipeline, drive opportunities to close, have visibility across sales, and manage leads, opportunities, and activities from anywhere.

ION enabled

Integrate front-office CRM and back-office ERP solutions as well as other Infor applications.

Modern look and feel

Deliver a user experience that help users work faster and smarter.

Advanced analytics

Provide standard, out-of-the-box CRM reporting and list management capabilities, interactive analysis tools, and specialized business intelligence.

Mobility

Streamline the mobile experience by extending rich functionality to smartphones and tablets, with native device features such as mapping, dialing, and email.

Marketplace for connected solutions

Accelerate productivity with add-ons and trusted partner solutions with Infor Marketplace.

Configure, personalize, and customize

Offer flexible and robust configuration capabilities, such as sophisticated security, advanced process automation, and flexible deployment options to allow users to create dynamic, personalized user experiences.

Languages

English	•
French	•
German	•
Italian	•
Russian	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Construction	•	•	•
Distribution	•	•	•
Financial Institutions	•	•	•
Healthcare	•	•	•
Hospitality	•	•	•
Manufacturing	•	•	•
Professional Services	•	•	•
Public Sector	•	•	•
Retail	•	•	•
Transportation	•	•	•

10x Core Features

Redesigned User Interface

SoHo User Experience

Purpose-built applications

Contextual menus

Social CRM

Social Profile

Social Buzz

Social Timeline

Next Generation Features

Deployment flexibility (cloud, on-premise, mobile-only)

Multiple attendees per activity

Enterprise Integrations

Salesfusion integration

ION-enabled integration to Distribution SX.e, Distribution A+, CloudSuite Industrial (SyteLine), LN, M3, LX, ISM, XA, and more

Sync for Gmail

Xbar for Microsoft® Outlook®

Mobile Innovations

Groups lists with detail layouts

Quick action menus

Flattened detail view

Embedded KPIs

Infor Marketing Management

Strategic Objectives

Reinvent the user experience and business processes

Hone base configurations to enable faster deployments and time to value.

Specialize by industry

Offer customers compelling opportunities to upgrade to an evolved solution that features flexible deployment options in the cloud and mobile applications.

Improve business decision making

Provide users with actionable insight that help them make more informed decisions and strategically prioritize their business objectives.

Languages

Chinese	•
Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese (Brazil)	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Redesigned User Interface

SoHo User Experience

Epiphany context applications

Redesigned product pages

10x Highlights

Ming.le adoption

Epiphany Marketing-specific context applications allow access across applications.

Modern look and feel

Delivers a completely reinvented user experience.

Redesigned homepage

Provides a quick view of important areas across the application.

New functionality for charts

Charts are very interactive for ease of use.

New functionality for reports

The most frequently used reports have been fully redesigned and updated for greater usability.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Social CRM

Social Data Advisor

Next Generation Features

Big Data integration

Integrations

Infor e-Commerce

Innovations

Expanded Infor Ming.le adoption

Infor Dynamic Enterprise Performance Management

Infor Dynamic Enterprise Performance Management™ (Infor d/EPM™) operates across the complex web of your enterprise systems to deliver a real-time, single version of the truth with integrated analytics, financial performance management, and compliance tools.

Roadmap: Infor d/EPM

2016

- Workbook paradigm for Budgeting and Planning
- Public sector functionality, including Decision Packages
- Workbook Wizard for configuring workbooks
- Rich text and document attachments
- Capital planning capabilities
- IFRS Notes package for financial consolidation
- Additional functionality for healthcare organizations

Roadmap: Infor BI

2016

- New self-service Visualizations
- Application Modeling Service
- Fully integrated self-service BI for multidimensional and relational data
- In-context BI self-service
- Instant DataLinks
- Proactive BI

Roadmap: Compliance

2016

- Financials (FSM) Insights
- Global trade compliance (ITAR and EAR Insights)
- Compliance analytics powered by Infor BI
- Momentum Insights
- Privileged Identity Insights
- Incremental extraction

Strategic Objectives

Typical analytics and business performance management architectures are fragmented and siloed. Infor d/EPM brings all these fragments together on one platform, making it easy to connect business performance with business planning, understand risks, and drive business improvement. Users can access Infor d/EPM from mobile devices, Microsoft Office, Infor Ming.le, or in-context of their enterprise applications. Rich business information flows from Infor and other business applications into Infor d/EPM via predefined integrations with Infor ION and the Infor ION Business Vault, or point-to-point integrations. Infor d/EPM also offers a choice of cloud, on-premise, or hosted deployment.

Benefits

Use a single source of the truth

Allows companies to see all their data, from Infor or non-Infor systems, in one place, no matter where it resides and use it for management reporting, analysis, predictions, budgeting, planning, and consolidation.

Enable real-time decision-making

Because users can see budgets, actuals, and forecasts in the same window as ERP transactions, they can better understand the reasons for deviations or the impact of budget changes before taking action.

Allow forecasting on the fly

Easily adjust plans to accommodate any change in business conditions.

Deliver mobile connectivity and a beautiful, common user interface

User experiences are more enjoyable and provide access to systems and information anytime, from anywhere, on a desktop, laptop, tablet, or smartphone.

Strategic Capabilities

Financial Performance Management

A single application meets all the users' budgeting, planning, and forecasting needs; operationalizes their strategic plans; and seamlessly consolidates multiple sets of books.

Includes:

- Budgeting & Planning
- Financial Consolidation
- Strategy Management

Analytics

Deliver insights into the performance of key business areas, such as talent, supply chain, production operations, and sales. Analytics are powered by the Infor BI platform, which seamlessly provides analytical and detailed reporting; governed data discovery and self-service for analysis and dashboards; predictive analytics and business modeling for what-if analysis; and detailed planning, financial, and operational data in a browser or on mobile devices.

Includes:

- Self-service BI
- High-value KPIs
- Industry data models
- Role-based dashboards and embedded analytics components
- Management and detailed reporting
- Industry-specific analytics
- Mobile BI

Risk and Compliance Monitoring

Proactively monitors internal controls for process anomalies and segregation of duty (SoD) violations. Dashboards enable intuitive risk impact analysis of all application process exceptions and SoD violations.

- Process Insights: Application process monitoring for Procure to Pay, General Ledger, Order to Cash, Inventory, Payroll, and other microvertical processes
- Security Authorization Insights: Segregation of Duties (SoD) monitoring, user access monitoring and provisioning, and user access certification management
- Master data and Configuration monitoring

Language Support

	Financial Performance Management	Analytics	Infor BI platform	Compliance
English	•	•	•	•
Czech	•	•	•	
Dutch	•	•	•	
Danish	•		•	
Finnish	•		•	
Norwegian	•		•	
Swedish	•		•	
French	•	•	•	•
French Canadian	•		•	•
German	•	•	•	
Italian	•	•	•	
Japanese	•	•	•	
Korean	•		•	
Malaysian	•		•	
Thai	•		•	
Vietnamese	•		•	
Portuguese (Brazil)	•	•	•	•
Russian	•	•	•	
Polish	•		•	
Simplified Chinese	•	•	•	
Spanish	•	•	•	

Industries

	Financial Performance Management	Analytics	Compliance
Aerospace & Defense	•	•	•
Distribution	•	•	
Equipment	•	•	
Fashion	•	•	
Financial Services	•	•	
Food & Beverage	•	•	
General Services	•	•	•
Healthcare	•	•	•
Hospitality	•	•	
Industrial Manufacturing	•	•	
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Infor d/EPM: Why Upgrade?

CAPABILITIES

	CPM 10.4.x	d/EPM 11.x
Budgeting & Planning	●	●
Flexible Planning Cycles	●	●
Extendable through Sub-plans	●	●
Enhanced Workforce Budgeting	●	●
Strategy Management	●	●
Financial Consolidation	●	●
Capital Planning	●	●
Allocations/Cost Accounting	●	●
Mobile and Browser Dashboards	●	●
10x Technology Adoption:	●	●
• Social collaboration (Infor Ming.le)	●	●
• Infor Business Vault	●	●
• Single Technology Platform	●	●
• In-memory database	●	●
• Integrated Reporting & Analysis	●	●
• Industry-specific functionality (Public Sector, Healthcare, others)	●	●
• Self-service BI	●	●
• Relational reporting through DataLinks	●	●
• In-context BI	●	●

● Yes ● No

Infor Risk and Compliance

Infor Risk and Compliance (Approva) version 10 provides powerful controls monitoring to discover exceptions and violations across key enterprise applications. The latest release offers improved performance, an intuitive user experience, enhanced reporting, and new analytic dashboards to improve visibility into risks.

- Execute repeatable and reliable processes to meet the control aspects of Governance, Risk and Compliance (GRC) requirements.
- Out-of-the-box content monitors and correlates all four control types for multiple applications and all major business processes.
- Drives measurable business value by automating the way organizations identify and manage access rights across business applications.
- Proactively monitor systems for transaction process anomalies and segregation of duty (SoD) control violations. Dashboards enable intuitive risk impact analysis of all application process exceptions and SoD violations.

Roadmap

2014	2015	2016
10x	Xi	Xi
Inventory Insight	Infor Lawson Xi Insights	Cloud enhancements
OFAC Insight	ITAR Insights	Rules content
FISMA	Infor Risk and Compliance Analytics	Studio enhancements and Infor Insights enhancements
ADA Section 508	On-demand extraction	New SAP and Oracle adapters
Improved business analytics	New capabilities for SAP and Oracle	SAP and Oracle Insight enhancements
New Infor ION, SAP, Oracle adapters		Privileged Identity Insights
Insight enhancements		Federal Financial Management Insights

Strategic Objectives

Further functional leadership in continuous monitoring

Provide a competitive product and grow in global markets.

Specialize by industry

Deliver configuration packs equipped with industry-specific regulatory and compliance requirements.

Make modernization seamless

Improve technology critical to integration, process automation, analysis, and user experience by adopting Infor technology platforms, including ION, Infor Ming.le™, and Analytics.

10x Highlights

Add additional governance, regulation, and compliance capabilities and analytics

Gives the users broader insight and analytics across the organization.

Vertical market enhancements

Addresses industry-specific regulatory and compliance requirements. Promotes ease of adoption and accelerated implementations.

New insight modules

Provides greater flexibility around navigation and data discovery.

Mobile and browser interfaces

Gives users the ability to proactively monitor risks with mobile continuous monitoring.

Languages

English	•
---------	---

Industries

	Americas	EMEA	APAC
Automotive & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Application security and access monitoring

- Authorizations Insight
- User Activity Insight
- Access Manager
- Certification Manager

System configuration and master data monitoring

- Configurations Insight

Transaction monitoring platform

- Procure to Pay Insight
- General Ledger Insight
- Order to Cash Insight
- Payroll Insight
- Inventory Insight

Integration adapters and tools

- SAP Adapters
- Oracle Adapters
- PeopleSoft Adapters
- Lawson Adapters
- Legacy data extractor
- Portable data extractor

Development tools

- Continuous Monitoring Studio
- IDM Integration Kit
- GRC Integration Kit

10x Common Component Adoption

Integrations

Infor Lawson

Infor LN

Infor SunSystems

Infor M3

SAP

Oracle

PeopleSoft

Technology

ION

Infor Ming.le

ION Business Vault

Infor Reporting

Process Automation

Business Intelligence

Analytics

Violation analytics

Exceptions analytics

Microverticals

Healthcare

Public Sector

Retail

Hospitality

Manufacturing

Infor Risk and Compliance: Why Upgrade?

CAPABILITIES

	4x and 6x	10x
FISMA and ADA 508	●	●
Language support—adding five languages	●	●
Resume stopped or failed extractions	●	●
Support for Virtual Machine (VM) installations	●	●
MS SQL Standard Edition support	●	●
Fuzzy rules use SQL Enterprise, MDS for evaluations	●	●
Fuzzy Match Min/Max thresholds	●	●
Infor Ming.le Foundation	●	●
Infor SoHo styling	●	●
Access Manager for Oracle RBAC write-back	●	●
New Insights for Infor Lawson and Infor ERP	●	●
New Reports for Infor Lawson and ION Authorizations Insight	●	●
Stop and restart long running tasks	●	●
Performance improvements—multi-threading	●	●
Expanded web browser support	●	●

● Yes ● No

Infor EAM Enterprise

Infor EAM Enterprise is the most configurable asset management solution available for improving capital asset management.

- Delivered as target industry editions or as a scalable, generic asset management system.
- Scales with a company, as it grows, and works with other best-of-breed applications and tools.
- Supports the tools that people use every day—smartphones, tablets, laptops, and multiple browsers.

Roadmap

2014	2015	2016
Federal Information Security Act and 508 compliance	Enterprise database (EDB) support	Asset scheduling
Mass Transit Edition II	Internet of Things	Case management
GIS Evolution	Building Information Model	Facilities metrics dashboard
Advanced reliability centered maintenance	Inventory optimization	Quality of service survey
EAM Analytics		Contractor portal
Linear Asset update		Usage monitoring
Embedded search		
Management of change		

Disclaimer: This roadmap reflects the direction Infor may take with regard to the products or services described herein, all of which is subject to change without notice.

Strategic Objectives

Lower total cost of ownership

Industry-specific content packs minimize customization and time to deployment, increasing competitiveness and lowering total cost of ownership in a rapidly changing and highly regulated environment.

Specialize by industry

Deliver industry-based configurations for target verticals including Infor EAM Healthcare Edition, Infor EAM Enterprise Edition, Infor EAM Hospitality Edition, Infor EAM Airport Edition (partner delivered), Infor EAM Radio Asset Edition (partner delivered), Infor EAM Oil & Gas Edition, and Infor EAM Transit Edition.

Enable adoption of high-value extension applications

Provide Infor ION-based packaged integration to Infor hub solutions, including LN, Infor CloudSuite Industrial (SyteLine), M3, and Lawson, as well as packaged integrations to Oracle and SAP.

Make modernization seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features pre-defined industry content packs, mobility, a new user experience featuring HTML5, zero downtime upgrades, Asset Performance Management, Energy Management, Calibration Reliability Management, and GIS.

10x Highlights

Workspace adoption

Delivers in-context business intelligence and support for single sign-on.

Modern look and feel

New user experience in HTML5 provides an entirely modernized user experience.

Infor ION support

Integration connectors and, Infor ION toolsets make it possible to easily extend core ERP deployments with EAM and achieve one single point of view of underlying business data in role-based business process flows.

Industry-specific configuration packages

Packaged solutions provide out-of-the-box functionality for specific industry needs and challenges, allowing customers to deploy a more robust solution quickly and efficiently and capitalize on industry-specific upgrades over time.

Mobility

Supports common mobile device platforms.

Energy performance management

Manage the entire cost of operations with ease and monitor in real-time.

Languages

Dutch	•	Norwegian	•
English	•	Portuguese (Brazil)	•
French	•	Russian	•
German	•	Simplified Chinese	•
Italian	•	Spanish	•
Japanese	•	Swedish	•

Note: Other languages supported by local partners.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Oil & Gas	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Energy Performance Management

Emission factors

Organization hierarchy

Energy reduction targets

Energy reduction projects

Project dashboard

Company emissions dashboard

Reliability calculations

Laplace time-series

Crow-AMSAA

Contract Module

Customer

Rental

Invoice and invoice process

Oil and Gas

Asset inventory take

Lock-out

Tag-out

Part failure

Innovation

Zero downtime upgrade

EAM as a web part

Enforce management of change (MOC)

Reduce downtime

Promote operational excellence

Manage asset life cycle

Publicly Available Specification (ISO 55000)

Policy

Strategy

Objectives

HTML5

Custom events extensibility

Cross-browser support

Dynamic start center

ION

Work-shift master BOD

Invoice BOD

Customer BOD

Employee work-time BOD

Hospitality Edition

Custom events extensibility

Vehicles

Rooms

Facilities

Permits

Hazards records

Safety records

Isolation points

Work order permits

10x Common Component Adoption

Integrations

Infor Lawson

LN

Infor CloudSuite
Industrial (SyteLine)

Infor Adage

Infor ION

Infor XA

Infor LX

Infor Ming.le

SAP

Oracle

SunSystems

New Localizations

Sweden

Norway

Russia

Mobile

Apple, Android, and Windows support

Analytics

Infor BI toolset support

Microverticals

Pharmaceuticals

Discrete Manufacturing

Airports

Hospitality

Healthcare

Radio

Mass Transit

Oil & Gas

Infor EAM: Why Upgrade?

CAPABILITIES

	Old Versions	EAM v11.x
Asset, Work and Preventative Maintenance Management	●	●
Inventory and Procurement Management	●	●
Manages linear, point, component, and asset hierarchy	●	●
Complete globalization capability in single instance	●	●
Infor ION enabled	●	●
Infor Ming.le enabled for a modern user experience	●	●
Multi-browser support	●	●
Vertical configurations	●	●
Industry CloudSuite integration	●	●
Mobile support on iOS, Android, Windows	●	●
Advanced Asset Performance Management	●	●
Modern shift scheduling and inspection management	●	●
Infor Education support	●	●
Energy Performance Management	●	●

● Yes ● No

Infor Configure Price Quote (CPQ)

Infor CPQ is a complete configuration-price-quote application that provides discrete manufacturers and distributors with an intuitive, fast, accurate, and complete process to increase sales, decrease costs, and differentiate their brands in the marketplace.

- Stand out from the competition at the dealer, in the showroom, or in any selling channel by transforming the customer buying experience with web-based, real-time visualizations of products and dynamically created sales portals, warranties, and other sales deliverables.
- Collaboratively create quotes between dealers, distributors, and manufacturers with calculated costs, variable discounts, and prices. Sales representatives become instant product experts with mobile access to detailed product information and specifications, and an inherent guided selling approach for error-free quotes.
- Lower cost of ownership through pre-loaded common integrations, business rule templates, a best-practices approach to implementation, and multi-language, multi-currency capabilities.
- Have one version of the truth with centralized product rules and assets across all applications and benefit from CPQ's enterprise-wide integration with a single configurator for sales, engineering, and manufacturing.
- Improve the manufacturing and distribution processes with accurate orders and automatically produce a seamless flow of information from quote to order with a configurator that easily integrates with ERP, CRM, and e-commerce systems.

Roadmap

2014	2015	2016
V8.1	8.1c	9.0
Globalization—9 languages	Visual catalog and quote/order level configuration	Cloud omni-channel sales management
New Admin platform	Personalized user experience	Rules-driven business logic
Infor ERP integrations	Cloud-based configurator and 2D design	Additional Infor ION-enabled integrations

Strategic Objectives

Lower total cost of ownership

Centralized product rules reduce development and maintenance issues, improving total cost of ownership. This helps ensure that the requested configuration can be built, which reduces the time to market for marketed, sold, manufactured, assembled, distributed, kitted, and configurable products.

Support global expansion

The product user interface is localized in 10 languages.

Enable adoption of high-value extension applications

Customers can implement packaged integrations to Infor hub solutions, including Infor LN, Infor CloudSuite Industrial (SyteLine), M3, and XA, to take advantage of CPQ capabilities.

Simplify the upgrade process

Customers can easily and efficiently upgrade through certified integrations to Infor ERP environments.

10x Highlights

New ION integrations to extension apps

Infor ION integrations provide a more compelling extended suite with a less risky, lower cost way to take advantage of existing ERP, CRM, and e-commerce infrastructure.

New, modern user experience

The reinvented user experience provides a completely modern solution, while delivering more robust functionality through visual 2D and 3D product configuration and simplified rules creation.

Mobile interface

The mobile interface provides easy centralized rollout of price changes, new product introductions, and end of life closeouts, with flexible distribution options by selling channel.

Expanded languages and localizations

More languages and localizations help support customer growth imperatives around the world.

Languages

Dutch	•	Japanese	•
English	•	Portuguese (Brazil)	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•	Traditional Chinese	•

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Sales

Error-free quotes

2D and 3D product visualization

Rendered photo-realistic visualizations

Generate dynamic proposals and warranties as Microsoft Word documents

Calculate costs, discounts, and prices

Web-enabled sales interface

Manufacturing

Centralized rules development

Dynamic Bill of Material (BOM) and Routing

Integration to Infor and non-Infor ERP systems

SoHo User Experience

Engineering

Reduce time to market for prototypes

CAD models and 2D drawings

Manufacturing outputs, such as 3D Print

Distribution

Efficient catalog searching

Multi-channel quoting and ordering

Kitting and light assembly for solution selling

Flexible promotion management capabilities

10x Common Component Adoption

Integrations

Infor LN

Infor CloudSuite Industrial (SyteLine)

Infor M3

Infor XA

E-commerce

Oracle® EBS

Microsoft Dynamics AX

New Localizations

Brazil

Italy

Germany

Chinese—Traditional

Chinese—Simplified

French

Spanish

Portuguese

Japanese

Dutch

Microverticals

Specialty Vehicles

Heavy Equipment

Windows & Doors

Furniture & Fixtures

Instruments & Controls

Medical Devices

Metal Fabrication

Distribution

Fashion Embellishments

Discrete Manufacturing

Infor CPQ: Why Upgrade?

CAPABILITIES

	Old Versions	CPQ 8.1	CloudSuite CPQ
Product Configurator	●	●	●
• Configurable UI	●	●	●
• Multi-language (10)	●	●	●
• Usability and integration improvements	●	●	●
Sales Portal	●	●	●
• Order level configuration	●	●	●
• Kitting and split lines	●	●	●
• Advanced visual catalog search	●	●	●
• Multi-language (10)	●	●	●
• Direct email of quote/proposal	●	●	●
• Streamlined administration	●	●	●
2D Design Automation	●	●	●
• Modeling and international improvements	●	●	●
Document Automation	●	●	●
• Modeling and international improvements	●	●	●
3D Design Automation/CAD Management	●	●	●

● Yes
 ● No
 ● In Progress (February 2016)

Infor PLM Accelerate

Infor PLM Accelerate is a full-featured, highly scalable, flexible and secure product lifecycle management (PLM) solution that is built on industry best practices and seamlessly integrated with Infor ERP solutions for discrete manufacturing. Drives product innovation and unites the entire product lifecycle to create a single view of the truth.

- Single, modern web framework with an open architecture and out-of-the-box solution that provides end-to-end product lifecycle management throughout the enterprise and extended supply chain.
- Highly configurable modeling engine to take out-of-the-box best-practice solution templates and adapt them to your specific business needs.
- Seamless integration with your ERP system and all major CAD solutions eliminates obstacles that can interfere with the efficient use of design information in other business processes.

Strategic Objectives

Lower total cost of ownership

Bolster functional leadership and lower total cost of ownership with expanded globalization; out-of-the-box, industry-specific content that minimizes customization and time to deployment; and flexible deployment options (on-premise, SaaS, or cloud hosted).

Specialize by industry

Deliver industry-based configurations for target verticals in discrete manufacturing, particularly Automotive, High Tech & Electronics, Aerospace & Defense, and Industrial Manufacturing, to enable more robust functionality out-of-the box.

Integrate with high-value extension applications

Provide ION-based packaged integrations to Infor manufacturing hub solutions, particularly LN.

Make modernization seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features ION, Infor Ming.le, mobility, and analytics.

10x Highlights

Workspace adoption and modern user experience

Adds support for in-context business intelligence, single sign-on and pervasive analytics. Modernizes the user experience.

ION Framework support

Delivers deep integration with core Infor ERP hubs

Microverticalization

Contains out-of-the-box functionality for Automotive, High Tech & Electronics, Aerospace & Defense, Industrial Manufacturing industries.

Languages

English	•
Japanese	•
Spanish	•

Industries

	Americas	EMEA	APAC
Automotive	•	•	•
Aerospace & Defense	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the planned state of product readiness for 2015 as featured in the current roadmap.

10x Core Features

Product development	Project collaboration	Alternates and substitutes
Systems engineering	Qualified suppliers management	Project Portfolio Dashboard
New Product Engineering	Manufacturing process	Program management
Quality management	Quality Compliance	Project collaboration
Requirements management	Workflow and Lifecycle	Stage Gate
Configuration management	Modeling	MCAD: Catia, SolidWorks, NX, Solid Edge, Creo, Parametric, Pro/ENGINEER, Inventor, AutoCAD
Bill of Materials management	MCAD/ECAD connectors	ECAD: Allegro, OrCAD, DxDesigner, DxDatabook, PADS, Designer, CADStar, AutoCAD electrical
Multi-CAD Mechatronics	3D/2D visualization	ERP integration: Infor CloudSuite Industrial (SyteLine), Baan/LN
Document management	Revision and version control	Web UI
Product costing	Enterprise change management	
Project portfolio management	Classification	

10x Common Component Adoption

Integrations

Baan/LN
Infor CloudSuite Industrial (SyteLine)

Industry Specialization

Automotive
Aerospace & Defense
High Tech & Electronics
Industrial Manufacturing

Infor PLM Discrete

Infor PLM Discrete is a product lifecycle management solution that integrates with Infor ERP solutions to accelerate product development and management processes for discrete manufacturers with complex organizations, processes, and supply chains.

- Seamless integration with all major CAD solutions eliminates obstacles that can interfere with the efficient use of design information in other business processes.
- Fully integrates with Infor ERP solutions for fast and easy transfer of product specifications between CAD, PLM, and ERP solution.
- Provides a product data management repository with full check-in and check-out and visibility throughout an ERP system.

Strategic Objectives

Lower total cost of ownership

Power the product development collaboration process with upgrades featuring Infor 10x technologies, including modern user experience, Infor Ming.le, Mobility, ION, Analytics, and Search.

Specialize by industry

Deliver industry-based configurations for target verticals in discrete manufacturing to enable more robust functionality out-of-the-box.

Enable high-value extensions via packaged integrations

Provide ION-based packaged integration to Infor manufacturing hub solutions.

Make modernization seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features new web user experience and personalization tools.

10x Highlights

Workspace adoption and modern user experience

Collaborative product development support via Social Space and Infor Ming.le delivers a modern user experience and allows for exciting new business process flows within PLM Discrete and cross-application with core ERP.

Industry-specific configuration packages

Delivers packaged solutions that provide out-of-the-box functionality for specific industry needs and challenges, allowing customers to deploy a more robust solution quickly and efficiently, and capitalize on industry-specific upgrades over time.

ION framework support

Delivers deep integration with core Infor ERP hubs, particularly LN, Infor CloudSuite Industrial (SyteLine), COM, VISUAL.

Languages

English	•	Portuguese	•
French	•	Spanish	•
German	•	Simplified Chinese	•
Japanese	•		

Other languages provided by partner

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Manufacturing	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Product Management

Item Master
BOM Master

Master Data for vendors

Change Management

Workflow/Routing for approval

Revision control

Life Cycle Analysis

Retrieve data from ERP

Compare cost and other attributes

Partner Net

Collaborate with suppliers/partners

CAD integration

- AutoCAD, SolidWorks, Inventor, Pro/E
- Catia, Solid Edge, Unigraphics
- Integrated CAD file viewer/markup

Web UI

Intelligent colors

Drag-and-drop

Work Area and personalization

Document Management

Secure Document Vault

Check in/Check out

Version control

Authority

ERP Integration

- Baan/LN
- Infor CloudSuite Industrial (SyteLine)
- VISUAL
- M3
- XA (planned 2015)
- COM

Licensing

- Design: heavy users
- Contributor: view, casual users

10x Common Component Adoption

Integrations

Baan/LN

Infor CloudSuite Industrial (SyteLine)

VISUAL

M3

Publish BODs

COM

XA (planned)

New Localizations

English

French

German

Japanese

Portuguese

Simplified Chinese

Spanish

Industry Specialization

Aerospace & Defense

Automotive

High Tech & Electronics

Industrial Manufacturing

Infor Optiva

Infor Optiva is a best-of-breed product lifecycle management (PLM) solution created specifically for process manufacturers. It helps companies accelerate their product development, minimize their cost of production, and ensure 100% regulatory compliance.

- Flexible and easy-to-use web-based formulation is intuitive and built for the needs of process manufacturers.
- Robust tools help ensure regulatory compliance with FDA guidelines.
- Deep analytical capabilities for material cost, inventory, and manufacturing capacity help process companies select the best formula for a given product.

Strategic Objectives

Reinvent user experience and business processes

Power the product development collaboration process with upgrades featuring Infor 10x technologies, including modern user experience, Infor Ming.le, Mobility, ION, Analytics, and Search.

Specialize by industry

Deliver industry-based configurations for target verticals, particularly Food & Beverage, Specialty Chemicals, Consumer, Home & Personal Care, OTC Pharmaceuticals, and Nutraceuticals, to enable more robust functionality out-of-the-box.

Enable a high-value extensions via packaged integrations

Provide ION-based packaged integrations to M3, LX, and process manufacturing ERP hubs as part of broader industry suite solutions that feature supply chain management, enterprise asset management, and other relevant applications.

Make modernization seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features a new web user experience and personalization tools.

10x Highlights

Modern user experience

Infor Ming.le delivers a modern user experience and allows for exciting new business process flows within Optiva and cross-application with core ERP systems.

ION Framework support

Delivers deep integration with core Infor ERP hubs, particularly M3 and Adage, as well as SAP.

Industry-specific configuration packages

Solutions built for industry needs in Food & Beverage, Specialty Chemicals, Home & Personal Care, Nutraceuticals, and OTC Pharmaceuticals. Delivers packaged solutions out-of-the-box so customers can deploy quickly and efficiently and capitalize on industry-specific upgrades over time.

Languages

English	•	Portuguese	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Japanese	•		

Industries

	Americas	EMEA	APAC
Food & Beverage	•	•	•
Home & Personal Care	•	•	•
Nutraceuticals & OTC Pharmaceuticals	•	•	•
Specialty Chemicals	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Product Management

Item master

Formula/recipe management

Specification management

Packaging Management

Workflow/routing for approval

Label Development

Content and ingredient statements

Includes allergens, claims, warnings

Used by regulatory affairs, toxicology, marketing

New Product Development Introduction

New product management

Integrated Stage Gate support

Advanced Project Management

Resource, task listing

Gantt chart displays

Resource management

Partner Connect

Collaborate with suppliers and partners

Guidelines and Restrictions

Define rules and guidelines for specific markets

Alerts on violations of criteria

Process Testing and Analysis

Collect data from variety of sources

Analyze test results

10x Common Component Adoption

Integrations

M3

Adage

SAP

Publish and consume BODs

New Localizations

English

Simplified Chinese

French

German

Japanese

Portuguese

Spanish

Industry Specialization

Food & Beverage

Specialty Chemicals

Home & Personal Care

OTC Pharmaceuticals & Nutraceuticals

Infor Integrated Business Planning/ Infor Sales & Operations Planning

Infor Integrated Business Planning/Sales & Operations Planning is a complete suite of supply chain planning applications, including S&OP, demand, supply and scheduling, that optimizes the complete supply chain. With Infor Integrated Business Planning and Sales & Operations Planning, manufacturers and distributors can truly plan for profit and improve customer service levels while cutting costs.

- Incorporates process modeling, scenario planning, and embedded analytics with social capabilities, for outstanding sales and operations planning process control and fast response to changes in demand and supply.
- Provides the only solution that holistically optimizes across production, distribution, and transport for both capacity and costs to drive out the lowest total cost of supply.
- Delivers constraint-based scheduling that addresses the unique challenges of managing the capacity of vessels, tanks, and lines—and the flow of product between them, which is essential for food & beverage, chemical, and pharmaceutical production environments.

Strategic Objectives

Lower total cost of ownership

Bolster functional leadership and lower total cost of ownership with expanded globalization, S&OP standard templates, and industry-specific content packs that minimize customization and time to deployment.

Specialize by industry

Deliver industry-based configurations for target verticals, particularly Manufacturing and Distribution, to enable more robust functionality out-of-the-box.

Enable high-value extensions via packaged integrations

Provide ION-based packaged integration to Infor hub solutions, particularly M3, LX, Distribution SX.e, Adage, and System21.

Make modernization seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features ION, Infor Ming.le, Mobility, and Analytics.

10x Highlights

Modern user experience

Adds support for in-context business intelligence, single sign-on, and pervasive analytics. Modernizes the user experience.

Flexible user interface

Lets end-users change the fields in list view without needing source code.

Microverticalization

Integrated business planning suite contains functionality for Food & Beverage, Specialty Chemicals, Pharmaceuticals, Consumer Packaged Goods, and Distribution, as well as Discrete Manufacturing.

ION integrations

Provides standard out-of-the-box integrations for Infor ERP solutions.

Languages

Dutch (Opportunistically)	•	Japanese	•
English	•	Portuguese (Brazil)	•
French	•	Simplified Chinese	•
German	•	Spanish	•

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Consumer Packaged Goods (CPG)	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Pharmaceuticals	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Tech stack adoption

In-context BI metrics

Multiple reports using Infor

S&OP best practices template

ION enablement—support all BODs

Data management

Business metrics

Additional worksheet features

Scenario history undo

Scheduled macros via command line

Dimension independent values

Additional calendar hierarchies

Interfacing improvements

Macro improvements

Performance improvements

Usability and other improvements

Infor Federation Services

User management

Installer improvements

Technical updates

Sales & Operations Planning

Infor ION Process

Playbooks notes

Demand+

Embedded forecast engine

Supply+

Infor Advanced Planning
integration improvements

10x Common Component Adoption

Integrations

Infor Lawson

Infor LN

Infor CloudSuite Industrial (SyteLine)

Infor Adage

Infor ION

Infor XA

Infor LX

Infor Ming.le

SAP

Analytics

Dashboard

Microverticals

Food & Beverage

Specialty Chemicals

Pharmaceuticals

Consumer Packaged Goods

Discrete Manufacturing

Distribution

Infor Supply Chain Execution

Infor Supply Chain Execution combines warehouse management, transportation execution, labor management, and third-party logistics (3PL) billing into a single, unified solution. It helps minimize cost and fulfillment times by optimizing warehouse inventory, space, equipment, and labor.

- Combines transportation execution and warehouse execution into a single solution on a single database.
- Sophisticated labor management capabilities optimize the distribution of work and measure the performance of the workforce.
- Embedded analytics and alerting provide real-time performance metrics and decision making for realtime logistics businesses.

Strategic Objectives

Lower total cost of ownership

Bolster functional leadership and lower total cost of ownership, including expanded globalization for the Asia-Pacific region and Latin America, with an integrated solution that includes Warehouse Management, Transportation execution, Labor management, and 3PL Billing.

Specialize by industry

Provide out-of-the-box functionality for specific industry needs, allowing Manufacturing, Retail, Distribution, Fashion, 3PL, and Healthcare customers to deploy the solution faster.

Enable high-value extensions via packaged integrations

Provide ION-based packaged integration to Infor hub solutions, particularly LN, LX, Distribution SX.e, System21, M3, Adage, Lawson, XA, and Infor CloudSuite Industrial (SyteLine).

Make modernization seamless

Offer customers compelling opportunities to evolve their solution with ION, Mobility, Infor Ming.le, and Analytics.

10x Highlights

Modern user experience

Delivers a consumer grade user experience with business intelligence, single sign-on support, and pervasive analytics.

Mobility

Delivers Warehouse Director, an iPad app based on the Motion platform, that changes the way Supply Chain Execution is used in the warehouse.

Microverticalization

Adds new core features add industry-specific functionality for Food & Beverage, Manufacturing, third-party logistics providers, Distribution, Fashion, High Tech, and Healthcare.

ION integrations

Provides standard out-of-the-box ION integrations for Infor LN, LX, Adage, Distribution SX.e, System21, M3, XA, and Infor CloudSuite Industrial (SyteLine).

Adoption of infor reporting

More than 100 base reports based on Supply Chain Execution metadata allow customers to add and modify reports more easily.

Languages

Dutch	•	Polish	•
English	•	Portuguese (Brazil)	•
French	•	Russian	•
German	•	Simplified Chinese	•
Italian	•	Spanish	•
Japanese	•	Thai	•
Others by local partners	•	Traditional Chinese	•

Industries

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Consumer Packaged Goods (CPG)	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Pharmaceuticals	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Warehouse Management

- Support for 2D barcode parsing
- Portal screen with permission control
- Commingling rules based on style, size, and color attributes
- Voice enablement of picking, cycle counts, replenishments, and putaway
- Balance dock door usage
- QC packing improvements
- Optimize cluster pick to cart
- Easy user/role screens
- Load splitting
- Multi-threaded wave shipping
- Flow-thru enhancements
- Cluster picking by wave
- Task dispatch by priority
- Display item description in user language
- Dimension restrictions on putaway
- Compliance labeling controls and features based on owner and Ship-to
- Shipping lot control by item and customer
- Custom Year in Date conversion
- Slotting
- Multiple tracking IDs for SPS integration
- Cartonization enhancements

Transportation Execution

- Pallet-based rating for international markets
- Inbound shipment rating
- Track and Trace
- VICS bill of lading
- Shipment creation in Transportation Management
- New international rating model
- Zone based rating
- New TM APIs
- Excel export of TM shipment
- Translation of rate date excel export/import

Labor Management

- Auto computation of actual indirect rates
- Improved pre-loaded labor standards
- Workforce management features
- Payroll extract
- Travel speed configuration
- Personal and fatigue allowances
- Cycle counting and loading standards
- Labor plan estimates based on average or historical actuals
- Multiple warehouse support on facility viewer
- New/enhanced reporting

Billing

- Daily billing in arrears
- Billing for flow-thru orders
- Transship ASN charges
- SPS charges
- TM Freight charges
- Import/export of charges
- Billing based on labor usage
- Profitability analysis
- Enhanced reporting

“

Our No. 1 priority was to implement a centrally governed system. Infor HR Service Delivery provided a personalized HR portal to drive employee and manager self-service. Our survey results show employees were very satisfied.”

Anne Paterra
Senior Director, HR
Shared Services, Kellogg Company

Infor Global HR/Human Resource Management and Talent Management

Infor Global HR/Human Resource Management provides an organization's workforce and leaders with greater insight and a smarter way to optimize business operations.

Infor Talent Management helps organizations develop and retain the right people, while making smart organizational and workforce decisions that align with strategy.

Strategic Objectives

Automate routine administrative tasks

Track and manage employee information

Make the workforce more self-sufficient

Support organizational strategic goals

Identify top candidates

Keep talent engaged

Create development and training plans

Reduce attrition and flight risk

10x Highlights

Global HR/Human Resource Management

Person System of Record—Maintain one version of truth so you know everything about your people and processes that surround them

Competency Framework—Provide a model for what good looks like.

Position Budgeting—Manage budget variances

Health & Safety—Drive compliance and manage risk

Employee Relations—Track and mitigate issues

Human Resources—Drive business processes

Payroll (HRM)—Quickly and easily handle complex payroll calculations with highly scalable engine

Talent Management

Compensation—Distribute merits and incentive awards

Goal Management—Establish goals and track progress

Development Planning—Manage employee growth

Performance Management—Measure performance and provide feedback and coaching

Succession Management—Avoid potential disruption with by managing your internal talent pipeline

Talent Acquisition—Source and identify top talent to best fit quickly and easily

Infor Global HR: Why Upgrade?

CAPABILITIES

	Old Versions	10.2	11.0
Organization and Person Record	●	●	●
Position Budget Mgmt.	●	●	●
Employee Relations	●	●	●
Occupational Health	●	●	●
Employee Safety	●	●	●
Personalized Self Service Portal	●	●	●
Absence Management	●	●	●
Time Entry	●	●	●
Benefits Administration and Enrollment	●	●	●
HTML5—Desktop/mobile responsive for all roles	●	●	●
Configurable Self Service Portal	●	●	●
Enhanced Payroll integration	●	●	●

● Yes ● No

Infor Talent Management: Why Upgrade?

CAPABILITIES

	Old Versions	10.2	11.0
Goal Management	●	●	●
Performance Management	●	●	●
Learning and Development	●	●	●
Succession Planning	●	●	●
Development Planning	●	●	●
Talent Science Infusion	●	●	●
HTML5—Desktop/mobile responsive	●	●	●
Mobile external candidate application	●*	●	●

● Yes ● No

Infor HR Service Delivery

Infor HR Service Delivery (HRSD) includes five applications that help reduce the cost of HR service delivery: HR Knowledgebase, HR Case Management, Onboarding, Offboarding, and Total Rewards. This suite of solutions helps customers transform HR into a strategic partner and fully engage employees, while lowering annual HR service delivery costs by an average of 20% to 50%.

Languages

Knowledgebase/Case Management

Bulgarian	•	Greek	•	Russian	•
Croatian	•	Hungarian	•	Serbian (Cyrillic)	•
Czech	•	Italian	•	Simplified Chinese	•
Dutch	•	Japanese	•	Spanish (Mexican)	•
English	•	Korean	•	Spanish (Spain)	•
French (Canadian)	•	Polish	•	Swedish	•
French (France)	•	Portuguese (Brazil)	•	Turkish	•
German	•	Romanian	•	Ukrainian	•

Onboarding/Offboarding

English (US)	•
Spanish (Mexico)	•

Total Rewards

English	•	Italian	•
French (Canada)	•	Spanish (Mexico)	•
French (France)	•	Spanish (Spain)	•
German	•		

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Infor Learning Management

Infor Learning Management is an easy to use software solution that delivers strategic learning across the extended enterprise to help employees do more of what they were hired to do, which helps improve performance and productivity.

Strategic Objectives

Accelerate creation and dissemination of proprietary learning content

Encourage collaboration among learners

Drive learning throughout the extended enterprise

Align development to business results

Meet mobile demand

Overcome geographical and language barriers

Languages

LMS Portal, Admin, and Content Creator

English (US)	•
French (France)	•
German	•
Italian	•
Spanish (Spain)	•

Coming Soon

Indonesian	•
Korean	•
Thai	•

Industries

Financial Services	•
Healthcare	•
Manufacturing	•
Public Sector	•
Retail	•
Transportation	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Portal Only

Arabic	•	Kazakh	•
Bulgarian	•	Lithuanian	•
Croatian	•	Latvian	•
Czech	•	Macedonian	•
Danish	•	Norwegian	•
Dutch	•	Polish	•
Estonian	•	Portuguese	•
Finnish	•	Romanian	•
French	•	Russian	•
German	•	Simplified Chinese	•
Greek	•	Serbian	•
Hebrew	•	Slovenian	•
Hungarian	•	Spanish	•
Icelandic	•	Swedish	•
Italian	•	Turkish	•
Japanese	•	Ukrainian	•

10x Core Features

Learning Management

Create, publish, deliver, manage, and track learning from a single platform.

Ad Hoc Reporting

Generate ad hoc reports and view analytic dashboards to measure the business impact of learning activities. Access real-time information and gain insight into what users are learning by viewing their session activity and scores.

Social Learning

Create blogs, wikis, videos, and podcasts to enhance learning. Enable networking, collaboration, and informal learning to support learning objectives.

Learning Content Management and Creation

Transform SMEs into content authors who can create, update, and localize effective and engaging media-rich eLearning content more efficiently. Allow learners to interact with their content from laptops, smartphones, and even off-line.

Mobile Learning

Interact with learning via smartphones and tablets. Our solution is compatible with all major mobile devices for learning on-the-go and on-demand.

Infor Talent Science

Cloud-based Infor Talent Science helps organizations select, retain, and develop employees through Predictive Talent Analytics™—the powerful combination of talent science and big data. Our single assessment captures the Behavioral DNA® of current employees and the specific traits that determine success in the user's unique business environment. Those behaviors are combined with specific performance metrics to build validated Performance Profiles used to select new hires, coach current employees, and identify best-fit opportunities for succession. Talent Science transforms businesses by delivering significant gains in employee retention and performance for clients in industries including retail, healthcare, real estate, and business process outsourcing.

Strategic Objectives

Decrease turnover

Identifies candidates who are likely to be productive and satisfied with the role and remain in their position longer.

Improve performance

Candidates who better fit to a role will become productive sooner and achieve higher levels of performance.

Streamline hiring processes

By reducing turnover and streamlining the process to find new hires, clients reduce the cost and effort associated with talent acquisition.

Reduce risk

By using objective, defensible criteria in hiring decisions, clients reduce risk associated with subjectivity and bad hires.

Languages

Chinese (Mandarin)	•	Japanese	•
English	•	Maly	•
French (Canadian)	•	Portuguese (Brazil)	•
French (European)	•	Simplified Chinese	•
German	•	Spanish	•
Indonesian	•	Spanish (European)	•
Italian	•	Thai	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Performance Profiles

Assessment of employees' Behavioral DNA—weighted behavioral characteristics that predict success for each role based on client-specific KPIs.

Candidate Assessment & Score Card

Desktop or mobile browser-based single assessment instrument for measuring behavioral preferences and providing instant comparison against roles; easy-to-read graphical reports for reviewing fit.

Candidate Best-Fit and Career Path Planning

Comparison of applicants against multiple roles to identify best-fit position for initial hire and potential against future roles.

Interview, Onboarding, and Feedback Guides

Customized, text-based guides generated on-the-fly to help managers, recruiters, and employees convert behavioral data into actionable insights for selection and development.

Candidate Management Workflow

Configurable workflow includes easy sorting and icon-based UI for workflow actions, customizable pre-screens, and candidate letters/emails.

Analytics

Graphical reporting of candidate volumes, overall fit of hires.

Infor Workforce Management

The Infor Workforce Management portfolio is a comprehensive solution that encompasses the full life cycle of workforce management processes. This strategic tool includes Budgeting and Forecasting (Planning), Time and Attendance, Absence Management, Scheduling and Staffing, Task Management, and Workforce Performance.

Strategic Objectives

Manage labor costs and compliance through scheduling.

Ensure pay compliance through automated wage and hour rules.

Facilitate long-term workforce planning, connecting to shorter-term labor forecasting.

Improve employee engagement by providing them with control over parts of their work environment.

Improve transaction times and information access through an optimized user experience.

Languages

Czech	•	Italian	•
Chinese	•	Japanese	•
Dutch	•	Polish	•
English	•	Portuguese (Brazil)	•
Finnish	•	Russian	•
French	•	Spanish (Mexico)	•
German	•	Turkish	•
Hungarian	•		

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Budgeting and Forecasting (Planning)

Manages the full workforce planning and budgeting life cycle from strategic budget creation and real-time budget management through tactical forecasting.

Scheduling and Staffing

Industry-specific scheduling processes allow for schedules that focus on meeting operational demands, while controlling costs and ensuring compliance.

Time and Attendance

Provides a highly scalable web-based platform that enables organizations to manage and control all of their time and attendance processes.

Absence Management

Allows managers to see employee absences at the team level, empowering managers to quickly assess the impact of individual absences on the greater team.

Task Management

Allows organizations to allocate specific work tasks to resource which is available and able.

Infor Workforce Management: Why Upgrade?

CAPABILITIES

	5.x or earlier	6.x	6.x SaaS
View additional employee information directly on the Timesheet	●	●	●
Enhanced clock entry and absence control indicators for supervisors	●	●	●
Enhanced information and processes for mobile devices	●	●	●
Improved Supervisor Approval Worksheet	●	●	●
Multi-view Scheduler (MVS) improves shift options, shift management, and communication	●	●	●
Improved shift options provide better rotational shift and relief shift management	●	●	●
Create rotational schedules of any length	●	●	●
Predictable expenses	●	●	●
Included updates	●	●	●
Lower TCO	●	●	●

● Yes ● No

“

Building on decades of industry specialization, the new Infor is focused on accelerating innovation and delivering beautiful applications that emphasize clarity and ease-of-use, helping customers make decisions with remarkable agility and astonishing speed, wherever they are—at the office or on the go.”

Charles Phillips
CEO of Infor

SECTION 5

Core Application Portfolio

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(Hansen)
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Libraries

Infor Distribution SX.e

Infor Distribution SX.e's suite of best-of-breed solutions helps distributors like you to automate, streamline, and modernize your operations to boost profitability.

- Extraordinarily flexible solutions can be configured to support the distributor's lifecycle now and in the future.
- Omni-channel order processing matches the shifting landscape of buyer behavior, including traditional, phone, fax, email, e-commerce, showroom or retail, vending, consignment, mobile, social, and other distinct vehicles.
- Delivers ease of use and visibility of critical information across the enterprise suite that empowers users to make better, more informed decisions.

Languages

English	•
French	•
Spanish	•

10x Core Features

International Support

Spanish and French translations

- Multi-language description search
- Harmonized tariff codes

PO Enhancements

Demand Center

Increased field size—Vendor Product number

Value-add Enhancements

Value-add and kit product revisions

Excel export for value-add and kit line items

Labor reporting

Costing in value-add

Production Availability view

Fabrication Assembly

OE Enhancements

Order Quick Grid entry

Display last cost update with last price paid

Customer-specific barcodes on packing slip

Flag non-cancellable/nonreturnable items

Bi-directional notes

Automated freight allocation on DC WH directs

Counter Sales improvements

Freight recovery bump

Order origin code

Extended shipping instructions

CenPOS instant payment—Order Entry/Receive on Account

Completely New User Interface

Embedded Infor Ming.le

Embedded Infor Enterprise Search

Contextual BI

Closed-loop Workflows

Mega menus

Personalization

Export Grid to Excel

10x Common Component Adoption

Integrations

Inforce

Lawson Financials

Infor Supply Chain Execution

Configure Price Quote

CPQ Channel Sales

Billtrust Interface

- Efficient catalog searching
- Multi-channel quoting and ordering
- Returns

Updated Localizations

Language packs for Spanish and French

UK localization

Microverticals

Industrial

Electrical

Building Materials

P/HVAC

JanSan/Paper

Infor Distribution SX.e: Why Upgrade?

CAPABILITIES

	Old Versions	SX.e v10x
Powerful new user experience	●	●
Expanded core microvertical functionality	●	●
Integrated supply	●	●
Omni-channel commerce	●	●
Advanced inventory management	●	●
Buyer's control center	●	●
On-premise, hosted, hybrid, or cloud deployment	●	●
Expanded international support	●	●
"Google-like" search capabilities	●	●
Infor Ming.le-enabled for a modern user experience and social collaboration	●	●
Contextual web parts	●	●
Infor ION enabled	●	●
Business Vault integration	●	●
Infor Distribution Business Analytics	●	●
Infor Lawson Enterprise Financial Management integration	●	●
Credit card processing enhancements	●	●
Infor CPQ integration	●	●
Product restrictions	●	●
Infor CRM integration	●	●
Infor Service Management integration	●	●
Vendor data import tool	●	●

● Yes ● No ● In Progress

Infor Healthcare—Infor Cloverleaf Integration Suite

Infor Cloverleaf Integration Suite is a comprehensive healthcare integration platform that facilitates high-performance, high-capacity integration that enables data flow across disparate information systems regardless of the source system, message format, or transmission protocol.

- Connects data stored in application silos via a single integration platform for maximum flexibility and scalability.
- Exchanges healthcare standards-compliant information securely within and beyond the organization's four walls.
- Simplifies interface development and maximizes the reuse of interfaces via an easy-to-use, graphical, drag-and-drop interface.

Strategic Objectives

Bolster compliance with US healthcare requirements

Address industry, market, and government-specific requirements, particularly Meaningful Use Certification, and HIPAA readiness.

Evolve technology platform

Improve and add critical technology components that enhance integration, process automation, user experience, and business intelligence, while adopting Infor's emerging technology platforms, including Infor 10x, ION, and Infor Ming.le.

10x Highlights

Streamline Health Information Exchange

Create one platform to assist healthcare organizations with regulatory and Meaningful Use compliance, manage connectivity, and exchange across all disparate health information data sources and applications, and support a highly reliable, secure, scalable, high-throughput environment to manage complex, secure data transfer, and exchange.

User-friendly graphical interface

Enhance user interface to simplify and speed development, increase usability of monitoring and control, and incorporate mobile technologies.

Interface reusability

Enables reusability, sharing, and collaboration across disparate Cloverleaf environments.

Monitoring

Proactive alerts notify IT resources when critical interfaces are unresponsive or acknowledgments have not been received. Provides mobile and browser-based tools to control interfaces and resend messages. Also supports message tracing and reporting to support auditing and diagnostics.

10x Common Component Adoption

Security

Security Server

Secure Courier

Secure Messenger

Auditing

Microverticals

Healthcare

Integration

Data Integrator

Web Service Adapter

IHE Adapter

Clinical Bridge

Hosted Health Information Exchange

Infor BI

Direct Adapter

Data Availability

High availability

Global Monitor

Message Warehouse

Mobile applications

Cloud

Infor Healthcare—Revenue Cycle Management

Infor Healthcare Revenue Cycle Management helps healthcare organizations simplify their complex patient billing and collection activities to maximize collections, reduce gross days receivables outstanding, and improve cash flow.

- User-configurable and rules-based system design delivers exception based processing integrated with online workflow management.
- Automated denial management integrates with online workflow.
- Provides client-configurable analytics.

Strategic Objectives

Enhance revenue collections and billings

Address industry and market needs based on regulatory demands and importance of cash collections and cash management.

Expand globalization capabilities

Incorporate multi-language capability and add language libraries, while refining functionality for the Canadian market.

10x Highlights

Cashiering—Front Desk/Cashiering Window application

Provides better security, audit, and balancing of cash-to-cash drawers and bank deposits.

Financial integration

Adds drop-in integration with Infor Financial applications.

Modularization

Dynamic Assembly allows Implementer to create a start-up configuration file.

Localization

Add multi-language capabilities and support for additional languages, including Spanish, French, and German.

10x Common Component Adoption

Integrations

Infor Lawson

Admitting

Diagnostic Imaging

Lab

Emergency

Outpatient and specialty clinics

Physiotherapy

EDI

Technology

ION

Process Automation

Business Intelligence

New Localizations

French-speaking Canada

Microverticals

Hospitals

Physicians' practices

Specialty practices and labs

Business Analytics

Revenue Cycle
Management Analytics

Customizable Dashboards
and Reports

Customer-driven or LCS driven

Data cubes fully integrated

Access information in spreadsheets

Rapid deployment of Analytics

Standard reports

Infor Care Workloads

Based on the GRASP methodology, Infor Care Workloads provides effective management of staff workloads and drives sustained organizational improvements, including reduced labor costs, enhanced quality outcomes, increased revenue, and employee and patient satisfaction.

- Maximizes workload efficiency
- Balances workloads across staff
- Patient-centric
- Treats every patient as unique

Strategic Objectives

Optimize workload balancing

Provide automated and optimized workload balancing for both clinical and non-clinical units.

Increase integration with other Infor products

Enable seamless integration and data flow between Infor Workforce Management and Talent Management to enable a complete picture of workforce activities and analysis.

10x Highlights

Data Interchange

Integration with Infor Cloverleaf enables connectivity and data exchange across multiple data sources and applications.

Integrations

Integrates with Infor Workforce Management to exchange staff data and inform workload management.

User-friendly graphical interface

Infor SoHo User Experience maximizes efficiency and productivity, increases usability, and minimizes effort.

10x Core Features

Acuity-based workload balancing

Usability enhancements

Infor SoHo User Experience

New administration console

Supports care coordination

Capture direct and indirect workloads

Infor Workforce Management integration

Infor BI integration

Infor Talent Management integration

Infor HMS (Hospitality Management Solution)

Infor HMS includes all the capabilities to manage the hospitality process, built-in, not bolted-on, for the independent hotel, a smaller chain, or a global company.

- Allows hotels to optimally manage every aspect of the guest experience, to drive both increased revenue and better bottom-line results.
- Flexible deployment, with both on-premise and SaaS options, and deep, customizable functionality meets the needs of small-to large hotel operations—from 5-star to budget to military billeting.
- Global support, localizations for dozens of countries, and multi-lingual capabilities meet the needs of global hotel companies.

Strategic Objectives

Bolster core functionality

Incorporate highest priority features requested by the marketplace to ensure compelling functionality for customers.

Specialize by industry

Enhance microvertical functionality with pre-built templates and report packs for Hospitality and Hotels, Gaming, and Public Sector.

Expand globalization

Add new languages, particularly Spanish and Russian, to support hospitality businesses worldwide.

Enable adoption of high-value extension applications

Provide Hospitality Industry Suite expansion opportunities for customers with packaged integrations.

Make modernization seamless

Offer customers compelling opportunities to evolve their solution with ION, Mobility, Infor Ming.le, Analytics, and cloud conversion to SaaS.

10x Highlights

Intuitive, beautiful, easy to navigate user interface

Creates faster user acceptance and lowers training costs.

Drill back from queries and Infor Ming.le social feed

Provides ability to drill directly back to source transaction from queries, so users can take immediate action and get better results, faster.

Expanded ION integrations to power HMS

Delivers proactive and preemptive control and foresight across application process flows.

Workspace and in-context queries OneView for BOD timeline

Delivers more robust functionality through compelling workflows within the application and across suite.

Languages

English	•	Simplified Chinese	•
German	•	Spanish	•
Portuguese (Brazil)	•	Traditional Chinese	•

Industries

	Americas	EMEA	APAC
Hospitality	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

HTML5 cross-browser support	Zero downtime for night audit	Integration with Infor Q&A
Single installation	PCI/PADSS compliant—100% web architected	Cloud or on-premise deployment—Saas-enabled
PMS and CRS (Call Center)	HMS Mobility via iPad	Standard interfaces supported (150+ interfaces)
Multiple property (SaaS/multitenant)	Guest check in	Windows Server 2012
Dynamic packages (enhanced guest experience)	Guest check out	Windows 8 client
Guest preference recognition	Concierge functionality	SQL Server 2012
Improved usability via Framework	Housekeeping room status	Web user interface customization (Blue 2.0 or SoHo User Experience according to device/render mode)
Screen designer via Framework	In-context BI (guest stay, check in, check out)	Integrated with Infor Ming.le Foundation
Revenue management	ION integration with EAM	

10x Common Component Adoption

Integrations

EAM

Infor Business Vault

SunSystems

EzRMS

Technology Stack

Client runs on prevalent browsers
(IE, Firefox, etc.)

Infor Ming.le Foundation

In-context BI

Drill-back

ION (Workflow, Events, integration)

New Translations

Russian (planned)

Portuguese/Brazil (planned)

Spanish (planned)

Arabic (planned)

Mobile

Mobile HMS via iPad

- Guest check in
 - Guest check out
 - Concierge functionality
 - Housekeeping room status
-

Query & Analysis

ActivityDeck for ION alerts

Microverticals

Hospitality—Hotels

Public Sector—Military (planned)

Infor Public Sector Suite (Hansen)

Assets, Utility Billing, Community Development/Regulations, and CRM

Infor Public Sector Suite (Hansen) provides complete, integrated, end-to-end solutions that simplify the business of managing government and make community interactions more efficient, effective, and transparent.

- Offers flexible deployment on-premise, in the cloud, or in a hybrid configuration, along with modern tools—such as integrated maps, event notifications, and process flows.
- Delivers a comprehensive mobile solution for both field inspectors and work crews, designed specifically for how they work in the field.
- Supports multiple channels of communication, allowing departments to work more closely together.

Roadmap

2014	2015	2016
10x	10x	10x
150+ enhancements	150+ enhancements	Configured Linear Asset
SoHo User Experience	SoHo User Experience	Infor Field Inspector on Windows
Cross-browser (HTML5)	Cross-browser (HTML5)	Infor Field Inspector with Asset Inspections
Valuations enhancements	Valuations enhancements	Infor Field Inspector Store and Forward
Accessibility (508 compliance)	Accessibility (508 compliance)	Redesigned detail page process
User Experience Grid Enhancements	User Experience Grid Enhancements	System-wide filter codes
“Dynamic utility billing and CRM—responsive design	“Dynamic utility billing and CRM—responsive design	Content Manager enhancements
New contact design	New contact design	Formula enhancements with Intellisense
Address to address relationships	Address to address relationships	CDR Milestone management improvements
GIS mapping annotations and redlining	GIS mapping annotations and redlining	New administration features including integrated configuration and logging management
Configured linear	Infor Mobility (Android)	Rhythm for Civics—Next Generation Portal Experience
Infor Mobility (Android)	• CDR Inspections App	100+ enhancements
• CDR Inspections App	• Customer Service App	
• Customer Service App	• Work Management App	
• Work Management App		

Strategic Objectives

Bolster core functionality

Build leadership globally by utilizing over 25 years of best practice experience and provide the only end-to-end operational solution set in the market.

Specialize by industry

Enhance microvertical functionality with pre-built templates and report packs for Regulatory and Revenue Optimization, Infrastructure Management, Citizen Services Management, and Planning, and Public Safety.

Enable adoption of high-value extension applications

Provide expansion opportunities for customers with packaged integrations to Infor Lawson, Infor Risk and Compliance, Enroute, and HCM.

Make modernization seamless

Offer customers compelling opportunities to evolve their solution with ION, and Infor Ming.le.

Enable e-content, digital assets, and mobile

Support for full integration with third-party e-content providers, particularly e-books and audio books.

Support for digital asset management.

Better support for mobile interfaces.

Integrated E-sources

Better integration of e-materials (e.g. packages management, license management, etc.)

10x Highlights

New HTML5 browser operating within Workspace

Allows Infor Public Sector customers to take advantage of more Infor solutions and use the full power of Infor Ming.le.

New software delivery model

Major functional updates will be available to customers faster, on an annual basis. Can easily integrate with industry-standard solutions.

New, modern user interface—social and mobile

Provides the most comprehensive and modern Public Sector solution in the market.

Certified ION integrations to Infor's best-in-class solutions

Delivers more robust functionality through compelling workflows within the application and across suite.

Deeper industry functionality

Reduces the need for customer unique modifications or third-party solutions, and expands vertical reach.

Embedded Enterprise Search

Use familiar, consumer-grade search to immediately access information. Can greatly improve service levels.

Languages

English	•
Portuguese (via Assima)	•
Spanish (via Assima)	•

Partners can provide: English, Portuguese (via Assima), and Spanish (via Assima)

Industries

	Americas	EMEA	APAC
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

Assets and Work Management

Transportation (rail, roads, and streets)

Work Management Utilities
(water, sewer, storm)

Mobile

Facilities (parks, building,
facilities, equipment)

CRM and Call Center

Service requests

Case management scripting

Cost recovery

Public outreach

Mobile 311

IVR

GIS

CIS Billing

Manage accounts

Utility billing

Water Meter management

Solid Waste management

Track delinquency

Collection management

Budget billing

Citizen Portal

Community Development

Manage applications and licenses

Fee and revenue management

Advanced workflow design

License renewals

Inspection and review scheduling

Case and violation tracking

GIS and Citizen Portal

Spatial views of work

GIS context commands from the map

100+ points of access to GIS data

Citizen service requests

Citizen permit and license
management

Online utility billing management

10x Common Component Adoption

Integrations

Lawson

Human Resources

EnRoute

Infor Risk and Compliance

New Localizations

Portuguese (via Assima)

Spanish (via Assima)

Japanese (via Assima)

French (via Assima)

Hindi (via Assima)

Arabic (via Assima)

Mobile

IPS CDR, CRM

IPS Assets/Work Management

Analytics

Business Intelligence

Business Analytics

Business Vault

Microverticals

Water

Transportation/Transit

Regulatory and Enforcement

Citizen Services

Public Safety

Hansen: Why Upgrade?

CAPABILITIES

	Hansen 7	Hansen 8	Upgrade X
Enterprise Asset Management	●	●	●
Flexible licensing and permitting	●	●	●
Browser—HTML 5	●	●	●
Enterprise mobility	●	●	●
Modern GIS integration	●	●	●
SoHo modern look and feel	●	●	●
Dynamic utility billing and CRM responsive design	●	●	●
Built-in configuration tools	●	●	●
Workflow formula to manage business rules	●	●	●
Enhanced reporting	●	●	●
Service requests, automatic creation of correspondence, work orders and cases	●	●	●
Managed services	●	●	●
Infor ION integration	●	●	●
Infor Ming.le	●	●	●

● Yes ● No

Infor Public Sector—Libraries

Infor Library Solutions is a comprehensive array of applications that delivers end-to-end automation to improve resource management and improve customer service.

- Provides integrated tools for managing all library operations, including circulation, cataloging, acquisitions, serials management, and reporting.
- Combines a library's website and its catalog into an interactive, personalized environment for exploring collections and services.
- Delivers advanced statistical analysis and in-depth trend reporting for insight into how customers use the library's collections.

Strategic Objectives

Bolster core functionality

Expand leadership globally based on nearly four decades of best practice experience with discovery solutions, statistical analysis, and integrated library systems.

Provide flexible deployment options

Deliver SaaS solutions to establish strong competitive positioning globally in emerging segment.

Expand globalization

Add localization for Latin America, Europe, the Middle East, and Asia via Local.ly.

Enable E-content and mobile

Support full integration with third-party e-content providers, particularly e-books and audiobooks, while delivering additional support for mobile access.

10x Highlights

Multi-format

Allows libraries to manage and showcase diverse collections through inherent system flexibility.

Data storage and indexing

Allows libraries to define which elements to store, their format, what is mandatory, what to index, how to index.

Flexible workflows

Creates flexibility in workflows with multiple approaches and methods tailored towards a library's specific environment.

Extensibility

Extends services by interfacing with third-party systems using industry standards and availability of APIs.

Discovery

Delivers an online environment that allows libraries to market services, promote collections, and engage users. Supports access to information from mobile devices.

Content management

Goes beyond search by integrating a library's website, catalog, external content, and e-content within a single environment.

Social

Allows users to login via Facebook Connect, Google accounts, and Yahoo accounts.

Mobile

Provides access on the go via mobile web profile and Android app.

Analysis

Allows libraries to use analysis to drive collection development, and understand how collections and services are used.

Dashboards

Provides easy access through "pick and click" functionality and customized dashboards.

Data exports

Allows export of data in standard for generating reports.

Data manipulation

Provides tools for data manipulation to create in depth analysis.

Languages

English	•
Dutch	•
French	•

Industries

	Americas	EMEA	APAC
Academic	•	•	•
Public	•	•	•
Schools	•	•	•
Special	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x Core Features

V-Smart

Integrated modules for cataloging, circulation, acquisitions, serials

Flexible metadata management, data storage, and indexing

Services-oriented architecture for system extensibility

Web-based; application logic stored on server. No client install required

Server runs on Linux, Unix, and Windows

Client runs on prevalent browsers (IE, Firefox, etc.)

Customizable and visually appealing user interface

Comprehensive security/user permissions

V-Insight

Delivery of key business metrics and reports

Hot lists to highlight popular works

Flexible period definition

Sophisticated data manipulation, such as restrictions, data grouping, scoping, and filtering

Visual dashboard reporting and graphing capabilities

Export options to Excel, HTML, PDF, printer

Comprehensive security/user permissions

Iguana

Integrates library's website and catalog

Complete content management system (CMS)

Widget-based. Includes text, images, and functions

Supports external content, such as mashups, RSS, Twitter integration

Robust search capabilities and results display; sorting, facets, related terms, status display, full and brief records, fuzzy logic

Borrower activities; current loans, loan history, payments, reservations, interests, reading lists, personal data, linked accounts

Personalized; user logs in and views information based on interest areas

Flexible profiles, e.g. for branches and groups

Mobile, responsive design

Social integration



infor.com

Infor builds beautiful business applications with last mile functionality and scientific insights for select industries delivered as a cloud service. With 14,000 employees and customers in more than 200 countries and territories, Infor automates critical processes for industries including healthcare, manufacturing, fashion, wholesale distribution, hospitality, retail, and public sector. Infor software helps eliminate the need for costly customization through embedded deep industry domain expertise. Headquartered in New York City, Infor is also home to one of the largest creative agencies in Manhattan, Hook & Loop, focused on delivering a user experience that is fun and engaging. Infor deploys its cloud applications primarily on the Amazon Web Services cloud and open source platforms. To learn more about Infor, please visit www.infor.com.

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